"BEZEQ" THE ISRAEL TELECOMMUNICATION CORP. LIMITED
CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2005
(UNAUDITED)

# Condensed Interim Consolidated Financial Statements as at March 31, 2005 (unaudited)

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#### The Board of Directors of

"Bezeg" - The Israel Telecommunications Corp. Limited

Dear Sirs,

Re: Review of the Unaudited Condensed Interim Consolidated Financial Statements as at March 31, 2005

At your request, we have reviewed the condensed interim consolidated balance sheet of "Bezeq" - The Israel Telecommunications Corp. Limited (hereinafter "Company") as at March 31, 2005, as well as the condensed interim consolidated statements of operations, the condensed interim statements of changes in shareholders' equity and the condensed interim consolidated statements of cash flows for the three-month period then ended.

Our review was carried out in accordance with procedures prescribed by the Institute of Certified Public Accountants in Israel. The procedures included, inter alia, reading the said financial statements, reading the minutes of meetings of the shareholders and of the Board of Directors and its committees, as well as making inquiries of persons responsible for financial and accounting matters.

Reports of other auditors were furnished to us which relate to the review of the condensed interim financial statements of consolidated subsidiaries, whose assets as at March 31, 2005, constitute approximately 36% of the total assets included in the condensed interim consolidated balance sheet and whose revenues constitute approximately 59% of the total revenues included in the condensed interim consolidated statement of operations for the three-month period then ended. Furthermore, reports of other auditors were furnished to us which relate to investments in affiliated companies in which the Company's investments amount to approximately NIS 70 million as at March 31, 2005, and the Company's share in the losses in respect thereof amount to approximately NIS 3 million for the three-month period then ended.

As the review is limited in scope and does not constitute an audit in accordance with generally accepted auditing standards, we do not express an opinion on the interim consolidated financial statements.

In the course of our review, including reviewing the reports of other auditors as mentioned above, nothing came to our attention which would indicate the necessity of making material changes to the said interim financial statements in order for them to be in conformity with generally accepted accounting principles and in accordance with the provisions of Section 4 of the Securities Regulations (Periodic and Immediate Reports), 5730-1970.

We draw attention to the uncertainties relating to the following matters, for which the maximum possible exposure is significant:

- 1. The continuing opening of the communications sector to competition, changes in tariffs and their effect on the Company's financial position and operating results, as described in Note 1.
- 2. A program for early retirement, as described in Note 5.
- 3. Contingent claims made against the Company and against invested companies, as described in Note 6A.
- 4. The financial position of a subsidiary including:
  - a. Restriction imposed by the Ministry of Communications on the Company in connection with additional cash injections into the subsidiary.
  - b. The resolution of the Company's Board of Directors of February 17, 2005, pursuant to which the Board stands by its resolution of March 30, 2004 to continue investing in the subsidiary according to the approved work plan, together with other shareholders and financial bodies.

As described in Note 4, the continuation of the Subsidiary's activities is dependent upon continuing to receive additional loans from shareholders, including loans from the Company and loans from additional lenders in accordance with the Subsidiary's work plan

Somekh Chaikin Certified Public Accountants (Isr.)

May 3, 2005

# **Condensed Interim Consolidated Balance Sheets as at**

# Reported amounts

	March 31 2005 (Unaudited) NIS thousands	March 31 2004 (Unaudited) NIS thousands	December 31 2004 (Audited) NIS thousands
Current assets Cash and cash equivalents Short-term investments Trade receivables Other receivables and debit balances Inventory	1,549,873 1,577,274 2,099,986 487,696 304,441	2,118,243 1,063,489 1,757,541 390,895 98,149	1,457,107 1,287,809 2,115,070 416,113 314,549
	6,019,270	5,428,317	5,590,648
Materials and spare parts	137,309	155,817	130,922
Broadcasting rights, net	150,617		140,496
Investments and long-term receivables Investments, deposits and debit balances Investments in investee companies	887,189 69,933 957,122	774,108 225,917 1,000,025	872,575 70,308 942,883
Fixed assets Cost Less– accumulated depreciation	34,632,903 24,128,266	28,625,327 20,127,320	34,311,281 23,570,947
	10,504,637	8,498,007	10,740,334
Other assets Goodwill Deferred charges and other assets Deferred taxes	1,769,379 387,007 438,686	246,770 528,677	1,792,658 387,904 446,136
	2,595,072	775,447	2,626,698
	20,364,027	15,857,613	20,171,981

Current liabilities Bank credit	March 31 2005 (Unaudited) NIS thousands 103,561	March 31 2004 (Unaudited) NIS thousands	December 31 2004 (Audited) NIS thousands
Current maturities of:		007.754	4 004 040
Long-term bank loans	918,637	867,751	1,304,916
Debentures Trade payables	302,914	173,314	240,481
Trade payables Employee severance benefits	1,375,675 634,337	1,050,675 549,506	1,675,569 592,474
Other current liabilities	1,429,857	1,226,980	1,402,140
	4,764,981	3,937,865	5,303,682
Long-term liabilities			
Long-term loans	2,813,357	1,549,754	2,860,934
Debentures	4,398,407	2,547,884	3,824,539
Employee severance benefits	612,947	773,206	680,096
Other long-term liabilities	30,038	35,877	47,375
Loans extended by the minority in a consolidated company:			
Loans	1,064,057	_	1,057,988
Less – minority share in deficit of a consolidated company	(1,064,057)		(1,057,988)
	7,854,749	4,906,721	7,412,944
Minority rights	(1,177)	163	(10,412)
Contingent liabilities (Note 6)			
Shareholders' equity	7,745,474	7,012,864	7,465,767
	20,364,027	15,857,613	20,171,981
Dalit Braun Amno Member of the Board Chief Execu (Chairperson of the approval meeting)		Ron Eilor Chief Financial	

Date of approval of the financial statements: May 3, 2005

# **Condensed Interim Consolidated Statements of Operations**

# Reported amounts

	For the three-month period ended March 31		For the year ended December 31
	2005 (Unaudited)	2004 (Unaudited)	2004 (Audited)
	NIS thousands	NIS thousands	NIS thousands
Revenues from telecommunications services (Note 8)	2,773,123	2,009,221	9,269,804
Costs and expenses			
General and operating expenses (Note 9)	1,763,851	1,090,812	5,565,090
Depreciation Royalties to the Government of Israel	577,507 65,552	471,792	2,092,475
royalics to the Government of Israel	65,552	47,372	220,691
	2,406,910	1,609,976	7,878,256
Operating income	366,213	399,245	1,391,548
Financing expenses, net	(54,876)	(30,749)	(217,529)
Earnings after financing expenses	311,337	368,496	1,174,019
Other income (expenses), net (Note 10)	87,614	(30,452)	79,680
Earnings before income tax	398,951	338,044	1,253,699
Income tax	(132,870)	(105,314)	(497,485)
Earnings after income tax	266,081	232,730	756,214
Equity in losses of affiliates	(3,321)	(64,884)	(134,773)
Minority share in losses (earnings) of consolidated companies	1,947	76	(616)
Earnings before the cumulative effect of a change in accounting method	264,707	167,922	620,825
Cumulative effect of the a change in accounting method as at the beginning of the year*	15,000		
Net earnings	279,707	167,922	620,825
Primary and diluted earnings per NIS 1 par value of common shares (in NIS):			
Earnings before the cumulative effect of a change in accounting method	0.102	0.064	0.238
Cumulative effect of a change in accounting method	0.005		
Net earnings per share	0.107	0.064	0.238

<sup>\*</sup> See Note 2B

# Condensed Interim Statements of Changes in Shareholders' Equity

# Reported amounts

_					
			Capital reserve		
			in respect of		
			transactions		
		Capital	between the		
		-		Datainad	
		reserve -	Company and a	Retained	
	Share	share	controlling	earnings	
<u>-</u>	capital	premium	shareholder	(deficit)	Total
<u>-</u>			NIS thousands		
Three months ended March 31, 2005					
Balance as at December 31, 2004					
(audited)	6,309,133	1,623,423	37,775	(504,564)	7,465,767
Net earnings (unaudited)	_	_	_	279,707	279,707
,	-				<u> </u>
Balance as at March 31, 2005					
(unaudited)	6,309,133	1,623,423	37,775	(224,857)	7,745,474
Three months ended March 31, 2004					
Balance as at December 31, 2003					
(audited)	6,309,133	1,623,423	37,775	(1,125,389)	6,844,942
Net earnings (unaudited)				167,922	167,922
Balance as at March 31, 2004	6,309,133	1,623,423	37,775	(957,467)	7,012,864
(unaudited)	0,309,133	1,023,423	37,773	(957,407)	7,012,004
Year ended December 31, 2004					
Balance as at December 31, 2003	6,309,133	1,623,423	37,775	(1,125,389)	6,844,942
(audited)					
Net earnings (audited)				620,825	620,825
Balance as at December 31, 2004	6,309,133	1,623,423	37,775	(504,564)	7,465,767
(audited)	0,000,100	1,020,420	31,113	(304,304)	1,400,101

# **Condensed Interim Consolidated Statements of Cash Flows**

# Reported amounts

	For the three-mo	For the year ended December 31	
	2005	2004	2004
	(Unaudited)	(Unaudited)	(Audited)
	NIS thousands	NIS thousands	NIS thousands
Cash flows from operating activities			
Net earnings	279,707	167,922	620,825
Adjustments to reconcile net earnings to net cash flows from operating activities (see A below)	347,992	589,968	2,229,157
Net cash generated by operating activities	627,699	757,890	2,849,982
Cash flows from investing activities			
Investment in fixed assets	(475,508)	(397,243)	(1,650,557)
Proceeds from disposal of fixed assets and sale of	(110,000)	(001,210)	(1,000,001)
operations	12,568	22,706	131,576
Investment in long-term deposits and investments	-	(16,173)	(42,064)
Realization of long-term deposits and investments	6,318	15,444	18,094
Decrease (increase) in short-term investments, net	(275,089)	260,167	135,602
Decrease (increase) in materials and spare parts	(35,935)	(49,282)	625
Acquisition of companies consolidated for the first time (see C below)	_	_	(246,935)
Investment in investee companies	(2,628)	(46,908)	(142,753)
Investment in other assets	(23,760)	(45,662)	(130,700)
	(20,100)	(10,002)	(130,700)
Net cash used for investing activities	(794,034)	(256,951)	(1,927,112)
Cash flows from financing activities			
Issue of debentures (after deduction of issue expenses)	812,295	315,000	1,528,092
Repayment of other debentures	(91,603)	(516,035)	(601,481)
Receipt of long-term loans	114,500	72,026	314,900
Repayment of long-term loans	(591,550)	(132,962)	(2,605,012)
Receipt (repayment) of short-term bank credit, net	15,459	(75,075)	(56,612)
Net cash generated by (used for) financing activities	259,101	(337,046)	(1,420,113)
Increase (decrease) in cash and cash equivalents	92,766	163,893	(497,243)
Cash and cash equivalents at beginning of period	1,457,107	1,954,350	1,954,350
Cash and cash equivalents at end of period	1,549,873	2,118,243	1,457,107

# **Condensed Interim Consolidated Statements of Cash Flows (Contd.)**

# Reported amounts

	For the three-month period ended March 31		For the year ended December 31
	2005	2004	2004
	(Unaudited)	(Unaudited)	(Audited)
	NIS thousands	NIS thousands	NIS thousands
A – Adjustments to reconcile net earnings to net cash flows from operating activities  Revenue and expenses not involving cash flows:			
Depreciation Deferred taxes	577,507 40,859	471,792 —	2,092,475
Company's equity in losses of affiliated companies Minority share in earnings (losses) of a consolidated	3,321	(63,014)	219,975
company	(1,947)	64,884	134,773
Decrease in employee severance benefits, net	(25,286)	(76)	616
Loss (gain) from disposal of fixed assets	(1,730)	(50,717)	(110,334)
Provision for decrease in value of investments	-	80	(7,338)
Gain from sale of operations	(101,860)	_	(35,033)
Erosion (appreciation) and interest on long-term deposits and investments	21,839	(3,916)	26,000
Erosion (appreciation) of short-term investments, net	(14,376)	16,685	31,199
Appreciation (erosion) of long-term liabilities:	(14,370)	10,000	(10,584)
Debentures	(84,391)	(502)	115,674
Long-term loans and other liabilities	25,489	41,379	(17,104)
Amortization of other assets and deferred charges	47,936	20,107	110,083
· ·	·		
Changes in asset and liability items:			
Increase in broadcasting rights	(10,121)	(00.005)	(17,516)
Decrease (increase) in trade receivables	(8,270)	(99,305)	52,827
Decrease (increase) in other receivables and debit balances	(29,244)	83,465	(8,223)
Decrease (increase) in inventory	5,740	(14,295)	(122,824)
Increase (decrease) in trade payables	(142,772)	53,122	(102,466)
Increase (decrease) in other current liabilities	62,635	82,351	(126,652)
Increase (decrease) in deferred revenues	(17,337)	(12,072)	3,609
	347,992	589,968	2,229,157
			2,223,131
<b>B– Non-cash transactions</b> Acquisition of fixed assets, other assets, materials and			
spare parts on credit	122,859	92,624	102,687
Sale of fixed assets on credit	131,408	399	1,196
C – Company consolidated for the first time and as control of a proportionally consolidated company	sumption of full		
Working capital (excluding cash and cash equivalents)			2,057,632
Fixed assets			(2,967,819)
Long-term liabilities			2,322,740
Minority loans to a consolidated company			1,048,637
Less minority share in the deficit			(1,048,637)
Minority rights			(16,549)
Investment in an affiliate			178,339
Goodwill			(1,821,278)
			(246,935)

#### NOTE 1 - GENERAL

- **A.** These interim statements were prepared according to generally accepted accounting principles, applicable to the preparation of financial statements for interim periods pursuant to Accounting Standard 14 of the Israeli Accounting Standards Board (hereinafter the IASB) and to the provisions of Section 4 of the Securities Regulations (Periodic and immediate reports) 5730-1970.
- **B.** These statements should be read in conjunction with the annual financial statements of the Company and its subsidiaries as at December 31, 2004, and for the year then ended, and the accompanying notes thereto (hereinafter the Annual Reports).
- C. The Company presents in the notes to the interim financial statements only those significant changes in its business and legal environment that occurred from the date of the latest annual financial statements until the date of these interim financial statements. The full and detailed description, including significant changes and developments which occurred in recent years, particularly in the field of cellular telephone services, international communication services, domestic communication services, multi-channel television services, the opening of these markets to competition, and decisions of the Ministerial Committee on Privatization relating to the sale of the State's holdings in the Company, appear in Note 1 to the Company's annual financial statements as at December 31, 2004. The significant changes that occurred from the date of the annual financial statements to the date of these financial statements are as follows:
  - (1) On April 10, 2005 a copy of a letter of the Director General of the Ministry of Communications dated April 6, 2005 was forwarded to the Company. The letter is addressed to the Director of the Government Companies Authority and contains clarifications for the participants in the privatization proceeding of the Company. According to the letter, the explanations in it are in response to questions raised by the participants in the privatization proceeding and they are based on the present policy of the Ministry for the promotion of competition in the communications field and on the provisions of the law and the existing licenses, and they should not be seen as grounds for any expectation or reliance on the part of the participants. The clarifications relate, inter alia, to the following issues: the policy for licensing the provision of telephony services by means of VOB (Voice Over Broadband); the Company's tariffs and volume discounts; baskets of services; interconnect payments; royalties; structural separation; universal service; the Communications Order; the use of ADSL by the subsidiary DBS for providing its services; minimum payment for making a cellular call; fixed-mobile convergence, and number portability. In the opinion of the Company, the explanations in the letter of the Director General do not significantly reduce the regulatory uncertainty in which the Group and the Company operate. Furthermore, the letter also refers in a general way to future actions which the Company is unable to assess, at this stage, whether and when they will occur, and is therefore also unable to gauge their implications for the activities of the Company and the subsidiaries in the Group and for their financial results.
  - (2) Further to Note 1E(1)e. to the financial statements as at December 31, 2004 concerning a policy paper for "Licensing the provision of telephony service by means of broadband access (VOB) of a domestic fixed-line operator", on April 20, 2005 the Ministry of Communications informed, *inter alia*, the Company and its subsidiaries that in completing preparation of the policy and after examining the remarks submitted in response to their request, it was considering amending the policy paper so as to allow the Company or one of its subsidiaries to provide VOB services once the Company's market share in fixed-line domestic telephony to certain customer segments falls below 85%. In addition, the Ministry intends to set two review dates, in November 2006 and November 2007, to look into the possibility of permitting the Company or one of its subsidiaries to provide VOB services even if the Company has not lost 15% of its market share, noting the developments in competition in telephony. The Ministry has requested remarks on this proposal by May 10, 2005. The Company sees this aforementioned amendment as a possible deterioration of opportunities for itself and for its subsidiaries, and notified the Ministry of Communications that the amendment under consideration, as set out above, runs counter to the policy paper and that it intends to submit its opposition in the near future.

#### NOTE 1 - GENERAL (CONTD.)

#### C. (2) (contd.)

In addition, amendment of that policy, to the extent it is adopted, will prevent Bezeq International (as a subsidiary of the Company) from providing VOB services and could force Bezeq International out of this developing market, thereby granting its competitors in internet access services and international communication (most of which have received a marketing trial license from the Ministry of Communications for the provisions of these telephony services), a clear competitive advantage in that they will offer their customers a total communications solution that combines internet access, international telephony and fixed-line domestic services. In the opinion of Bezeq International, its inability to offer a similar total solution is liable to cause its existing customers to leave in favor of competitors' services and to make it difficult to recruit new customers. Bezeq International is unable to estimate, at this stage, the effects of the aforementioned on the results of its operations and its financial position.

- (3) Regarding marketing trial licenses for payment for fixed-line services over the Internet (VOIP), after joint discussion at the Ministry of Communications with the Company and operators who wish to offer this service, the Ministry of Communications issued an administrative directive for the operation of dialing directions and number ranges allocated for the use of the trial marketing licensees on the Company's network. In an additional letter, the Ministry of Communications clarified that the Company will not bear "expenses in kind" of the trial and that if additional payment is determined as part of the VOB policy, that payment would apply retroactively also for the trial period. As at the date of publication of these financial statements, the Company is in contact with the holders of trial licenses for their connection to its network.
- (4) Further to Note 1E(1)f. of the financial statements as at December 31, 2004 concerning the arrangement whereby interconnect fees will not be paid for terminating a call between the networks of the Company and a domestic operator ("Hot"), on April 14, 2005 the Company withdrew its appeal to the Supreme Court.
- (5) Further to Note 1E(1)g. of the financial statements as at December 31, 2004 concerning number portability, on March 29, 2005 the Economic Policy for Fiscal 2005 Law (Legislative amendments), 5764-2004 was passed by the Knesset. The law includes, among other things, an amendment of the Communications Law (Telecommunications and broadcasting), 5742-1982, whereby the Minister of Communications will prepare a numbering program for the matter of number portability with regard to a holder of a general license (including a special general license) for fixed-line domestic communication, and with regard to the holder of a general license for the provision of cellular services, and will instruct them concerning its implementation and operation by September 1, 2006 (if the Ministers of Communications and Finance see that there is a real need, and for special reasons, they may postpone the implementation and operation of the program by an order and with the approval of the Knesset Economics Committee, for a period not exceeding three months).

On April 20, 2005 the Ministry of Communications sent to the licensees a draft numbering plan which it is considering for implementation and operation, for their remarks by May 18, 2005. The draft sets out milestones by which the licensee must have installed and operated all the means required for the implementation of number portability in its systems no later than January 31, 2006, will commence interconnect tests no later than February 1, 2006 and complete them no later than June 1, 2006, and will provide number portability to whoever requests it no later than August 1, 2006. The Company is preparing its position on the proposed draft plan for submission to the Ministry.

#### NOTE 1 - GENERAL (CONTD.)

#### C. (2) (contd.)

The implementation of number portability will necessitate considerable financial investment in replacing software and hardware versions in the Company's switching system. Heavy investment will also be required in the Company's information systems, which could also lead to postponement of the Company's development plans in this area. In addition, operation of number portability involves costs relating to joint recording and management with the relevant operators, the full extent of which cannot yet be assessed. Even though the date for the implementation of number portability has been extended beyond the date originally proposed in the Bill (which was February 2006), and with which the Company commented that it believes it will be unable to comply, it will nevertheless be difficult for the Company to ready itself for number portability even by the date approved by the Committee (even if extended to the end of 2006). In addition to the aforementioned expected costs, the implementation of number portability, which will facilitate customer transition from the Company's network to the networks of its competitors, is liable to adversely influence the ability of the Company and other companies in the Group to compete.

- Further to Note 1B to the financial statements of the Company as at December 31, 2004 in the matter of payment of royalties to the Government of Israel, on May 2, 2005 the Company received a copy of a letter dated April 20, 2005, sent by the Director General of the Ministry of Communications and the Deputy Supervisor of Budgets at the Ministry of Finance to the Director General of the Government Companies Authority, setting out the position of the Ministries of Communications and Finance on the matter of the obligation of the holders of international telecommunications licenses and of fixed-line domestic telecommunications licenses to pay royalties. According to the letter, following the recommendations of the committee for formulating policy and rules for opening fixed-line communications to competition, against the background of the proceeding for sale of the State's holdings in the Company and as part of the preparations for the implementation of number portability service throughout the telecommunications sector, the Telecommunications Regulations (Royalties) will be amended by the Ministries and brought for the approval of the Minister of Communications., the Minister of Finance and the Knesset Finance Committee, as required by law, so that commencing January 1, 2006, a reduction of 0.5% will be made each year in the rate of the royalties paid by those licensees until reaching a rate of 1% in 2010.
- D. The Supervisor of Wages and Employment Agreements and the Government Companies Authority notified the Company that subject to the continued full cooperation of the employees with the privatization proceeding, they will be willing to approve a collective agreement whereby the Company will pay its employees a one-time grant in the amount of half of the salary reduction pursuant to the Economic Plan Law and the collective agreement for encouraging growth in the economy, in respect of the period commencing August 28, 2004 until the date of transfer of the State's holdings to the buyer as set out in the sale procedure. The value of that grant for the period until March 31, 2005 is NIS 11 million. No provision was included for the grant in the financial statements, since the conditions for its payment have not yet been fulfilled.
- E. 1. At the beginning of 2005 Bezeq Zahav Holdings Ltd. ("Bezeq Zahav"), a wholly-owned subsidiary of the Company, sold NIS 300 million par value debentures (Series 4) of the Company out of the NIS 400 million debentures (Series 4) it had purchased from the Company. The proceeds in respect of the sale, in the amount of NIS 323,750 thousand, were transferred to the Company by Bezeq Zahav as (partial) repayment of a loan which the Company extended to Bezeg Zahav for purchase of those debentures (Series 4).

#### NOTE 1 - GENERAL (CONTD.)

#### E. (contd.)

- 2. On April 4, 2005 the Company completed the issue, by way of a private placement to institutional investors, of NIS 286,967,000 par value of debentures (Series 5) of NIS 1 par value each. The debentures are registered in trust, are repayable in six equal annual payments in each of the years 2011 to 2016, bear annual interest of 5.3%, and are not secured by any lien. The proceeds from the issue, which amounted to NIS 315,663,700, were received on April 4, 2005. The purchase price for NIS 1 par value debentures (Series 5) was 110 points, which reflects an annual yield to maturity of 4.46%
- 3. On February 27, 2005 Pelephone issued NIS 500 million of debentures to institutional bodies by way of a private placement, bearing 4.4% interest. The debentures are repayable in twenty half-yearly payments of the principal and interest.
  The purpose of raising this debt is to diversify Pelephone's sources of credit and the repayment of loans which will fall due in the near future.

#### NOTE 2 - REPORTING POLICIES AND ACCOUNTING PRINCIPLES

#### A. GENERAL

The significant accounting principles applied in these financial statements are consistent with those applied in the preparation of the annual financial statements, except as stated in this Note.

#### B. INITIAL APPLICATION OF ACCOUNTING STANDARDS

Accounting Standard No. 19 - Taxes on Income.

In July 2004 the IASB published Accounting Standard No. 19 – Taxes on Income (hereinafter – "the Standard"). The Standard determines that deferred tax liabilities in respect of all taxable temporary differences are to be recognized, except for a small number of exceptions. In addition, a deferred tax asset in respect of all deductible temporary differences, tax losses and unutilized tax benefits are to be recognized if taxable income is expected against which they can be utilized, except for a small number of exceptions. The new Standard applies to financial statements for periods commencing January 1, 2005. Adoption of the Standard was by way of the cumulative effect of a change in accounting method. The transition to Accounting Standard No. 19 incurred a one-time effect on earnings of NIS 15,000 thousand, which derived mainly from an increase in deferred tax assets in respect of buildings and land.

# NOTE 3 - RATES OF CHANGES IN THE CONSUMER PRICE INDEX AND FOREIGN CURRENCY EXCHANGE RATES

The changes that occurred in the consumer price index and in the exchange rates of the US dollar and the euro in the period of account are as follows:

	Consumer price index	Exchange rate of the US dollar	Exchange rate of the euro
	%	%	%
For the three-month period ended:			
March 31, 2005	(0.596)	1.230	3.879
March 31, 2004	(0.100)	3.403	0.039
For the year ended December 31, 2004	1.207	(1.621)	6.212

#### NOTE 4 - INVESTMENTS IN INVESTEE COMPANIES

#### D.B.S. SATELLITE SERVICES (1998) LTD. ("DBS")

In January 1999, DBS received a license from the Ministry of Communications for satellite television broadcasts, and commenced provision of services in July 2000. DBS has accumulated considerable losses and negative cash flows. The loss for 2004 amounted to approximately NIS 366 million and the loss for the three-month period ended March 31, 2005 amounted to approximately NIS 61 million. As a result of these losses, its capital deficit and working capital deficit as at March 31, 2005 amount to approximately NIS 3,244 million and NIS 477 million respectively.

The Company's investment in DBS (mainly shareholders' loans) as at the balance sheet date is approximately NIS 1,535 million (nominal). The Company's equity in the accumulated losses of DBS is approximately NIS 1,329 million, of which approximately NIS 59 million was recorded in the reported period (DBS's losses for the period, net of new loans given by minority shareholders). The balance of DBS's current debt to the Company and its consolidated companies amounts to approximately NIS 57 million.

On January 6, 2005 the Company's Board of Directors resolved that in view of the oppressive conditions on which the merger of the Company and DBS was made contingent (increasing the Company's holdings in DBS to more than 50%) by the Antitrust Commissioner (in which, inter alia, the Commissioner restricted the funds that could be injected by the Company into DBS so that for a period of nine months from the date of approval of the merger, they would not exceed the proportional part of the Company in the shares of DBS while the other part would be injected by other shareholders in DBS and institutional investors), the Company would delay, at this stage, the exercise of the options for shares it received from DBS in accordance with agreements signed between shareholders in DBS and DBS, so that its holdings in DBS would remain at approximately 49.8%. The Company and DBS each filed an appeal against the decision of the Commissioner to make authorization of the increase in the Company's holdings in DBS conditional. Concurrently, the cable companies appealed the decision of the Commissioner, as aforementioned, in which they request that the court not permit the Company to increase its holdings in DBS under any conditions. The cable companies also requested to join the appeals filed by the Company and DBS. The Company and DBS have filed an application to dismiss the appeal of the cable companies and opposing their application to join the appeals. A hearing of the application of the Company and DBS for dismissal in limine of the cable companies' appeal, has been scheduled for September 2005.

In a letter dated December 31, 2004, the then Minister of Communications notified the Company that based on the findings of an examination carried out and after hearing the arguments of the Company and DBS, he is instructing the Company concerning the restriction of the additional injection of NIS 440 million, which the Company had decided to transfer to DBS by the end of 2005 in accordance with the approved business plan ("the Additional Injection") to the following format:

- The total amount of the additional injection will be limited to a maximum of NIS 350 million (rather than NIS 440 million).
- b. With regard to the NIS 195 million of the additional funding already transferred by the Company to DBS, the Minister does not intend to take any additional action.
- c. The balance of the sum, a maximum of NIS 155 million, will be transferred once every quarter in equal portions during 2005, on the following principles:
  - (1) The Company's share in the aforementioned amount will not exceed 55% (i.e. a maximum of NIS 85.25 million).
  - (2) The share of the other shareholders in DBS and of the banks or institutional bodies in the transfer of the balance will be not less than 45% (i.e. a minimum of NIS 69.75 million).

#### NOTE 4 - INVESTMENTS IN INVESTEE COMPANIES (CONTD.)

#### D.B.S. SATELLITE SERVICES (1998) LTD. (CONTD.)

The Minister also stated in his letter that in order to allow time to reach financing agreements based on the principles he has set forth, and as an interim step, the Company may inject funds into DBS, out of its share, without a corresponding transfer from the other shareholders, banks and institutional bodies, provided that the required proportions of such a transfer are fully maintained, no later than on April 30, 2005, and that the Company may not provide a guarantee to the shareholders in DBS, the banks or institutional bodies, or make any other similar commitment, for securing their part in the additional injection or in credit provided by them to DBS.

Since a new Minister of Communications was appointed after the above decision, the Company delayed taking legal action and met with the new Minister with the intention of convincing her that the decision from December 31, 2004 is basically flawed.

The new Minister concluded that there was no justification for changing the former Minister's instructions. However, taking into consideration the arguments of the Company and DBS on the need for time to implement the directive, she agreed, in a letter dated February 14, 2005, to allow staggered implementation of the former Minister's decision in the following manner:

- a. The Company will be able to inject up to 75% of the maximum amount (NIS 64 million) by the end of June 2005 (i.e. an additional NIS 10 million beyond the amount it has transferred by the date of the letter), provided that by the end of June 2005, the proportions of the transfer decided upon by the former Minister are fully maintained.
- b. The Company will be able to inject the remainder of the maximum amount (NIS 21.25 million) in the period from July 1, 2005 to the end of 2005, provided that the proportions of the transfer are maintained as set out in the former Minister's letter.

In the opinion of the DBS and the Company, the significance of the instructions in the present Minister's letter is material harm to both DBS, and the Company as the principal shareholder in DBS.

On February 17, 2005 the Board of Directors of the Company resolved that it stands behind its resolution from March 2004 as amended in May 2004, to continue to invest the Additional Injection in DBS according to the approved work plan, together with the other shareholders and financial bodies. This resolution was based, *inter alia*, on an external legal opinion that the Minister of Communications does not have the authority to forbid injections of funds into DBS. On February 23, 2005 the Minister of Communications notified the Company that should it transpire that the Company is taking the law into its own hands and is violating the directive of the Minister, the Ministry of Communications will be compelled to adopt the means of enforcement available to it for ensuring compliance with the terms of the Company's license, including considering calling in the bank guarantee. The Company applied to the District Court in Jerusalem for a declaratory order determining that the decisions of the Ministers of Communications, which limit the Company's transfers of funds to DBS, were given *ultra vires* and are therefore void. On March 20, 2005 the District Court ruled that the competent court for a decision on the matter is the Supreme Court, and it transferred the proceeding to that venue.

Accordingly, on April 17, 2005 the Company filed in the Supreme Court a formal petition on the matter, an application for leave to appeal the decision of the District Court, and an application to convert the claim – if the application for leave to appeal is dismissed – to a petition to the High Court of Justice. It should be noted that DBS also filed a petition (to which the cable companies were joined as respondents) in the Supreme Court on the same matter. No date has been set for the hearing.

The terms of the long-term loans which DBS received from certain banking corporations (hereinafter "the Banks"), the balance of which as at March 31, 2005 is NIS 1,275 million, impose various limitations (*inter alia*, limitations with regard to a lien on or sale of certain assets, a limitation on receipt of credit from other banks without prior approval, a limitation relating to the repayment of shareholders' loans and a requirement to comply with financial criteria – hereinafter "the Conditions"). As at March 31, 2005, DBS is in compliance with those conditions.

#### NOTE 4 - INVESTMENTS IN INVESTEE COMPANIES (CONTD.)

#### D.B.S. SATELLITE SERVICES (1998) LTD. (CONTD.)

On March 16, 2005 DBS signed an agreement with an institutional body whereby that body will extend a loan of NIS 15 million to DBS on three dates:

- (1) NIS 7.5 million on the date of signing the agreement. The loan was transferred to DBS on March 31, 2005.
- (2) NIS 3.75 million on July 1, 2005.
- (3) NIS 3.75 million on October 1, 2005.

The institutional body has an option for a period of 12 months from the date of signing the agreement, to extend an additional loan to DBS in the same amount and on the same terms, provided that the amount of the loan is requested in accordance with the business plan of DBS.

The loan is linked to the Index and bears 11% interest.

The loan is due for repayment, together with the interest and linkage differentials, by December 31, 2013, subject to repayment of part of the bank loans on the terms set out in the agreement.

Subsequent to the balance sheet date, DBS signed agreements with two other institutional bodies for receipt of loans of NIS 20 million and NIS 15 million in one payment on the same terms (including an option for additional loans on the same terms). As at the date of approval of the financial statements, DBS had received the above amounts.

As described in Note 6B below, the Company undertook, in connection with the abovementioned three loans, that, if by December 31, 2013 the loans are not repaid (in full or in part) or upon the existence of certain other conditions, the lenders will be able to demand that the Company repay the lower of the balance of the loans (principal, interest and linkage differentials) and an amount computed according to a predetermined formula which takes into account the value of DBS at that time. It should be noted that these loans are not in compliance with some of the conditions and restrictions imposed by the Antitrust Commissioner and the Ministers of Communications as described above, and the Company and DBS have applied to the relevant courts in respect of those loans as described above.

As at March 31, 2005 the Company has injected NIS 256 million of the Additional Injection.

At a meeting of the shareholders of DBS on January 16, 2005, the representatives of two other shareholders announced that they intend to recommend to the appropriate organs of their companies that they participate in further injections to DBS of NIS 20 million and NIS 10 million, respectively.

These recommendations will be in a situation where DBS will also have resources from the other shareholders (including the Company) for executing its business plan and without the instituting of a legal proceeding requesting interim relief that could halt the process. From the date of that decision to the date of approval of these financial statements, the additional shareholders have transferred NIS 7 million to DBS, of which NIS 4 million relate to the aforementioned notice.

The continued operation of DBS is conditional upon continued receipt of additional loans from the shareholders, including loans from the Company and from other lenders in accordance with DBS's work plan.

Management of DBS and the Company believe that in view of the aforementioned decision of the Company to continue investing in DBS according to the work plan, together with other shareholders and financial bodies, the chances of arranging the financial resources required by DBS in the coming year are good.

#### NOTE 5 - LIABILITY FOR EMPLOYEE SEVERANCE BENEFITS

#### **EARLY RETIREMENT PLAN**

- a. Further to Note 16D to the 2004 financial statements of the Company concerning the process for selecting an alternative to the Makefet Fund, it was decided in principle, in coordination with the employees' representatives, as at the date of the financial statements, to select an alternative to the Makefet Fund in connection with the early retirement arrangements. In addition, on April 17, 2005 a special collective agreement was signed between the Company and the employees' representatives and the Histadrut, enabling early retirement of employees through that alternative entity. Entry of the agreement into effect is dependent on a number of regulatory approvals.
- b. Notice of a labor dispute sent by the employees' representatives on April 5, 2005 was canceled on April 13, 2005, after an exchange of letters among the Company, the employees representatives and the Government Companies Authority, the main points of which were:
  - "(1) It is possible that after sale of the State's holdings in the Company, the Company will request negotiations with the employees' organization in accordance with Section 4A of the Special Collective Agreement (Amendment) dated March 18, 2004, which states that 'immediately after signing this agreement, the parties will start intensive negotiations to arrange the retirement of the remaining transferred employees by 2011 on the one hand, and the demands of the Company's Management for organizational and other changes on the other hand.'
  - (2) The Government Companies Authority clarified that if after sale of the State's holdings in the Company an agreement as referred to above is made, no additional approvals will be required from the Government Companies Authority and the Supervisor of Wages at the Ministry of Finance, for extension of the validity of the retirement agreement. The Government Companies Authority also clarified that to the extent its approval is required for the agreement, the sale of the State's holdings will replace the approval.
  - (3) The correspondence will be presented to the participants in the proceeding for the sale of the State's holdings in the Company."

In the opinion of the Company, the above will not change the existing agreement. Furthermore, the aforementioned clarification does not have an effect on the financial statements of the Company. To the best of the Company's knowledge, the exchange of letters was presented to the participants in the proceeding for the sale of the State's holdings in the Company.

#### **NOTE 6 - CONTINGENT LIABILITIES**

#### A. CLAIMS AND CONTINGENT LIABILITIES

The Company and the investee companies have contingent liabilities in respect of which the maximum possible exposure is considerable. A detailed description of these contingent liabilities appears in Note 19A to the financial statements of the Company as at December 31, 2004. No material changes in contingent liabilities have occurred up to the date of signing these financial statements, other than the following:

(1) Further to Note 19A(1) to the financial statements as at December 31, 2004 concerning a petition filed in the High Court of Justice by 128 senior employees who were/are employed under personal employment agreements, to set aside a decision of the National Labor Court which dismissed a claim for a 33% salary increment (corresponding to the salary increment given to members of the Knesset and senior civil servants), on May 2, 2005 the High Court of Justice dismissed the petition.

#### NOTE 6 - CONTINGENT LIABILITIES (CONTD.)

#### A. CLAIMS AND CONTINGENT LIABILITIES (CONTD.)

- (2) Further to Note 19A(2)a. to the financial statements as at December 31, 2004 concerning the investigation of the Antitrust Commissioner into suspected restrictive arrangements relating to the supply of large exchanges (public switching), and following the dismissal of the Company's petition to direct the Antitrust Authority to allow the Company a hearing, to submit security material to the Company and to refrain from issuing a determination according to Section 43 of the Antitrust Law, the Company filed a written argument as part of a hearing in the matter of the Antitrust Authority's intention to issue such a determination. At the same time, the Company and the Antitrust Authority are in contact in an effort to arrive at an agreed order instead of the issue of such a determination against the Company.
- (3) Further to Note 19A(3) to the financial statements as at December 31, 2004 concerning the claim of a group of employees who were employed as non-permanent employees at the Ministry of Communications, on March 6, 2005 a partial decision was given in which the allegation of the plaintiffs concerning their status as "transferred employees" was dismissed, and the court stated its position that the partial decision should become final. The plaintiffs' lawyer is required to file their position by July 1, 2005.
- (4) Further to Note 19A(5) to the financial statements as at December 31, 2004 concerning a number of claims in the matter of recognition of various salary components as pension components and recognition of various components for the determining salary for computing severance pay - the maximum exposure in respect of these claims could, on certain assumptions, reach approximately NIS 2.6 billion. However, in light of the two decisions, on the matter of administrative call duty component and the matter of the grossing up of tax component, as described in the aforementioned Note, the Company re-assessed the situation and relying on its external legal advisers, concluded that exposure amounting to approximately NIS 2.2 billion (out of the maximum exposure) is remote. From the remainder of the exposure, approximately NIS 392 million, in respect of claims concerning components, in respect of which the Company believes, relying on its external legal advisers, the risk cannot be assessed or that the Company's chances of success in these claims are good, the Company did not include a provision in its financial statements other than a provision of NIS 50 million in respect of the administrative call duty component (according to the formula determined in the decision on this matter) and in respect of a possible settlement in the claim referred to in Note 19A(5)c to the 2004 financial statements of the Company.
- (5) Further to Note 19A(9) to the financial statements as at December 31, 2004 concerning dismissal of an application for approval of the claim as a class action against the Company and Pelephone, in which it was alleged that the maximum payment that could be collected from a Company subscriber calling a Pelephone subscriber was lower than the amount actually collected, no appeal was filed against the decision and the proceeding has ended.
- (6) Further to Note 19A(23) to the financial statements as at December 31, 2004 concerning a class action in which it is alleged that the Company's charges and calculations for internet access in the "WOW Extra" and "WOW Summer 2004" campaigns constituted deception, fraud, unjust enrichment and overcharging, the Company's investigation revealed that the plaintiff was not overcharged and for official-technical reasons the charge was split into a charge and a credit. The Company must file its response by May 8, 2005. The case is being studied and the defense allegations are being prepared. At this stage, the chances of the defense in the case cannot be assessed, and therefore no provision has been included in the financial statements in respect of this claim.

#### NOTE 6 - CONTINGENT LIABILITIES (CONTD.)

#### A. CLAIMS AND CONTINGENT LIABILITIES (CONTD.)

- (7) Further to Note 19A(26) to the financial statements as at December 31, 2004 concerning a claim filed against Bezeq International by a systems vendor, a preliminary hearing was held on March 15, 2005 in which a proposal was made to transfer the case to an arbitration proceeding. The case was scheduled for memorandum, which was postponed in view of the ongoing contacts between the parties. The legal advisers of Bezeq International are unable to estimate the chances of the claim at this stage, and therefore Bezeq International decided not to include a provision in respect of the claim in the interim financial statements.
- 8) Further to Note 19A(28) to the financial statements as at December 31, 2004 concerning allegations of the plaintiffs that Pelephone's pre-paid service constitutes infringement of a patent of the suing company, a decision was recently given by the Registrar of Patents on the matter of revocation of the patent, stating that the patent is unworthy of registration. The date for filing an appeal against the decision of the Registrar of Patents has not yet elapsed.

#### B. SECURITIES, LIENS AND GUARANTEES

In connection with three loan agreements signed between DBS and institutional bodies in March-April 2005, in a total amount of NIS 50 million (as described in Note 4 above), the Company undertook that if by December 31, 2013 the loans (all or some of them) are not repaid, or if certain other conditions obtain, the lenders will be able to demand repayment of the lower of the amount of the loan balance (principal, interest and linkage differentials) and the amount calculated according to a predetermined formula which takes into account the value of DBS at that time.

#### C. COMMITMENTS

Further to Note 19B(7) to the financial statements as at December 31, 2004 concerning Pelephone having won a tender issued by the Accountant General at the Ministry of Finance (hereinafter – the AG) for the provision of cellular services to the various government ministries for a period of three years commencing April 2005, the cost of purchasing the subscribers in the AG transaction, in the amount of NIS 30 million for supplying subscriber equipment, was charged in this quarter to the statement of operations.

#### D. FORWARD TRANSACTIONS

#### Forward Currency Transactions – Hedging Transactions

#### Consolidated

	Currency purchased	Currency payable	Final repayment date	Amounts receivable	Amounts payable
			-	NIS millions	NIS millions
Currency exchange contracts at predetermined interest rates	Euro	CPI-linked NIS	October 2005	29	28
Forward contracts at predetermined exchange rate (excluding premium/discount)	Dollar Euro CPI-linked NIS	NIS NIS NIS	December 2005 March 2006 January 2006	1,141 1,623 511	1,185 1,665 519

#### NOTE 6 - CONTINGENT LIABILITIES (CONTD.)

#### D. FORWARD TRANSACTIONS

Forward Currency Transactions – Transactions not meeting the criteria for classification as hedging for accounting purposes

	Purchased currency	Currency payable	Last repayment date	Scope of commitment
				NIS millions
Options purchased (Call)	Dollar	NIS	March 2006	146
Options purchased (Put)	Dollar	NIS	April 2005	(22)

#### NOTE 7 - TRANSACTIONS WITH INTERESTED PARTIES AND RELATED PARTIES

A. Further to Note 27 to the financial statements as at December 31, 2004 concerning advanced negotiations with the Ministry of Defense in the matter of a new agreement for the provision of communication services – a new commercial agreement has been drafted between the Company and the Ministry of Defense in the name of the State of Israel, for the provision of communication services by the Company. The agreement was approved by the Audit Committee of the Board of Directors and by the Board of Directors on May 3, 2005, and requires the approval of the general meeting of the shareholders of the Company (by a special majority), as stipulated in the Securities Regulations (Transaction between a company and its controlling shareholder), 5761-2001.

The main points of the agreement are as follows:

- (1) The Company will provide the IDF with communication services at discount rates that differ from the Company's official tariffs for those services. The average weighted discount to which the IDF is entitled under the agreement, relating to the annual scope of services consumed by the IDF prior to February 2004 (based on annual call data charged in the invoice from March 2003 up to and including the invoice for February 2004 and on a total fixed payment computed according to the inventory of lines existing in February 2004) is approximately 51.16%.
- (2) The term of the contract is four years, retroactive from October 1, 2004, until September 30, 2008.
- (3) The Company is guaranteed annual revenues of at least NIS 53.5 million (including VAT) for each of the first three years of the commitment, and at least NIS 52 million (including VAT) for the fourth year of the commitment.
- (4) The standard of service laid down in the agreement is superior to that provided to other business customers, mainly from the aspect of shorter timetables for operational orders.
- (5) The agreement ends and exhausts all the disputes between the parties up to the date of its execution, except for the following matters: (a) demands and/or claims of either party in connection with accounting made according to the previous framework agreement between the parties, dated July 21, 2002; (b) the parties' obligations according to the settlement agreement in relation to the transaction in section B below; (c) the parties' obligations according to an agreement reached between them on the matter of interest on late payments under the previous framework agreement.

#### NOTE 7 - TRANSACTIONS WITH INTERESTED PARTIES AND RELATED PARTIES (CONTD.)

#### A (Contd.)

- (6) The Company's obligation to invest in the development of infrastructures outside IDF bases, which will be required for providing the telecommunication services of the Company for the IDF, is limited to an amount of up to NIS 4.1 million (including VAT) per year of the agreement.
- **B.** Further to Note 27B to the financial statements as at December 31, 2004 concerning a claim filed by the Company against the Ministry of Defense for payment of amounts in connection with a dispute on the matter of a discount of 18% which the Ministry of Defense deducted from payments collected by the Company for other communication suppliers, in April 2005 a settlement agreement was signed and was approved by the Audit Committee of the Board of Directors and by the Board of Directors on May 3, 2005. The settlement agreement requires the approval of the general meeting of the shareholders of the Company (by a special majority) in accordance with the Securities Regulations (Transaction between a company and its controlling shareholder), 5761-2001. Thereafter, the agreement will be filed for approval by the court.

The main points of the settlement agreement are as follows:

- (1) To settle a financial claim for approximately NIS 37.4 million (principal) plus interest in an amount estimated at about NIS 20 million, which was filed by the Company against the State in the matter of the deduction of discounts of 18% on various charges included under the "Miscellaneous" section in the telephone bills of the IDF, the Ministry of Defense will pay a total of NIS 28.5 million (including VAT if applicable), in three equal installments of NIS 9.5 million each, which will be paid by the following dates: June 30, 2005, January 31, 2006 and June 30, 2006.
- (2) Arrears in any of the payments will incur payment of Accountant General's interest on arrears.
- (3) Subject to the aforesaid, neither party shall have any allegation and/or demand and/or claim against the other on this matter.

#### C. BENEFITS FOR COMPANY OFFICERS

- (1) On April 6, 2005 the general meeting of the shareholders approved giving a commitment for indemnification in respect of a financial liability imposed on Company officers and in respect of reasonable litigation expenses they incur, in everything connected directly or indirectly with the proceeding for the sale of the State's holdings in the Company by way of a private placement of 30% of the share capital of the Company and options to purchase an additional 10.66% of the share capital of the Company. The commitment to indemnify will be made to officers who served and/or were appointed and/or will be appointed in the Company commencing from the start of the Company's preparations in connection with the sale proceeding until the closing of the sale proceeding.
  - The total scope of the indemnity will not exceed 25% of the shareholders' equity of the Company (according to the 2004 financial statements, linked to the CPI of November 2004), including in respect of undertakings for advance indemnification made up to the date of issue of the letter of indemnification together with an undertaking for indemnification in advance in accordance with the letter of the Minister of Finance dated April 21, 2004, which will be given, if given, immediately prior to transfer of the controlling interest in the Company by the State.
- (2) On April 20, 2005 the Audit Committee and the Board of Directors of the Company resolved to insure and indemnify the Company's officers as follows:
- (a) Approval for exercise of an option to purchase a run-off policy for the liability of the Company's officers, on the terms of the present policy, in accordance with the following changes:
  - (1) For a period of seven years from the date of the closing of the transfer of the State's shares in the Company which are being sold in accordance with the decision of the Ministerial Committee on Privatization of July 19, 2004 ("the Closing Date of the Sale").

#### NOTE 7 - TRANSACTIONS WITH INTERESTED PARTIES AND RELATED PARTIES (CONTD.)

#### C. BENEFITS FOR COMPANY OFFICERS (CONTD.)

(2) (a) (Contd.)

- (2) The total amount of the insurance cover will not exceed \$150 million plus \$30 million in respect of legal expenses in Israel only.
- (3) Limits of liability:
  - for the first three years, cover has a limit of liability of \$150 million plus \$30 million in respect of legal expenses in Israel only;
  - b. for another three years cover has a limit of liability of \$75 million plus \$15 million in respect of legal expenses in Israel only;
  - c. for the seventh year, cover has a limit of liability of \$25 million plus \$5 million in respect of legal expenses in Israel only.

It should be made clear that there is one limit of liability for the entire run-ff period.

- (4) The amount of the premium for the entire period of insurance is \$3 million (in a one-time advance payment).
- (b) Approval for making a commitment in advance to indemnify the officers of the Company who were serving in the Company at the time of making the commitment to indemnify, which will apply on the date of completion of the sale, or who served during the seven years prior to that date, in respect of a financial liability imposed upon them in each of the events detailed in the indemnity document and on the terms set out therein, in which the officer acted in good faith and had reasonable grounds for assuming that the action is for the good of the Company. The undertaking to indemnify will not apply with regard to an event for which an insurer acknowledges liability under an insurance policy, but if the officer was ordered, in respect of an event which could be indemnified, to pay an amount exceeding the amount he was paid by the insurer, the Company will indemnify him with the difference, and subject to the amount of the indemnity for all the officers in the Company not exceeding \$150 million, plus \$30 million in respect of legal expenses in Israel only, per claim, and in total for each year of insurance during the period of the insurance.

The above decisions require the approval of the general meeting of the shareholders, which is scheduled to convene on May 16, 2005.

# NOTE 8 - REVENUES FROM TELECOMMUNICATION SERVICES

	For the three-mo Marc	For the year ended December 31	
	2005 (Unaudited)	2004 (Unaudited)	2004 (Audited)
	NIS thousands	NIS thousands	NIS thousands
Revenues from communication services-			
Domestic fixed-line communications - traffic	368,237	422,463	1,567,631
Fixed fees	624,370	613,133	2,501,250
Cellular telephone	927,364	517,352	2,699,876
International communications and internet services	188,566	190,342	771,290
Multi-channel television	284,134	_	529,838
Installation and sale of equipment to subscribers	282,035	167,106	825,390
Other	32,172	16,521	89,448
	2,706,878	1,926,917	8,984,723
Other revenues	66,245	82,304	285,081
	2,773,123	2,009,221	9,269,804

## NOTE 9 - OPERATING AND GENERAL EXPENSES

	For the three-mo Marc	For the year ended December 31	
	2005 (Unaudited)	2004 (Unaudited)	2004 (Audited)
	NIS thousands	NIS thousands	NIS thousands
Salaries and related expenses –			
Operational	437,596	407,041	1,578,426
General and administrative	162,443	75,109	549,869
Total salaries and incidentals	600,039	482,150	2,128,295
General expenses	299,514	178,135	996,323
Materials and spare parts	256,546	138,567	643,013
Consumption of content from satellite services	100,198	_	200,469
Cellular telephone expenses	254,521	126,895	700,890
Building maintenance	86,807	68,777	352,430
Services and maintenance by sub-contractors	105,761	69,535	341,999
International communications expenses	64,027	45,770	228,936
Motor vehicle maintenance expenses	40,086	29,725	144,630
Collection fees	12,073	8,758	39,357
	1,819,572	1,148,312	5,776,342
Less – salaries charged to investment in fixed assets	55,721	57,500	211,252
	1,763,851	1,090,812	5,565,090

## NOTE 10- OTHER INCOME (EXPENSES), NET

	For the three-month period ended March 31		For the year ended December 31	
	2005 (Unaudited)	2004 (Unaudited)	2004 (Audited)	
	NIS thousands	NIS thousands	NIS thousands	
Provision for claims for salary and pension components Provision for employee severance benefits upon early	-	-	207,000	
retirement	(7,000)	(30,000)	(105,000)	
Provision for impairment and other liabilities in respect of investments in other companies	_	_	(26,000)	
Compensation in respect of settlement agreement	14,483	_		
Amortization of goodwill	(23,279)	_	(35,135)	
Capital gain from sale of operation (1)	101,860	_	35,033	
Capital gains, net	1,730	(80)	7,338	
Other	(180)	(372)	(3,556)	
	87,614	(30,452)	79,680	

<sup>(1)</sup> Further to Note 9C to the financial statements for the year ended December 31, 2004, concerning the sale of the Company's holdings in the satellite corporation IntelSat, the sale transaction was closed on January 28, 2005 at its original price. The capital gain in the full amount of the consideration was charged to the Statement of Operations in the present quarter.

# NOTE 11 - CONDENSED INTERIM FINANCIAL STATEMENTS OF THE COMPANY

## A. STATEMENTS OF OPERATIONS

	For the three-month period ended March 31		For the year ended December 31	
	2005	2004	2004	
	(Unaudited)	(Unaudited)	(Audited)	
	NIS thousands	NIS thousands	NIS thousands	
Revenues (Note 11B)	1,195,718	1,267,978	4,959,691	
Costs and expenses				
Operating and general expenses (Note 11C)	562,004	554,203	2,347,448	
Depreciation	349,395	380,695	1,495,909	
Royalties to the Government of Israel	35,386	36,771	145,318	
	946,785	971,669	3,988,675	
Operating income	248,933	296,309	971,016	
Financing expenses, net	(5,927)	(13,866)	(93,216)	
Earnings after financing expenses, net	243,006	282,443	877,800	
Other revenues (expenses), net	110,771	(29,932)	109,904	
Earnings before income tax	353,777	252,511	987,704	
Income tax	(103,046)	(86,091)	(387,079)	
Earnings after income tax	250,731	166,420	600,625	
Company's equity in earnings of investee companies	13,976	1,502	20,200	
Earnings before the cumulative effect of change in accounting method	264,707	167,922	620,825	
Cumulative effect of change in accounting method*	15,000			
Net earnings	279,707	167,922	620,825	

<sup>\*</sup> See Note 2B

# NOTE 11 - CONDENSED INTERIM FINANCIAL STATEMENTS OF THE COMPANY (CONTD.)

## B. REVENUES FROM TELECOMMUNICATIONS SERVICES

	For the three-month period ended March 31		For the year ended December 31	
	2005	2004	2004	
	(Unaudited)	(Unaudited)	(Audited)	
	NIS thousands	NIS thousands	NIS thousands	
Fixed-line domestic communications				
Traffic	380,460	425,977	1,590,671	
Fixed fees	585,894	585,354	2,354,700	
Total revenues from fixed-line communications	966,354	1,011,331	3,945,371	
Cellular telephone	92,660	107,067	414,740	
International communications	28,519	34,884	126,856	
Installation and sale of equipment to subscribers	19,940	45,433	169,508	
Other	34,235	18,879	97,472	
	1,141,708	1,217,594	4,753,947	
Other revenues	54,010	50,384	205,744	
	1,195,718	1,267,978	4,959,691	

# C. GENERAL AND OPERATING EXPENSES

	For the three-mo	For the year ended December 31	
	2005	2004	2004
	(Unaudited)	(Unaudited)	(Audited)
	NIS thousands	NIS thousands	NIS thousands
Salaries and related expenses –			
Operational	277,467	290,723	1,122,381
General and administrative	68,640	57,973	271,310
Total salaries and incidentals	346,107	348,696	1,393,691
General expenses	73,760	78,317	341,977
Materials and spare parts	20,890	29,728	114,443
Building maintenance	78,226	62,037	315,074
Services and maintenance by sub-contractors	50,141	53,524	205,192
International communications expenses	5,075	4,310	27,105
Motor vehicle maintenance expenses	28,430	25,317	111,359
Collection fees	8,797	8,547	36,904
	611,426	610,476	2,545,745
Less- salaries charged to investment in fixed assets	49,422	56,273	198,297
	562,004	554,203	2,347,448

# Notes to the Interim Consolidated Financial Statements as at March 31, 2005

## **NOTE 12 - BUSINESS SEGMENTS**

The Company and the investee companies operate in various segments of the communications sector. Data on activities by segment are stated according to the segments of operation of those companies.

companies.							
		For t	he three-month	period ende	d March 31,	2005	
	Domestic fixed- line communications	Cellular telephone	International communications and Internet services	Multi- channel television	Others	Adjustments	Consolidated
	NIS	NIS	NIS	NIS	NIS	NIS	NIS
	thousands	thousands	thousands	thousands	thousands	thousands	thousands
Revenues Revenues from external sources Inter-segment	1,132,440	1,106,280	193,812	284,394	56,197	- (404.064)	2,773,123
revenues	63,151	4,040	5,359	4,268	27,246	(104,064)	
Total revenues	1,195,591	1,110,320	199,171	288,662	83,443	(104,064)	2,773,123
Segment results*	248,933	121,269	20,517	(24,453)	(53)		366,213
		For t	he three-month լ	period ende	d March 31,	2004	
	Domestic fixed line communications	Cellular telephone	International communications and Internet services	Multi- channel television	Others	Adjustments	Consolidated
	NIS	NIS	NIS	NIS	NIS	NIS	NIS
	thousands	thousands	thousands	thousands	thousands	thousands	thousands
Revenues Revenues from external sources Inter-segment	1,216,871	533,661	193,563 4,047	-	65,126 9,528	- (00 151)	2,009,221
revenues	51,107	1,472	4,047		9,320	(66,154)	
Total revenues	1,267,978	535,133	197,610		74,654	(66,154)	2,009,221
Segment results*	296,309	66,810	34,549		1,577		399,245
			For the year end	ded Decemb	er 31, 2004		
	Domestic fixed line communications	Cellular telephone	International communications and Internet services	Multi- channel television	Others	Adjustments	Consolidated
	NIS	NIS	NIS	NIS	NIS	NIS	NIS
	thousands	thousands	thousands	thousands	thousands	thousands	thousands
Revenues Revenues from external sources	4,736,756	2,966,486	797,735	529,838	238,989	_	9,269,804
Inter-segment revenues	222,935	8,493	18,704	12,304	80,387	(342,823)	_
TOVCHUCS	,	3,.00				(= /=,==3)	
Total revenues	4,959,691	2,974,979	816,439	542,142	319,376	(342,823)	9,269,804
Segment results*	971,016	379,328	118,223	(85,381)	8,362		1,391,548

<sup>\*</sup> Segment results do not include Other revenues (expenses), net, as stated in Note 10.

## 1. PELEPHONE COMMUNICATIONS LTD.

#### A. Balance sheet

	March 31, 2005 (Unaudited) NIS thousands	March 31, 2004 (Unaudited) NIS thousands	December 31, 2004 (Audited) NIS thousands
Current assets	1,472,269	1,311,664	1,413,049
Long-term trade receivables	299,820	206,708	278,778
Investment in investee companies	3,521	1,767	4,084
Deferred income taxes	73,901	192,824	106,503
Fixed assets, net	3,055,918	2,937,676	3,093,675
Other assets, net	335,939	386,226	334,028
	5,241,368	5,036,865	5,230,117
Current liabilities Provision for losses of investee company	1,320,297	1,995,764 5,264	1,794,413
Long-term liabilities	1,719,959	1,102,560	- 1,305,674
Shareholders' equity	2,201,112	1,933,277	2,130,030
	5,241,368	5,036,865	5,230,117

# 1. PELEPHONE COMMUNICATIONS LTD. (CONTD.)

# B. Statement of Operations

	For the three-month period ended March 31		For the year ended December 31	
	2005 (Unaudited)	2004 (Unaudited)	2004 (Audited)	
	NIS thousands	NIS thousands	NIS thousands	
Revenues from Pelephone services, sales and services	1,110,321	1,070,264	4,412,344	
Cost of Pelephone services, sales and services	859,151	780,031	3,238,533	
Gross profit	251,170	290,233	1,173,811	
Sales and marketing expenses	104,980	115,993	469,353	
General and administrative expenses	24,917	41,322	145,334	
	129,897	157,315	614,687	
Operating income	121,273	132,918	559,124	
Financing expenses, net	(10,127)	(23,710)	(99,597)	
Other income (expenses), net	42	(2,745)	3,645	
Earnings before income tax	111,188	106,463	463,172	
Income tax	(36,602)	(37,800)	(153,400)	
Earnings after income tax	74,586	68,663	309,772	
Company's equity in losses of investee companies	(3,504)	(2,406)	(9,080)	
Not corningo	74 002	66.057	200 602	
Net earnings	71,082	66,257	300,692	

# 2. DBS SATELLITE SERVICES (1998) LTD.

## A. Balance sheet

	March 31, 2005 (Unaudited)	March 31, 2004 (Unaudited)	December 31, 2004 (Audited)
	NIS thousands	NIS thousands	NIS thousands
Current assets	131,581	106,090	124,393
Broadcasting rights, net	150,621	128,724	140,496
Fixed assets, net	1,088,292	1,084,726	1,102,066
	1,370,494	1,319,540	1,366,955
Current liabilities	608,559	1,907,296	595,229
Long-term liabilities	1,291,075	22,002	1,299,138
Loans from shareholders	2,714,884	2,306,469	2,661,540
Capital deficit	(3,244,024)	(2,916,227)	(3,188,952)
	1,370,494	1,319,540	1,366,955

# 2. DBS SATELLITE SERVICES (1998) LTD. (CONTD.)

# B. Statement of Operations

	For the three-month period ended March 31		For the year ended December 31
	2005	2004	2004
	(Unaudited)	(Unaudited)	(Audited)
	NIS thousands	NIS thousands	NIS thousands
Revenues from DBS services	288,662	235,788	1,027,992
DBS operating expenses	256,415	262,247	1,013,403
Operating profit (loss)	32,247	(26,459)	14,589
Sales and marketing expenses	33,423	27,889	133,511
General and administrative expenses	20,144	18,792	72,240
	53,567	46,681	205,751
Loss from ordinary operations	(21,320)	(73,140)	(191,162)
Financing expenses, net	(39,419)	(35,836)	(171,522)
Other expenses, net	(80)	(1,387)	(3,200)
Net loss	(60,819)	(110,363)	(365,884)

## 3. BEZEQ INTERNATIONAL LTD.

## A. Balance sheet

	March 31, 2005 (Unaudited)	March 31, 2004 (Unaudited)	December 31, 2004 (Audited)
	NIS thousands	NIS thousands	NIS thousands
Current assets	254,370	145,283	226,434
Long-term investments and debit balances	21,926	20,951	23,552
Fixed assets	345,015	384,124	355,439
Other assets	17,314	11,673	18,106
	638,625	562,031	623,531
Current liabilities	227,377	265,109	239,133
Long-term liabilities	182,077	180,179	181,982
Shareholders' equity	229,171	116,743	202,416
	638,625	562,031	623,531

# 3. BEZEQ INTERNATIONAL LTD. (CONTD.)

# B. Statement of Operations

	For the three-month period ended March 31		For the year ended December 31	
	2005	2004	2004	
	(Unaudited)	(Unaudited)	(Audited)	
	NIS thousands	NIS thousands	NIS thousands	
Revenues from international telecommunication services	199,171	197,610	816,439	
Operating expenses	132,335	117,714	503,379	
Gross profit  Marketing, general and administrative expenses	66,836	79,896	313,060	
	46,319	45,347	194,837	
Operating income Financing expenses, net	20,517	34,549	118,223	
	(1,589)	(3,106)	(4,301)	
Earnings after financing expenses, net  Other income, net	18,928	31,443	113,922	
	340	1,167	4,656	
Earnings before income tax  Tax benefit (income tax)	19,268	32,610	118,578	
	6,778	(323)	822	
Earnings after income tax  Company's equity in earnings of an affiliate	26,046	32,287	119,400	
	204	531	1,440	
Net earnings	26,250	32,818	120,840	