

November 29, 2021

# **Bezeq - The Israel Telecommunication Corporation Ltd.**

## **Quarterly Report for Period Ended September 30, 2021**

Update to Chapter A (Description of Company Operations) of the Periodic Report for 2020

Report of the Board of Directors on the State of the Company's Affairs for the period ended September 30, 2021

Condensed Interim Financial Statements as of September 30, 2021

Quarterly report on the Effectiveness of Internal Control over Financial Reporting and Disclosure for the period ended September 30, 2021



# Update to Chapter A (Description of Company Operations) of the Periodic Report for 2020



The information contained in this report constitutes a translation of the report published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.

**Update to Chapter A (Description of Company Operations)<sup>1</sup>  
to the Periodic Report for 2020 (hereinafter - the "Periodic Report")  
of Bezeq - Israel Telecommunications Corp. Ltd. (hereinafter - the "Company")**

1. **General development of the Group's business**

**Section 1.1 – Group Activities and Business Development**

**Section 1.1.1 – General**

With regard to the structure of the Company's holdings and control of the Company - to the best of the Company's knowledge and, as provided by B Communications, as of October 11, 2120, 738,953,713 of the Company's shares are held directly by B Communications, after all of the Company shares held by B Communications (SP2) Ltd. - a company wholly owned and controlled by B Communications (SP1) Ltd. which is wholly owned and controlled by B Communications - were transferred to be directly held by B Communications).

**Section 1.1.4 – Mergers, Acquisitions and Structural Changes**

Regarding the examination of plan for structural change in the Subsidiaries -

On May 25, 2021, the Company's Board of Directors approved, further to the approval of the boards of directors of the Subsidiaries, a plan for a structural change in the Subsidiaries, including the full statutory merger of Bezeq International with and into DBS, following the spin-off of Bezeq International's integration activity into a separate company within the Group. The purposes of this measure are, *inter alia*: to adapt the operations to the structure of the industry and to the changing regulatory environment, to focus on increasing revenues and on growth, to enhance operational synergies and to improve efficiency (hereinafter the "**Structural Change Plan**"). Concurrently, the management of the Subsidiaries was authorized to conduct negotiations with the workers committees and the relevant representative organizations for the purpose of signing new collective agreements. It is noted that, as of the report publication date, a labor dispute declared in regard to the Structural Change Plan is pending before the Regional Labor Court (see update to Section 4.8).

On July 19, 2021 approval was given by the Minister of Communications for the transfer of the single general license of Bezeq International to DBS as part of the full statutory merger of Bezeq International into DBS, such approval being required for implementation of the Structural Change Plan. The approval further stipulates that the Company's license will be amended such that the structural separation provisions will apply also to the new company to which Bezeq International's integration activity is transferred.

In addition, on August 11, 2021, the Company's Board of Directors approved, following the approval of Bezeq International's Board of Directors on that day, to spin off the integration activity of Bezeq International into a separate company within the Group, which will be established and wholly owned by the Company, and to which the activity will be transferred (hereinafter - the "**Transferred Activity**"), as part of the Structural Change Plan. The Transferred Activity will be spun off in accordance with the provisions of Section 105(a)(1) of the Income Tax Ordinance [New Version], and subject to the Israel Tax Authority issuing an appropriate tax ruling, including and particularly with respect to the continued applicability of the tax ruling issued on September 15, 2016 in connection with the merger of DBS with and into the Company (see the Company's Immediate Report dated September 18, 2016, Ref. No. 2016-01-124486) (it should be noted that on April 18, 2021, the Company submitted to the Israel Tax Authority a request for a pre-ruling on the implementation of a structural change in accordance with Sections 103 and 105 of the Income Tax Ordinance, at Bezeq International and at DBS), and subject to completion of the structural change, which includes the execution of a full statutory merger of Bezeq International with and into DBS immediately upon completion of the Transferred Activity spin-off process. The spin-off of the Transferred Activity will be carried out as a dividend-in-kind distribution to the Company, based on the book value of the Transferred Activity, with the distribution in kind amount, based on Bezeq International's financial statements as of June 30, 2021 being NIS 92 million (the amount may be updated up to the actual distribution date) (hereinafter - the "**Dividend-in-Kind Distribution**"). On October 7, 2021, the Lod District Court approved the reduction of capital for the purpose of distributing a dividend in kind from Bezeq International to the Company, which was required to complete the transfer of Bezeq

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<sup>1</sup> The update is in accordance with Regulation 39A of the Securities Regulations (Periodic and Immediate Reports), 1970, and includes material changes or developments that have occurred in the Company's business in any matter which must be described in the Periodic Report. The update relates to the Company's Periodic Report for 2020 and refers to the section numbers in Chapter A (Description of Company Operations) in that Periodic Report.

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International's integration into a new company.

Taking into account that immediately upon execution of the Dividend-in-Kind Distribution, and as a condition thereto, Bezeq International will be merged with and into DBS, Bezeq International's Board of Directors assessed DBS's post-merger solvency, including on the basis of an financial opinion submitted to it, and found that the Dividend-in Kind Distribution meets the statutory solvency test, subject, *inter alia*, to the Company providing a credit facility or capital to the merged company in the amount of up to NIS 254 million (hereinafter - the "**Credit Facility**"), for withdrawal by the end of 2026, with repayment of the Credit Facility to be made subsequent to that date according to DBS's solvency. Following the resolution of Bezeq International's Board of Directors, the Company's Board of Directors approved the provision of the Credit Facility, in accordance with its terms, which will become effective subject to and upon completion of the Structural Change Plan.

Concurrently, the management of Pelephone and Bezeq International will continue negotiations with the employee representative bodies on regulating labor relations under a new collective agreement. Regarding this matter, see the update to Section 4.8.

The Company and the Subsidiaries are unable to assess, at this stage, whether, and when, all the terms and conditions required for the execution of the Structural Change Plan will be met. Accordingly, there is also no certainty that the Structural Change Plan will materialize in the manner described above, if at all.

### **Section 1.1.5 – Investigation by the Israel Securities Authority and the Israel Police**

Subsection 1.1.5.2 on the consideration being given to prosecuting the Company and summoning it for a hearing in Case 4000 – On July 8, 2021, the Company and Walla submitted written pleadings for a hearing. On August 12, 2021, a hearing was held for the companies before the Deputy State Attorney (Criminal Enforcement) and before the team of attorneys handling the case. As of the date of publication of the Report, a decision has not yet been handed by the State Attorney's Office and the Attorney General regarding the filing of an indictment following the allegations raised in the hearing, and the companies have not been given an expected date for the decision.

### **Section 1.4.1 – Dividend Policy**

As part of the approval of a revision to the Bezeq Group's strategy (see revision to Section 1.8), the Group set as a goal to maintain a high credit rating of AA for the Group, by adjusting debt repayments to cash flow generation and maintaining significant liquidity, while reinstating the distribution of dividends to shareholders. It is hereby clarified that, at this stage, it is just a statement of intent and that no concrete policy has yet been formulated regarding the distribution of dividends by the Company.

## Update to Chapter A (Description of Corporation's Operations) of the Periodic Report for 2020

### Section 1.5.4 – Main Results and Operational Data

#### A. Bezeq Fixed Line (the Company's operations as a domestic carrier)

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Revenues (NIS million)	1,037	1,039	1,054	1,055	1,042	1,044	1,018
Operating profit (NIS million)	390	407	593	356	446	464	439
Depreciation and amortization (NIS million)	239	231	223	225	222	218	212
EBITDA (earnings before interest, taxes, depreciation and amortization) (NIS million) (1)	629	638	816	581	668	682	651
Net profit (NIS million)	219	238	400	216	300	229	295
Cash flow from operating activities (NIS million)	567	354	510	600	561	334	611
Payments for investments in fixed assets and intangible assets and other investments (NIS million)	314	285	312	237	272	201	200
Proceeds from the sale of property, plant, and equipment and intangible assets (NIS million)	4	-	182	119	1	19	7
Payments for leases	31	24	29	27	26	26	32
Free cash flow (NIS million) (2)	226	45	351	455	264	126	386
Number of active subscriber lines at the end of the period (in thousands)(3)	1,602	1,615	1,630	1,639	1,653	1,675	1,693
Average monthly revenue per telephony line (NIS) (ARPL)(4)	46	47	49	50	51	51	48
Number of outgoing use minutes (in millions)	781	827	965	1,004	1,019	1,079	883
Number of incoming use minutes (in millions)	1,151	1,095	1,284	1,326	1,368	1,293	1,120
Total number of internet lines at the end of the period (in thousands) (7)	1,524	1,529	1,540	1,556	1,565	1,571	1,566
Of which number of wholesale internet lines at the end of the period (in thousands) (7)	510	520	539	557	570	580	584
Of which number of retail internet lines at the end of the period (in thousands) (7)	1,014	1,009	1,001	999	995	991	982
Average monthly revenue per internet subscriber (NIS) - retail (ARPU)(8)	107	106	103	102	100	98	98
Average bundle speed per internet subscriber – retail (Mbps)(5)	104.2	87.8	77.7	74.2	71.6	70.4	69.1
Telephony churn rate(6)	2.4%	2.6%	2.8%	3.2%	3.4%	2.7%	3.2%

- (1) EBITDA (earnings before interest, taxes, depreciation and amortization) is a financial metric that is not based on generally accepted accounting principles. The Company presents this metric as an additional metric for assessing its business results, since this is a generally accepted metric in the Company's area of operations that offsets aspects arising from variance of the capital structure, various tax aspects, and the depreciation/amortization method and period for fixed assets and intangible assets. This metric is not a substitute for metrics which are based on GAAP, and is not used as a sole metric for assessing the results of the Company's operations or cash flows. Additionally, the metric presented in this report may be calculated differently from corresponding metrics in other companies. The Company's EBITDA is calculated as operating profit before depreciation, amortization and continuing losses from the impairment of property, plant and equipment and intangible assets. As from January 1, 2019, in order to present fairly its financial activities, the Company presents continuing losses from the impairment of fixed assets and intangible assets in DBS under the line item depreciation and amortization, and continuing losses from the impairment of broadcasting rights under the line item general and operating expenses (in the income statement). On this matter, see Note 11 to the financial statements and Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020, and also Note 5 to the financial statements for the period ended September 30, 2021.
- (2) Free cash flow is a financial metric that is not based on GAAP. Free cash flow is defined as cash from operating activities less cash for the purchase/sale of fixed assets and intangible assets, net, and from 2018, with the application of IFRS 16, lease payments are also deducted. The Company presents free cash flow as an additional metric for assessing its business results and cash flows, since it believes that free cash flow is an important indicator of liquidity that reflects cash resulting from operating activities after cash investments in infrastructure and other fixed assets and intangible assets. On this matter, see Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.
- (3) Inactive subscribers are subscribers whose Bezeq lines have been physically disconnected (not including a subscriber who did not pay his debt to the Company on time in (roughly) the first three months of the collection process).
- (4) Calculated according to average number of lines for the period. On this matter, see also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.
- (5) For bundles with a range of speeds, the maximum speed per bundle is taken into account.
- (6) The number of telephony subscribers (gross) who left Bezeq Fixed Line during the period, divided by the average number of registered telephony subscribers in the period. See also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.
- (7) The total number of internet lines includes retail and wholesale lines. Retail – direct internet lines provided directly by the Company. Wholesale – internet lines provided through a wholesale service to other communications providers.
- (8) Revenue from retail internet services is divided by the average number of retail customers in the period. On this matter, see also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.

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### B. Pelephone

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Revenue from services (NIS million)	417	409	392	396	396	394	405
Revenue from the sale of terminal equipment (NIS million)	124	167	178	137	149	141	168
Total revenues (NIS million)	541	576	570	533	545	535	573
Operating profit (loss) (NIS million)	22	15	(3)	(36)	(27)	(8)	(13)
Depreciation and amortization (NIS million)	144	144	142	151	147	151	150
EBITDA (earnings before interest, taxes, depreciation and amortization) (NIS million) (1)	166	159	139	115	120	143	137
Net profit (loss) (NIS million)	23	20	8	(12)	(12)	1	(2)
Cash flow from operating activities (NIS million)	185	149	72	241	143	149	164
Payments for investments in property, plant and equipment and intangible assets and other investments, net (NIS million)	68	60	71	80	100	73	65
Payments for leases	52	53	60	48	67	48	67
Free cash flow (NIS million) (1)	65	36	(59)	113	(24)	28	32
Number of postpaid subscribers at the end of the period (thousand) (2)	2,074	2,050	2,030	2,004	1,976	1,948	1,928
Number of prepaid subscribers at the end of the period (thousand) (2)	473	471	462	438	420	417	428
Number of subscribers at the end of the period (thousand)(2)	2,547	2,521	2,492	2,442	2,396	2,365	2,356
Average monthly revenue per subscriber (NIS) (ARPU)(3)	55	54	53	55	56	56	58
Churn rate (4)	5.5%	5.8%	5.8%	5.9%	7.0%	6.8%	7.2%

- (1) On the definition of EBITDA (earnings before interest, taxes, depreciation and amortization) and free cash flow, see comments (1) and (2) in the Bezeq Fixed Line table.
- (2) Subscriber data includes Pelephone subscribers (without subscribers from other operators hosted on the Pelephone network and excluding IOT subscribers) and does not include subscribers connected to Pelephone's service for six months or more but who are inactive. An inactive subscriber is one who in the past six months has not received at least one call or not made at least one call / sent at least one SMS, or has performed no surfing activity on his phone, or has not paid for Pelephone services. Prepaid subscribers are included in the number of active subscribers from the date on which the subscriber loaded his device, and are removed from the list of active subscribers if the subscriber makes no outgoing use of his device for six months or more. It is noted that a customer may have more than one subscriber number ("line"). The subscriber list includes subscribers who use various services (such as data for vehicle media systems) from which the average revenue is substantially lower than for other subscribers.
- (3) Average monthly revenue per subscriber (postpaid and prepaid). The metric is calculated by dividing the average total monthly revenues from cellular services, from Pelephone subscribers and other telecom operators, including revenues from cellular operators who use Pelephone's network, repair services and extended warranty in the period, by the average number of active subscribers in the same period. See also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.
- (4) The subscriber churn rate is calculated at the ratio of subscribers who disconnected from Pelephone's services and subscribers who became inactive during the period, to the average number of active subscribers during the period. See also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.

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### C. Bezeq International

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Revenues (NIS million)	287	310	312	325	315	314	317
Operating profit (loss) (NIS million)	13	16	(8)	(22)	(275)	27	29
Depreciation and amortization (NIS million)	38	46	49	26	42	38	43
EBITDA (earnings (loss) before interest, taxes, depreciation and amortization) (NIS million) (1)	51	62	41	4	(233)	65	72
Net profit (loss) (NIS million)	10	11	(8)	(13)	(305)	21	22
Cash flow from operating activities (NIS million)	96	26	61	75	47	48	60
Payments for investments in fixed assets and intangible assets and other investments, net (NIS million) (2)	27	27	30	21	28	33	34
Payments for leases	9	9	8	7	7	8	8
Free cash flow (NIS million) (1)	60	(10)	23	47	12	7	18
Churn rate (3)	5.5%	6.0%	7.9%	10.2%	7.2%	6.1%	6.7%

- (1) On the definition of EBITDA (earnings before interest, taxes, depreciation and amortization) and free cash flow, see comments (1) and (2) in the Bezeq Fixed Line table.
- (2) The line item also includes long-term investments in assets.
- (3) The number of internet subscribers who left Bezeq International during the period, divided by the average number of registered internet subscribers in the period. See also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.

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### D. DBS

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Revenues (NIS million)	318	315	315	317	313	319	338
Operating profit (loss) (NIS million)	30	22	(6)	(11)	18	23	9
Depreciation, amortization and continuing impairment (NIS million)	45	45	61	59	50	50	44
EBITDA (earnings before interest, taxes, depreciation and amortization) and continuing impairment (NIS million) (1)	75	67	55	48	68	73	53
Net profit (loss) (NIS million)	29	18	0	(24)	16	18	14
Cash flow from operating activities (NIS million)	73	56	62	14	69	39	41
Payments for investments in fixed assets and intangible assets and other investments, net (NIS million)	38	42	43	26	38	40	37
Payments for leases	6	7	6	6	6	7	7
Free cash flow (NIS million) (1)	29	7	13	(18)	25	(8)	(3)
Number of subscribers (at the end of the period, in thousands) (2)	560	560	559	557	556	557	556
Average monthly revenue per subscriber (ARPU) (NIS) (3)	188	186	187	186	187	190	195
Churn rate (4)	3.7%	3.7%	4.3%	4.9%	5.4%	4.8%	5.9%

- (1) On the definition of EBITDA (earnings before interest, taxes, depreciation and amortization) and free cash flow, see comments (1) and (2) in the Bezeq Fixed Line table.
- (2) Subscriber – a single household or small business customer. In the case of a business customer, that has more than a certain number of decoders (such as a hotel, kibbutz, or gym), the number of subscribers is adjusted. The number of business customers that are not small businesses is calculated by dividing the total payment received from all the business customers that are not small businesses by the average revenue per small business customer, which is determined periodically. As of the date of approval of the financial statements, the percentage of DBS subscribers using yes+ and Sting TV services transmitted over the internet (as detailed in Sections 5.2.2.1 and 5.2.2.2 of the chapter Description of Company Operations in the Periodic Report for 2020) is 38% of all DBS subscribers. This percentage includes subscribers that use satellite services as well.
- (3) Average monthly revenue per subscriber is calculated by dividing total DBS revenues (other than revenue from the sale of content to external broadcasting entities) by the average number of customers in the period. See also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.
- (4) Number of DBS subscribers who left DBS during the period, divided by the average number of DBS registered subscribers in the period. See also Section 7 of the chapter Description of Company Operations in the Periodic Report for 2020.



### **Section 1.6 - Group Forecast**

On November 16, 2021, the Company updated the Group's forecast for 2021 based on the information currently available to it, as follows:

- Adjusted net profit<sup>2</sup> attributed to the shareholders is expected to amount to NIS 1.1 billion (compared to NIS 1 billion in the original forecast).
- Adjusted EBITDA<sup>3</sup> is expected to amount to NIS 3.65 billion (compared with NIS 3.5 billion in the original forecast).
- CAPEX<sup>4</sup> is expected to be NIS 1.8 billion (compared to NIS 1.7 billion in the original forecast)

The Company's forecasts in this section constitute forward-looking information as defined in the Securities Law. The forecasts are based on the Company's estimates, assumptions and expectations.

The forecasts are based, among other things, on the Group's assessments with regard to the structure of competition in the communications market and regulatory arrangements in the sector, on the current economic situation in the country, and accordingly on the Group's ability to continue executing its plans for 2021, bearing in mind the changes that may apply as set out above, on the business terms and the effects of such regulatory decisions, technological changes, developments in the structure of the communications market, etc., or if one or more of the risk factors as described in the periodic report will materialize. Furthermore, there is no certainty that the forecast will materialize, in full or in part, among other things, due to the Covid-19 pandemic and the extreme uncertainty resulting thereof.

The Company will report, if so required, any deviations of  $\pm 10\%$  or more from the amounts specified in the forecast.

### **Section 1.7.2 – Marketing a Joint Service Bundle with a Subsidiary and between Subsidiaries**

On May 23, 2021, the Ministry of Communications notified the Company of the rejection of its request from April 4, 2021 to market a joint service bundle that would enable it, *inter alia*, to provide internet infrastructure services of the Company and content services of DBS through broadband fixed-line access. In the Ministry's opinion, in view of the comprehensive economic-competitive analysis recently carried out, as reflected in the recommendations of the interdepartmental team set up to consider adjustments to the structural separation obligations in the Bezeq and HOT Groups, the time is not ripe for approving a joint service bundle as requested by the Company.

Subsection 1.7.2.2 on a hearing to examine the separation between broadband infrastructure service and internet access (ISP) service – On June 20, 2021, the Company received the ruling of the Minister of Communications in the hearing, whereby the separation of broadband infrastructure service from internet access (ISP) service will be canceled for private customers, according to the following outline:

- By August 20, 2021, the companies owning infrastructure that are obligated to provide wholesale access service (the Company and HOT Telecom) will present an agreement regulating the key performance indicators (KPIs) and the agreed compensation arrangements with an applicant for access who is an ISP license holder with at least 10,000 active customers in the wholesale market as of the date of publication of the ruling.
- By September 20, 2021, the Ministry will give notice of one of 3 possibilities: (1) approval of the agreement that was submitted; (2) approval of the agreement that was submitted subject to changes that the Ministry will publish; (3) if an agreement has not been submitted – the terms of a binding agreement. The agreement will become part of the "Shelf Offering" of the infrastructure owner and will apply to all access applicants. If the infrastructure owner will have more than one agreement – each access applicant will be offered the possibility to be included under one of the agreements without discrimination.
- From September 20, 2021 until December 20, 2021, a "calibration period" will apply during which infrastructure companies and access applicants will submit to the Ministry each month the main KPIs. The Ministry can extend the calibration period by an additional 3 months. At the end of the calibration period, a "preparation period" of 3 months will apply in which the agreed compensation mechanism will operate as well.

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<sup>2</sup> Adjusted net income and adjusted EBITDA - excluding the line items other operating expenses (income), net and non-recurring losses (gains) from impairment (appreciation), and expenses for employee options.

<sup>3</sup> See Footnote 2.

<sup>4</sup> CAPEX - (gross) payments for investment in property, plant and equipment and intangible assets.

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- At the end of the preparation period, i.e. on March 20, 2022 (unless any of the periods are extended), the prohibition on infrastructure providers offering ISP services to private customers will be canceled (hereinafter - the "Effective Date"). Only customers receiving services on the Effective Date in a split/half split configuration, who wish to continue consuming internet services in this manner will be permitted to do so.

By the start of the preparation period, the licenses of the infrastructure owners will be amended to state that from the Effective Date, they are authorized to provide "internet" service as a single service to private customers. The amendments to the license will be subject to a hearing on the conformance of the proposed amendments with the above ruling, and the hearing will be limited to arguments in this matter alone. Additionally, by the start of the preparation period, the Ministry will establish provisions applicable to service providers who have been permitted to provide ISP service, in order to reflect the provision of internet service that includes elements of broadband infrastructure to private consumers.

The Company estimates that the realization of the process that will enable the Company to offer a single end-to-end internet service will have a positive effect on its business. As regards Bezeq International, the process is likely to have an adverse effect on its results. The overall effect on the Group in the coming years is expected to be positive.

Subsequently, on September 19, 2021, the Director General of the Ministry of Communications decided that the agreement regulating key performance indices (KPI) that the Company sent, will constitute a "shelf offering" in accordance with the Minister's decision and will apply to any request for access, without discrimination. Accordingly, on September 20, 2021, the calibration period began, and will end on December 20, 2021; during this period, the mechanism for transferring of data required for testing compliance with the agreement, will take effect. It should be noted that, in accordance with the Minister's decision, at the end of a 3-month preparation period, i.e. on March 20, 2022, the ban on offering internet access services to private customers will be lifted (unless one of the periods is extended).

### **Section 1.7.4 – Regulatory Aspects Relevant to the Entire Group or Several Group Companies**

Subsection 1.7.4.1, on the matter of interconnect tariffs - On September 13, 2021, the Ministry of Communications published a hearing concerning the matter of changes in the tariff for interconnect fees (IUC) between the communications networks, the plan is that the segment for completing calls that are terminated on the networks to be transferred to an alternative system, so that each party will bear its own costs and IUC will no longer be transferred between the operators for calls and that no changes will apply for the IUC tariffs for SMS messages. In order to prevent shocks in the affected markets, as is customary worldwide and in Israel when significant changes are made in the IUC tariffs, and to give companies that will be affected sufficient preparation time, the Ministry is considering making the tariff change following gradual reduction over three years. With regard to the international call market - the outgoing international calls segment will be linked to the foregoing reduction plan based on the network from which the call was made (domestic carrier or cellular carrier licensee) and with regard to incoming international calls, supervision of the completing segment in Israel will be removed once the relevant regulatory amendment comes into effect. On November 7, 2021, the Company submitted its response to the hearing, stating that in order to enable fair competition in the market, the IUC rates to the cellular licensee for forwarding short messages, which is currently NIS 0.14, must be canceled immediately. The change in the IUC tariff arrangement, as specified in the hearing, is not expected to have a material effect on the Group.

Subsection 1.7.4.4 on call center response times – On June 30, 2021, the licenses of the Company, Pelephone and Bezeq International and the licenses of other telecom operators were amended. According to the amendment, call centers handling subscriber inquiries relating to the license holder's services (other than inquiries regarding a problem in receiving telecom services and the loss of cellular terminal equipment) must be manned 45 hours a week. It was likewise stipulated that the license holder must operate digital communication means, such as SMS and chat services, to receive inquiries relating to the license holder's services other than inquiries regarding malfunctions and loss of cellular terminal equipment. This amendment does not apply to call centers that operate 24/7 (call centers for handling malfunctions, etc.), whose activity remains unchanged. On September 2, 2021, DBS's license was similarly amended.

Subsection 1.7.4.10 on changing the regulatory framework for the provision of telecommunications services – On May 19, 2021, the bill for changing the regulatory framework in the telecommunications sector was tabled again, and on May 24, 2021, the Knesset approved the first reading of the bill, and is currently being debated by the Knesset's Economic Affairs Committee.

On August 11, 2021, the Ministry of Communications published a hearing concerning the amendment of telecommunications companies' licenses (including licenses of the Group companies) and provisions regarding preparations for managing cyber security. The main highlights of the proposed amendment deal, among other things, with the protection of telecommunications networks; ensuring

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that the systems remain relevant and up-to-date; management of cyber incidents by licensees; and situations in which the licensees are required to report and share information. The Company, Pelephone and Bezeq International submitted their position as part of the hearing proceedings.

### **Section 1.7.6 – Spread of the Covid-19 Pandemic**

As of the date of approval of the financial statements, the effects of the Covid-19 pandemic on the Group's operations in 2021 are thus far mainly reflected in a decrease in revenue from Pelephone's roaming services due to the impact of the pandemic on the aviation and international tourism sectors, with no material adverse effects in other operating segments. Following the launch of the drives to vaccinate Israel's population against the virus at the start of January 2021, an attenuation of the pandemic's effects was apparent in the first half of 2021, along with first signs of a return to normal economic activity (although changes in the pandemic's trajectory, including as a result of the virus's mutations, may cause the pandemic and its impact of the Group companies to exacerbate). It should be noted that the global microchip shortage and supply chain disruptions are causing, among other things, shortages and difficulties in the supply of equipment from the Group's key suppliers. The Group's companies have adopted various measures, in light of the foregoing, to reduce damage to their operations. On this matter, see also Note 1.2 to the financial statements for the period ended September 30, 2021.

### **Section 1.8 - Bezeq Group's Business Strategy**

On November 29, 2021, the Company's Board of Directors approved the revision of the Group's vision and strategy as follows:

#### **The Group's vision**

Bezeq Group - the largest, leading telecommunications group in Israel, will guide and accelerate the digital revolution in Israel through advanced infrastructure and services for the private and business sectors, while striving to achieve operational excellence and continuous improvement of its business results.

#### **The Group's strategy**

- A. Strategic focus - to focus on developing infrastructures and growth engines
  - (1) Accelerating the deployment of fiber optics and switching to a standard internet package will constitute a growth engine for Bezeq Fixed Line
  - (2) Bezeq International's consumer sector internet service operations will be merged with DBS, which will become the division for selling the "triple" service bundle that combines fiber optics and television
  - (3) Pelephone will leverage the transition to G5 to increase revenue and ARPU
  - (4) The Business Integration Division of Bezeq International will become a new, growth-oriented, ICT company.
- B. Strategic focus on growth by sector
  - (1) Household telecommunication, information and content services - investing and focusing efforts on growth and reinforcing the competitive status in the market by offering as broad a bundle of services as possible and deepening the penetration into households
  - (2) Business telecommunication services - maintaining and strengthening the lead in this market by offering added value to customers, based on quality of service and state-of-the-art products
  - (3) Cellular services - maintaining and strengthening the competitive status, while striving to increase revenues and improve profits
  - (4) ICT services for businesses - investing in building capacities that will enable significant growth
- C. Additional strategic measures

The Group will work to locate investments in areas that are synergic and complementary to the Group's operations and its competitive capacities. The proactive investment and acquisition operations will enable shareholders to increase their returns by engaging in higher growth areas of activity than the Group's traditional core operations. Portfolio diversification will allow risk diversification, and reduced dependence on regulatory risks.

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- D. Apart from these strategic changes, the Group is working to strengthen the foundations that will enable continued mid-term growth - striving for operating excellence by expanding the digitalization transformation, streamlining the costs, improving market response times and flexibility for change, exercising synergy in the subsidiaries and striving to cancel the structural separation.
- E. Optimal cash flow and capital management - maximizing value for shareholders, while maintaining the Group's AA credit rating - The Group has set itself the goal of maintaining the Group's high AA credit rating while adjusting debt repayments to cash flow generation and maintaining significant liquidity, while reinstating the distribution of dividends to shareholders.
- F. In addition, the Bezeq Group strives to be one of the leading companies with regard to ESG.

Simultaneous to issuing this Report, the Company will issue an immediate report presenting the key principles of Bezeq Group's strategy, which will also include the Company's aspirations (hereinafter - the "**Presentation**"). This Report is included in the report by way of reference.

This section includes forward-looking information, as defined in the Securities Law, including forecasts, goals, business strategy, assessments, aspirations and estimates, regarding the operations of the Company and of its investees, and the markets in which they operate, as well as other information relating to future events or matters, which may or may not materialize and are not in the control of the Company (hereinafter - "Forward-looking Information"). Although the Company believes that the Forward-looking Information included in the Presentation is based on reasonable estimates, the foregoing information is subject to certain risks and uncertainties. Forward-looking Information is inherently subject to the risk of failure to materialize and is uncertain, and the Company does not in any way guarantee that its assessments, expectations, aspirations and objectives will materialize in practice. Accordingly, the Forward-looking Information should not be construed as a promise that it will actually materialize. The materialization of and/or other changes in the Forward-looking Information are dependent on factors that are not necessarily known in advance, and are not necessarily in the Company's control, and include risk factors and the nature of its operations, developments in the general environment and external factors and regulation affecting its operations and other factors. Bezeq Group's future results and achievements may differ materially from those presented in the Forward-Looking Information presented in this section.

Attention is also drawn to the reservations set out in the Presentation with regard to the information contained therein and to the fact that the Company does not undertake to revise or change its forecasts, assessments, aspirations or other information contained in the Presentation, and does not undertake to update the Presentation.

### 2. **Domestic fixed-line communications – Bezeq - The Israel Telecommunication Corporation Ltd. (hereinafter -the "Company")** **Section 2.2.6 – Other Services**

License to supply power - on September 1, 2021, the Company received a license from the Israeli Electricity Authority to supply power without means of generation. The Company intends to review, in the first phase - as part of a pilot - supplying and selling electricity to various consumers in accordance with the terms and conditions of this license.

Subsection 2.2.6.1 on a hearing to establish an updated procedure for handling licensees' complaints about other licensees – On March 25, 2021, the Ministry of Communications decided to update the procedure, establishing, *inter alia*, that the team dealing with complaints in the Ministry will be able to recommend to the competent official in the Ministry to issue a decision that the Ministry will not prevent the injured licensees from taking steps, such as discontinuing the provision of service, not connecting new subscribers, etc., all depending on the circumstances and severity of the case.

### **Section 2.6.3 – Internet Infrastructure Segment**

According to media reports, during March-April 2021, HOT announced the launch of its new fiber network.

### **Section 2.6.6 – The Company's Deployment and Ways of coping with the Intensifying Competition**

Subsection 2.6.6.5 on the Company's Be router – As of the report publication date, the number of Company customers using the Be router was 656,000 (64% of the Company's retail internet customers). It should be noted that in July 2021, the Company launched a new Be router (Be2) that is specially adapted for connecting to the fiber network. In addition, the Company markets products such as Bspot and Be Mesh to extend the range of home Wi-Fi coverage, with 347,000 units of these products sold by the Company as of the report publication date.

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### **Section 2.7.2 – Domestic Fixed-Line Communications Infrastructure and Equipment**

Subsection 2.7.2.3 on ultra-wide bandwidth fiber infrastructure – As of the report publication date, the Company completed the physical deployment of the fiber network to 1.040 million households countrywide (out of this number, a commercial connection is currently available to 1.001 million households).

Subsequent to the decision regarding structural changes that was taken during the discussions on the Economic Plan, a memorandum of government bill was published to amend Section 25 of the Communications Law concerning the relocation of infrastructures, allowing, among other things, the State, the infrastructure companies (government company or government subsidiary) or their representatives, to relocate passive infrastructure independently under certain circumstances.

### **Section 2.7.4 – Disposal of Real Estate Properties**

Subsection 2.7.4.4 on the Sakia property and a demand from the Israel Land Authority for payment of permit fees of NIS 148 million plus VAT for the plan for betterment of the property, and a demand from the Or Yehuda Local Planning Committee for payment of betterment tax of NIS 143.5 million for the realization of the property by way of sale – On June 27, 2021, the Company filed a claim with the Tel Aviv District Court against the Israel Land Authority for reimbursement of the full amount of NIS 217 million paid by it to the Israel Land Authority as permit fees and betterment tax, and for the award of declaratory relief, whereby the Israel Land Authority must pay the Company any amount that is forfeited, if forfeited, from a bank guarantee of NIS 75 million provided by the Company to the Or Yehuda Local Planning and Building Committee as security for the balance of the betterment tax. In the claim, the Company argues that it is not liable to pay permit fees and betterment tax since, in accordance with the provisions of the settlement agreement it signed with the Israel Land Authority and the State of Israel, it was entitled to receive the lease contract in respect of the Sakia property after it had undergone betterment according to the plan and without payment of permit fees to the Israel Land Authority, and that the liability for payment of betterment tax on the plan, in accordance with the provisions of the settlement agreement, falls on the Israel Land Authority.

### **Section 2.9.3 - Early Retirement Plans for Employees**

On November 29, 2021, the Company's Board of Directors approved, as part of the execution of a streamlining plan and in accordance with the Company's collective agreement, the retirement in 2022 of 50 veteran tenured employees, according to the early retirement track, at a total cost of NIS 71 million (the cost includes a reserve that is 5% of the estimated retirement plan cost). In view of the foregoing, the Company is expected to record in its financial statements for the fourth quarter of 2021 an expense in the amount of NIS 67.5 million.

### **Section 2.9.6 – Officers and Senior Management in the Company**

As of April 26, 2021, an additional external director is serving on the Company's Board of Directors, bringing the number of directors as of that date to nine. Additionally, as of April 15, 2021, a VP Finance and Group Chief Financial Officer is serving in the Company, bringing the number of members of the Company's management as of that date to eleven.

On April 22, 2021, the General Meeting of the Company's shareholders approved an amendment to the Company's compensation policy, setting a cap of USD 250 million on the limit of liability under the officers liability insurance policy (instead of a limit of liability of USD 100-250 million), and including the option to renew the insurance by extending the existing policy or entering into a new policy at any time.

Regarding the equity compensation plan – See Note 14 to the financial statements for the period ended September 30, 2021.

### **Section 2.10 – Equipment and Suppliers**

Regarding equipment used by the Company and dependence on suppliers – With the start of the provision of telecommunications services on fiber ultra-broadband infrastructure (at the end of the first quarter of 2021), the equipment used by the Company includes also MSAG and GPON equipment, with the Company dependent on the supplier Nokia Solutions and Networks Israel Ltd. also with respect to its high-speed network (GPON).

### **Section 2.11 – Working Capital**

For information about the Company's working capital, see Section 1.3 in the Report of the Board of Directors.

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### **Section 2.13.6 – Credit Rating**

On May 2, 2021, Midroog removed the Company's debentures from credit watch negative and affirmed its rating of Aa3.il with a stable outlook for the debentures. Additionally, on May 12, 2021, Maalot reiterated its ilAA-/Stable rating for the Company and its debentures. On this matter, see also the Company's Immediate Reports dated May 2, 2021 and May 12, 2021, included herein by way of reference as well as Section 3 of the Report of the Board of Directors.

### **Section 2.16 – Restrictions and Supervision on the Company's Operations**

#### **Section 2.16.1 – Supervision of Company tariffs**

Subsection 2.16.1.2 on tariffs fixed in regulations – On June 1, 2021, a temporary order was issued according to which the tariffs would not be adjusted on June 1, 2021, and details of the formula were updated for the next adjustment date on June 1, 2022.

Subsection 2.16.1.6 on a hearing concerning the setting of maximum rates for the Company's retail telephony services – Further to the submission of the Company's written comments on the hearing, on July 11, 2021 and August 5, 2021 an oral hearing was held in the matter. **A decision has not yet been made at the hearing.**

#### **Section 2.16.2 – The Company's Domestic Carrier License**

Regarding a draft amendment to the Company's license establishing obligations with respect to the deployment of an advanced network – see update to Section 2.16.12.

#### **Section 2.16.4 – Wholesale Market**

Subsection 2.16.4.2 on the judgment which accepted in part a motion to disclose documents under Section 198A of the Companies Law with respect to the financial sanction (footnote 33 to that section of the report) – In April 2021, the applicant approached the Company before filing a motion to certify a derivative action, demanding that it take legal action against the officers in the matter of the financial sanction. The Company rejected the demand to take legal action at that stage, explaining that the circumstances that led to the imposition of the financial sanction were still being examined by a claims committee that had been set up by the Company. Further thereto, on October 13, 2021, the Company's Board of Directors decided to adopt the Claims Committee's recommendation of October 7, 2021, according to which, under the circumstances, the Company does not have a good cause for action against officers and other executives who served during the relevant periods, and that conducting legal proceedings will not be in the best interest of the Company. For information concerning this matter, see also the update to Section 2.18(K)(2).

Subsection 2.16.4.4 on a supervision report and a financial sanction imposed on the Company with respect to its wholesale telephony service, and a petition filed by the Company against the decision to impose the financial sanction (hereinafter - the "**Decision**") – On April 18, 2021, a court judgment was handed down dismissing the Company's petition. It should be noted that the sanction, of NIS 11.2 million, was already paid by the Company in January 2019, shortly after the date of the decision to impose it.

#### **Section 2.16.8 – Economic Competition Laws**

Subsection 2.16.8.3 on the amendment of the conditions for the merger between the Company and DBS – On April 12, 2021, the Competition Authority published a decision of the Competition Commissioner amending the merger conditions. According to the amendment, the Commissioner decided to allow the Company's subsidiaries: Pelephone, Bezeq International and DBS (but not the Company) to sell communications bundles that include internet infrastructure, ISP and television services without any obligation to sell the television services at a separate price that will be uniform both for bundle buyers and for those who do not buy a bundle. In addition, the Commissioner decided to allow greater flexibility in purchasing foreign content, such that the condition requiring the Company and DBS to cancel exclusivity arrangements to which they are party with respect to television content that is not locally produced, and prohibiting them to be parties to such exclusivity arrangements, will not apply to the purchase of foreign content (other than sports).

#### **Section 2.16.12 – Fiber – Fixed-Line Ultra-Broadband Infrastructure**

Subsection 2.16.12.1 on an amendment to the Communications Law for regulation of the deployment of an "advanced network":

On May 25, 2021, the Company's Board of Directors approved the Company's fiber deployment plan and its submission to the Ministry of Communications in accordance with Section 14B(a) of the Communications Law. Under the plan, the Company is expected to deploy and operate an ultra-fast fiber network covering 76% of Israel's population (estimated by the Company at 80% of households); on May 31, 2021, the Company submitted to the Ministry of Communications a list of the statistical areas in which it has chosen to carry out the deployment.

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On June 15, 2021, further to the hearing on April 13, 2021, the Company received an amendment to its license concerning the setting of deployment obligations for an advanced network (hereinafter - the "**Amendment to the License**"). The Amendment to the License includes several changes to the existing provisions of the Company's license in aspects where there is a distinction between its traditional network and its advanced network, as well as the addition of an appendix setting out the Company's deployment obligations with respect to an advanced network, including a list of the statistical areas chosen by the Company for deployment of the fiber network, as well as milestones for the completion of the deployment of the advanced network, as follows:

- A. Completion of deployment to buildings in which the cumulative percentage of households stands at 60% of all households in the service area (all the statistical areas chosen by the Company) – no later than the end of two years from the effective date (March 14, 2021);
- B. Completion of deployment to buildings in which the cumulative percentage of households stands at 80% of all households in the service area – no later than the end of three years from the effective date;
- C. Completion of deployment to buildings in which the cumulative percentage stands at 95% of all households in the service area – no later than at the end of five years from the effective date;
- D. Completion of deployment to all buildings in the service area – no later than the end of six years from the effective date.

Further to the above, the Ministry of Communications also issued a "Call for Inputs on Principles for a Tender for Incentives for the Deployment of Advanced Fixed-Line Communications Networks."

Subsection 2.16.12.3 on deployment in new residential buildings – On June 8, 2021, the said amendment to the Planning and Construction Regulations concerning the installation of telecommunications infrastructure in new buildings was published. The amendment includes the possibility for the licensing authority to grant an exemption from the obligation to install telecommunications installations (except with respect to telephony service outlets), if it is persuaded that the majority of the apartment owners will not use the telecommunications installations. Furthermore, on October 31, 2021, a draft amendment to the regulations was published under which it was proposed to repeal the exemption provision so that it will not be possible to dismiss the obligation to install the fiber-optic infrastructure and all its components in every residential building.

### **Section 2.16.12 – General**

Under the Economic Plan Law (Legislative Amendments for Implementing Economic Policy for the 2021 and 2022 Budget Year) (2021), which was approved on November 4, 2021 (hereinafter - the "**Economic Arrangements Law**"), the provisions of the Communications Law regarding the conditions for laying an advanced network in an apartment building, even without the consent of the majority of apartment owners, was approved.

On October 4, 2021, a hearing was announced for amending the arrangement for joint use of passive infrastructure. In the proposed amendment, the Ministry of Communications is considering allowing holders of special broadband infrastructure licenses to use the passive infrastructure of a domestic carrier (including the Company) in the incentive areas only (areas where the Company chose not to deploy an advanced network and where funding of deployment will be allotted from the incentive fund), and at terms to be determined. We will recall that general license holders may use the Company's passive infrastructure outside of the incentive areas as well. This hearing follows the Minister of Communications' decision dated October 13, 2020, under which the preconditions required for obtaining a license enabling the provision of broadband infrastructure services were reduced, following which the Ministry began granting special licenses for broadband infrastructure (for information on this matter, see also Section 2.6.3.6 of the Chapter on the Description of the Corporation's Business in the Company's 2020 Periodic Report). Granting the option for special license holders of broadband infrastructure to make such use of the Company's passive infrastructure may increase the rate of deployment of broadband infrastructure by special license holders and the customers in the incentive areas to switch to them. On the other hand, the use of the Company's passive infrastructure by the special license holders will involve a fee to the Company. Accordingly, the Company is unable to assess at this stage the overall effect of the amendment to this Arrangement, if carried out. On October 25, 2021, the Company submitted its response to the hearing, according to which, among other things, it opposes such expansion, which exceeds the authority under Section 5J of the Communications Law, which stipulates that only general licensees may use the Company's network. The Company warned of the dangers involved in expanding the use by a large number of special license holders, especially in light of the accumulated experience and the lack of necessary enforcement tools to ensure reports on access to infrastructure and execution of works, legal use and payments.

Moreover, on October 13, 2021 a hearing was announced to amend the BSA and telephony

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wholesale service portfolio. Attached to the hearing letter is a draft services portfolio that contains the added chapter on the issue of supplying BSA services based on an advanced network, and a draft of the license amendments for holders of a consolidated general broadcasting license and holders of a special license for supplying broadband internet access and infrastructure. On November 1, 2021, the Company submitted its response to the hearing, according to which, among other things, further necessary adjustments must be made.

On October 13, 2021, the Ministry of Communications issued a tender "for extending license to deploy an advanced network and for receiving financial grants to encourage the deployment of advanced fixed line networks in areas lacking economic viability", i.e. in the incentive areas.

In addition, on October 12, 2021, a hearing was published, according to which the Minister of Communications is considering stipulating in the regulations an obligation to provide services and maximum tariff supervision for BSA services using fiber-optics to be provided in the incentive areas by the winner of the tender (which are the same tariffs as those set for BSA services based on the Company's advanced network), and that the gap between the retail prices and the maximum BSA tariff that will be set will have to meet the margin reduction test allowing a retail margin of 20% of its national retail price.

### **Section 2.17.3 – Material Agreements – Employment Agreements**

Regarding the Company's agreement with Menora regulating pension payments for the early retirement of Company employees as well as payment differences for old-age and survivors' pensions to employees who retire from the Company – In July 2021 the term of the agreement was extended until the end of 2024.

### **Section 2.18.1 – Pending Legal Proceedings**

Subsections B, C (application from March 2018), G, H, I, J - regarding further stay of proceedings in these cases in view of the Israel Securities Authority's investigation and the proceedings deriving therefrom - due to the Israel Securities Authority's position regarding the further stay of proceedings, these cases have been delayed, at this stage, until July 10, 2022.

Subsection C (application from November 2015) - regarding a class action in which it was alleged that the Company abused its monopolistic position, among other things, by acting to thwart the wholesale market reform; on November 1, 2021, the Attorney General announced his involvement in this proceeding and ordered a stay of proceedings in this case as well, until July 20, 2022, when the Attorney General will notify regarding the need for further stay of proceedings, in view of the criminal proceedings (hereinafter - "Case 4,000") being conducted that are related to this proceeding.

Subsection D on a motion filed to certify a class action against the Company for charging a payment for support and/or warranty services as part of using its internet infrastructure – On March 24, 2021, the motion was dismissed. In the judgment dismissing the motion the court held, *inter alia*, that the petitioner had not met the burden of showing, even *prima facie*, the existence of violations and/or torts on the part of the Company that would justify certifying a class action, considering especially that in the circumstances there is no homogeneous injured class.

Subsection E on a motion to certify a class action with respect to the Company's antivirus service – On May 26, 2021, a judgment was issued approving a settlement agreement in the proceeding between the parties. The settlement agreement includes compensation of NIS 30 million (including petitioner's award and legal fees) to customers of the service, as well as benefits for subscribers of the service at an additional estimated cost of NIS 5 million. A full provision has already been made in the Company's books for the settlement agreement costs.

Subsection F on a motion to certify a class action on grounds of unlawful charging for the Company's B144 service – On April 4, 2021, a judgment was handed down approving a settlement in the case. The settlement is at an immaterial cost to the Company of NIS 2 million, and it includes partial compensation to the plaintiffs in the class for the collection of service termination fees.

Subsection K(2) on a consolidated motion to produce documents prior to a derivative action pursuant to the Competition Commissioner's ruling of September 4, 2019 that the Company had abused its position – On April 4, 2021, the petitioners accepted the court's suggestion to stay the proceedings until after the claims committee set up by the Company completes its work and the Company's Board of Directors makes a decision further to the committee's recommendations. Further thereto, on October 13, 2021, the Company's Board of Directors decided to adopt the Claims Committee's recommendation of October 7, 2021, according to which, under the circumstances, the Company does not have a good cause for action against officers and other executives who served during the relevant periods, and that conducting legal proceedings will not be in the best interest of the Company. The Committee came to this conclusion after examining the significance, benefits, damages, costs and profits involved in conducting such legal proceedings, and concluded that conducting them would harm the Company. The Company filed a notice regarding this matter with the courts.



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Subsection M on a motion to certify a class action against the Company on the grounds that when customers ordered an ordinary telephone line, the Company added them to other services as well, without any request or knowledge on their part – On May 18, 2021, the court issued a judgment striking out the certification motion at the petitioner's request, after the petitioner had been deemed unsuitable to represent the class. The proceeding was thus concluded.

Subsection N on a motion to certify a class action against the Company on the grounds that the Company misled customers regarding its B144 service – On May 8, 2021, the court issued a decision rejecting the petitioner's motion to amend the certification motion by replacing the class representative (primarily because the petitioner had been deemed unsuitable to represent the class), thus ending the proceeding. Subsequently, in May 2021, a new motion to certify a class action was filed in the same matter by another petitioner in the Tel Aviv District Court. In the new motion it was alleged that the Company misled customers who joined the B144 internet advertising service for businesses (hereinafter - the "Service") to think that the cost of the Service depended upon actual use up to the charge ceiling, whereas in fact it charged its customers the ceiling amount even if in practice less use was made. Accordingly, it is requested in the new motion to include in the definition of the class of plaintiffs on whose behalf the class action would be conducted all customers and/or subscribers of the Company who signed up for the various types of service packages from the date when the Company began marketing the Service, and who were charged by the Company said excess amounts. The motion puts the amount of the claim at "NIS 8,112 for the petitioner and any future amount that will be determined for all the members of the class." The motion does not specify the total claim amount for all the class members, but states that, for purposes of establishing jurisdiction, the amount of the general damage of "collection differences" is estimated by the petitioner as within the subject matter jurisdiction of the court.

In April 2021, a claim was filed with the Central District Court together with a motion to certify it as a class action, by a customer of the Company's internet infrastructure service, alleging that the Company caused monetary and non-monetary damages to the class members, who paid an increased amount for a higher range of speeds than they were actually able to use following a modem upgrade meant to enable them to browse within that range, and in respect of harassment, inconvenience, mental distress and breach of autonomy. According to the motion, the class of plaintiffs should include anyone who used the Company's internet infrastructure in the seven years prior to the filing of the certification motion and up to the date of its certification as a class action, and who paid for a certain range of speeds, notwithstanding which the infrastructure in their home is capable of providing only a lower range of speeds. The motion states that the amount of the class action is incapable of estimation, but that it "involves damages in the millions of shekels that fall within the jurisdiction of this Honorable Court."

In August 2021, a claim was filed with the Tel Aviv District Court, together with a motion to certify as a class action, by a customer of the Company, arguing that during the Covid-19 crisis period, the Company charged its telephony customers amounts exceeding those set and approved by the Ministry of Communications under arrangements established due to the increase in use of fixed line phones during the Covid-19 pandemic, which were in force for two periods (March 1, 2020 through June 14, 2020 and September 21, 2020 through June 30, 2021). Pursuant to the motion, the plaintiff group is to include "all Bezeq fixed line telephony customers who were charged excess amounts in violation of the binding arrangements prescribed during the Covid-19 pandemic, by the Minister of Communications". The Applicant estimates the size of the class to be over one million of the Company's fixed line telephony subscribers (subscribers who use alternative payment packages) and the aggregate amount of damages caused to all members of the class could not be assessed, but is estimated to exceed NIS 2.5 million.

### 3. Cellular telephony – Pelephone Communications Ltd. (hereinafter - "Pelephone")

#### Section 3.4 – Customers

Pelephone markets bundles with an increased browsing volume adapted also for 5G needs, and as of the report publication date, Pelephone has over 500,000 subscribers for bundles of this kind.

#### Section 3.7.1 – Infrastructure

Subsection 3.7.1.1.C on the future closure of networks operating on old technologies – On May 4, 2021, the Ministry published a secondary hearing on this issue, in which it presented the possibility of postponing the closure of the G2 network to December 31, 2027.

On June 27, 2021, the Ministry of Communications' ruling in the hearing was received, stipulating that 2G and 3G networks will be closed on December 31, 2025 (or earlier, at Pelephone's request, while complying with the stipulated terms), and setting timetables for the discontinuation of the import and connection to the network of devices that do not support a new technology.

As mentioned in Section 3.7.1.1C, Pelephone closed the 2G network several years ago. Pelephone

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will prepare in accordance with the above ruling for closing its 3G network according to the timetables stipulated in the ruling.

### **Section 3.8.2 – Frequency Usage Rights**

Subsection 3.8.2.3 on switching frequencies in the first Giga spectrum – On June 27, 2021, the Ministry of Communications' ruling was received, concerning the extension of the allocation of frequencies in the 850 MHz and 2100 MHz range held by Pelephone, until December 31, 2030 (it is clarified that the extension of the 850 MGz frequency as aforesaid is subject to the description in Section 3.8.2.3 regarding the switching of frequencies in the first Giga spectrum).

Subsection 3.8.2.4 regarding a tender for advanced broadband cellular services - on October 27, 2021, the Ministry of Communications announced that Pelephone is entitled to a grant for the deployment of 5G sites in an amount of NIS 74 million.

### **Section 3.9.5 – Labor Disputes**

Regarding the notice by the New Histadrut Labor Federation - Cellular, internet and High-tech Workers Union from June 23, 2021 about the declaration of a labor dispute, *inter alia*, over the refusal of the joint management of Pelephone, Bezeq International and DBS to hold negotiations on various matters, which was also received at the Pelephone offices, see update to Section 4.8. On August 2, 2021, the employee representative bodies at Pelephone and Bezeq International began taking a range of organizational sanctions which, according to the notification by the workers committees, are directly tied to the synergies between Pelephone, Bezeq International and DBS. For information concerning the announcement by Pelephone and Bezeq International of their lockout, see the update to Section 4.8. On November 1, 2021, the subsidiaries reached agreements in principle with the General Federation of Workers and the workers' representatives regarding cessation of sanctions and start of negotiations. For further information on this matter, see the update to Section 4.8.

### **Section 3.10.1 - Terminal Equipment Suppliers**

It should be noted that the global microchip shortage has caused, among other things, shortages and disruptions in the supply of terminal equipment from the Company's key suppliers.

### **Section 3.14.2 – Pelephone's Cellular Telephony License**

Subsection 3.14.2.1 - regarding the general license of Pelephone - on November 18, 2021, the license was renewed for a further ten years until September 9, 2032.

### **Section 3.14.3 – Site Licensing**

Within the framework of the Economic Arrangements Law, an amendment was adopted to the Planning and Construction Law, which includes the removal of regulatory barriers regarding the construction of sites, most of which are exempt from licensing procedures, for installations of up to 6 meters. Such installations will continue to comply with the NOP 36 terms and conditions and the regional guidelines of the local committees, where the significance of the amendment is in practice a transition to "independent licensing", namely documents will be submitted to the Planning and Construction Committee retrospectively (after the construction of the sites). At this stage, it is impossible to estimate the future implications of this amendment.

On November 14, 2021, Pelephone signed a framework agreement to expand point-by-point collaboration in the establishment of passive infrastructure on cellular sites shared with Cellcom Ltd. and P.H.I. Networks (2015) Limited Partnership. This agreement, subject to the approval of the Israel Competition Authority and the Ministry of Communications, may boost the construction of shared cellular sites. Pelephone is unable to assess whether the required regulatory approvals will be granted for this agreement to come into force.

### **Section 3.14.4 – Economic Competition Law**

Regarding an amendment from April 2021 to the Competition Commissioner's conditions for the merger between the Company and DBS, see update to Section 2.16.8.

### **Section 3.16.1 – Pending Legal Proceedings**

With regard to Subsection A concerning a claim and a motion for certification as a class action that was filed against Pelephone, alleging that Pelephone illegally collected VAT from its customers who consume cellular services during their stays outside of Israel, on August 22, 2021, a ruling was handed approving the settlement arrangement between Pelephone, the Applicants and the State, under which Pelephone will be charged NIS 300,000 (with VAT) for partial expenses of executing the settlement and will not bear any additional expenses.

Subsection C on a motion to certify a class action against Pelephone for charging for content services that were provided by an external company – On May 3, 2021, a judgment was handed down

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approving a settlement between Pelephone and the petitioners in the proceeding, which includes the grant of benefits to the relevant customers and to NPOs for a value of NIS 2.5 million.

### 4. ISP, International communications and NEP services – Bezeq International Ltd. (hereinafter - "Bezeq International")

#### Section 4.8 – Human Capital

Regarding the declaration of a labor dispute at Bezeq International further to the intention to make organizational and structural changes at Bezeq International (hereinafter - the "**Structural Change**") – On June 10, 2021, Bezeq International was served with a petition of a party to a collective dispute and an urgent motion for temporary relief that was filed with the Tel Aviv Regional Labor Court by the New Histadrut Labor Federation - Cellular, internet and High-tech Workers Union and the Bezeq International workers committee (hereinafter - the "**Petition**"). The petition alleges that Bezeq International unlawfully refuses to deliver to the Workers' Committee material documents related to the structural changes, as requested by it for the purpose of conducting the negotiations for a collective agreement, thereby violating the duty of consultation and disclosure in negotiations. The General Federation of Workers and the Workers' Committee request that the Court order Bezeq International to deliver the documents to the representatives of the workers and that after the hearing, the Court will accept the party's petition and issue a permanent order instructing Bezeq International to refrain from adopting unilateral measures prior to consultation and negotiations, and a permanent order to conduct consultations and negotiations with the representatives of the workers regarding the structural changes. In a court hearing held on June 13, 2021, it was agreed to appoint an external party to examine some of the documents that were requested and decide whether they contain information relevant to the collective labor relations or to the duty of consultation. On July 11, 2021, the external party's opinion was received, stating that the documents do not contain information relevant to the collective labor relations or to the duty of consultation. In view of an appeal by the New Histadrut Labor Federation - Cellular, Internet and High-tech Workers Union and the Bezeq International workers committee against the external party's opinion, it was agreed in a court hearing held on July 27, 2021 that the documents would be submitted to the court for inspection and for a decision on the issue. On August 9, 2021, the court rejected the petition for the provision of the documents to the employee representative body, after determining that the documents are immaterial to the duty of consultation and that a structural or functional change is, by nature, a matter of the employer and does not require the consent of the employee representative body.

On June 23, 2021, Bezeq International received from the New Histadrut General Federation of Labor in Israel – the Cellular, internet and High-Tech Workers Union a notice of declaration of a labor dispute at Bezeq International and at Pelephone under the Settlement of Labor Disputes Law, 1957, and a strike beginning on July 7, 2021 (hereinafter - the "**Notice**"). The matters in this dispute, as stated in the notice are, among others: refusal by the joint management of Pelephone, Bezeq International and DBS (hereinafter - the "Joint Management") to negotiate with regard to changes in the bargaining unit in view of the changes in the corporate structure; refusal by the Joint Management to engage in negotiations to regulate the rights of Bezeq International employees and their job security due to the foregoing corporate structure changes, and the lack of good faith actions by the Joint Management, which include taking extraneous and unlawful considerations into account in the plan for the corporate and structural changes, aimed at impairing the right of organization and the bargaining power of the employees and their representative organization. On July 1, 2021, Bezeq International filed with the Tel Aviv Regional Labor Court a petition of a party to a collective dispute and an urgent motion for relief to prevent organizational steps pursuant to the Notice. In the petition it was argued that the Notice is invalid, as a petition had been filed on a combined and consolidated basis against Bezeq International and Pelephone to prevent actions aimed at a unilateral and non-consensual change in the bargaining units and to establish a joint workers committee referred to as the "Alpha Committee" for the Subsidiaries, including DBS. In a hearing held on July 4, 2021, it was agreed that: (1) Pelephone and DBS, who were formal respondents in the proceeding, would be joined as petitioners in the proceeding; (2) Bezeq International and Pelephone would each conduct negotiations with its own workers committee regarding the sale of control of the Company; (3) Up to the issuance of another decision, the respondents (the New Histadrut General Federation of Labor and the workers committees of Pelephone and Bezeq International) would not call a strike in connection with the dispute over the sale of control. Regarding the bargaining unit, it was determined that the court would issue a decision after all the responses had been filed and an opportunity given to cross examine the affiants.

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On July 7, 2021, the court issued a decision for the consolidation of the proceedings in the two disputes (sale of control and bargaining unit). At a court hearing held on July 27, 2021, it was agreed that Bezeq International would withdraw its petition for temporary relief, and that the negotiations between the parties would continue, to a certain extent under the auspices of the court. The adjudication of the main proceeding is to continue, with the petitioners set to submit a reply to the response of the employee representative body.

On August 2, 2021, the employee representative bodies at Pelephone and Bezeq International began taking a range of organizational sanctions which, according to the notification by the workers committees, are directly tied to the synergies between Pelephone, Bezeq International and DBS. In view of the continuation of sanctions, on October 19, 2021, Pelephone and Bezeq International filed (each separately) (hereinafter - in this section, the "**Subsidiaries**") notice to the Chief Supervisor of Labor Relations at the Ministry of Economy and Industry, of a lockout in accordance with Section 5A of the Labor Dispute Settlement Law, 1957. The announcements explained that continuation of the sanctions at the Subsidiaries may result in certain processes in the Subsidiaries being rendered no longer financially viable and/or operationally possible. The date of commencement of the lockout and the number of employees whose jobs may be suspended as part of the such lockout, if adopted by either of the Subsidiaries, is dependent on the organizational measures and sanctions to be adopted by the employees.

On November 1, 2021, as part of the parallel mediation proceeding conducted between the parties, the Subsidiaries reached agreements in principle with the General Federation of Workers and the workers' representatives, subject to the signing of collective agreements, as well as an agreement that all organizational measures (including all sanctions) against the Subsidiaries will cease immediately and intensive negotiations will resume for signing of collective agreements to regulate workers' rights as part of the execution of the planned structural changes at Bezeq International and DBS. The main highlights of the outline that was formulated are as follows:

- A collective agreement will be signed between the new integrating company that will be established and the General Federation of Workers.
- Bezeq International's operations that will not be moved over to the new integrating company will be merged into DBS and the employees will be absorbed as DBS employees under a new three-year collective agreement that will be signed with the General Federation of Workers. The General Federation of Workers and the chairman of the Bezeq International Workers' Committee will continue to represent the employees who move over to DBS and the integrating company, for the term of the agreement, including for the purpose of signing collective agreements. The matter of the bargaining unit remains controversial and will be discussed during the negotiations.
- Permanent employees of Bezeq International who do not wish to move over to DBS will be offered retirement conditions as agreed between the General Federation of Workers and Bezeq International's management.
- An agreement was reached with the representatives of Pelephone employees to maintain the cellular network owned by Pelephone for the term of the agreement.
- Employees of the Subsidiaries will be entitled to a special bonus to be paid to them at the beginning of 2022 in a total amount that is not material at the Group level. This section is not subject to the signing of collective agreements. Simultaneous to this agreement, the General Federation of Workers and the representatives of the employees of the Subsidiaries waive their financial demands in the labor dispute that was announced with regard to the sale of the Company's controlling shares to the new owners.

The collective agreements reached following the agreements in principle will be brought for the approval of the boards of directors of the Subsidiaries. The Company is not able to assess at this stage whether at the end of the negotiations the collective agreements will be signed as expected nor the total cost that will be involved.

### **Section 4.11 - Restrictions and Supervision on Bezeq International's Operations**

Regarding an amendment from April 2021 to the Competition Commissioner's conditions for the merger between the Company and DBS, see update to Section 2.16.8.

#### **Section 4.11.5 - Key Regulatory Developments**

Subsection 4.11.5.4 on the publication of a hearing to examine the separation of broadband infrastructure services from Internet access (ISP) services – Regarding the Ministry of Communications' ruling in the hearing on June 20, 2021, see update to section 1.7.2.2.

5. **Multi-channel television – DBS Satellite Services (1998) Ltd. ("DBS")**

**Section 5.1.2 – Restrictions, Legislation and Special Constraints in the Operating Segment**

Regarding the appointment of the Committee to Examine Overall Regulation of the Broadcasting Sector (hereinafter - the "**Committee**") – On July 27, 2021, the Committee's recommendations were published on the Ministry of Communications website. The Committee's report includes, *inter alia*, recommendations on the following matters:

- Abolition of the Cable and Satellite Broadcasting Council and the Council of the Second Authority for Television and Radio, and establishment of the Commercial Broadcasting Authority in their place.
- Application of regulation on all audio-visual content providers (those whose main activity is delivering content to subscribers), including the different OTT operators. With regard to local content providers – application of regulation according to a scale to be determined according to their volume of activity, based on their total annual revenues. With regard to international content providers – application of regulation to a limited and partially voluntary extent.
- Establishment of provisions to promote original productions of top genre only and of a gradual investment obligation applicable to the different content providers, while reducing the present provisions regarding the obligation to invest in original productions.
- Establishment of provisions that prohibit exclusivity in sports broadcasts, to apply to all local content providers, and additional provisions with respect to the broadcasting and purchase of sports content.
- A mechanism for the establishment of provisions with respect to consumerism in the broadcasting sector as well as recommendations regarding cancellation of the basic cable and satellite bundles.

According to the Committee's report, there are issues on which the Committee has not reached a final conclusion, including the issue of economic models for the broadcasting market (for which the Committee recommends gradually abolishing the present separations and restrictions, including the must-carry obligation of the commercial channels, the channel allocation obligation, and the ban on broadcasting commercials on traditional platforms, including of DBS, while offering two plans for implementation of this recommendation) as well as the possibility for multi-channel platforms to hold news entities. Therefore, the Committee requested, *inter alia*, comments on the recommendations by September 30, 2021, for further examination by the Ministry of Communications together with other relevant parties.

In September 2021, the Minister of Communications decided on a reform of the broadcasting market. In the decision, among other things, the Minister announced the adoption in principle of the committee's recommendations, subject to changes and adjustments as specified in the decision, and ordered that his staff begin work concerning some of the recommendations. With regard to the issue of the economic models for the broadcasting market, and after receiving comments from the public and recommendations from the professional team, the Minister will make decisions on the subject. In addition, the Minister instructed the professional echelon at the Ministry of Communications to begin the work on anchoring the recommendations in legislation and guidelines, while completing the staff's work on the issues set out in the letter. The Minister further noted that he intends to act to complete the reform within a year at most. The Company and DBS are studying the Minister's decision, and at this stage are unable to assess the impact of the decision on DBS transactions, *inter alia*, because the Minister has not yet made a final decision regarding some of the issues; because this is an economic decision and work is required regarding its recommendations; and because legislative proceedings are still required for implementing the committee's recommendations and their application.

**Section 5.1.3 – Bonuses and Nature of Employment Agreements**

Regarding the notice from June 2021 by the New Histadrut Labor Federation - Cellular, internet and High-tech Workers Union about the declaration of a labor dispute, *inter alia*, over the refusal of the joint management of Pelephone, Bezeq International and DBS to hold negotiations on various matters, which was also received at the DBS offices, and a legal proceeding brought by Bezeq International in July 2021 pursuant to the notice, which is underway in the Tel Aviv Regional Labor Court, see update to Section 4.8.

With regard to the collective agreements (including the collective arrangement) with the representatives of the workers and the National Federation of Workers, and the labor dispute announced in December 2019 by the New General Federation of Workers, on August 11, 2021, DBS signed a collective agreement with the General Federation of Workers and workers' representatives, including amendments to such collective agreements. The new collective agreement will be in force from January 1, 2022 through December 31, 2024. Under this new collective agreement, among

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other things, wage increases and bonuses will be granted, ancillary benefits will be improved, a retirement plan was agreed upon, the labor dispute announced by the General Federation of Workers was lifted once DBS management's intention to merge Bezeq International into DBS was explained and the parties agreed to maintain labor stability throughout the term of the agreement on all matters settled therein. DBS estimates the aggregate additional costs involved in the new collective agreement to be NIS 55 million for the entire term of the agreement.

DBS estimates regarding the additional cost of the collective agreement are forward-looking information, as defined in the Securities Law, which are based, among other things, on its assumptions regarding the manner and scope of implementation of the retirement plan and other conditions set out in the agreement. These estimates may not materialize, or may materialize differently from those anticipated, among others, depending on the manner and scope of implementation of the agreement and of the retirement plan, taking into consideration DBS needs and its ability to realize its plans and meet the additional conditions set out in the agreement.

### **Section 5.13 – Financing**

In November 2021, the Company approved the provision of a credit facility or capital investment to DBS for a total of up to NIS 40 million, for 15 months as of October 1, 2021. This approval replaces a similar approval given in August 2021 (and is not in addition thereto).

### **Section 5.15.3 – Offering Service Bundles**

Regarding an amendment from April 2021 to the Competition Commissioner's conditions for the merger between the Company and DBS, see update to Section 2.16.8.

### **Section 5.16 – Material Agreements**

In July 2021, an amendment was signed to the agreement between DBS and Spacecom in respect of the space segments leased by DBS from Spacecom (hereinafter - the "**Amendment to the Agreement**" and the "**Agreement**," respectively). As per the Amendment to the Agreement, *inter alia*, the lease period for satellite space segments on the Amos-7 satellite has been extended until February 2024, with DBS entitled to extend this period by six months. The Amendment to the Agreement extends until 2024 the period in which according to the Agreement, space segments are to be leased to DBS on two satellites, so that in the event of non-availability of one satellite, backup will be available to DBS on the other satellite, under conditions stipulated in the Agreement. Engagement in an amendment to the Space Agreement does not involve material additional cost with respect to the Group. The entry into force of the Amendment to the Agreement was contingent upon receipt of notice from Spacecom of fulfillment of the conditions precedent stipulated in the Agreement signed between Spacecom and the owner of the rights in the Amos-7 satellite. On July 27, 2021, Spacecom gave notice that the conditions precedent had been fulfilled and that the Amendment to the Agreement had accordingly come into force.

### **Section 5.17.1 – Pending Legal Proceedings**

In June 2021, a motion to certify a class action was filed in the Central District Court against DBS. As described in the motion, *inter alia*, customers of DBS who order a paid channel close to the date of closing of the invoice, and cancel it shortly thereafter (so that they are supposed to pay a daily rate), are supposedly overcharged, allegedly due to a system malfunction. The class in the motion is defined as all DBS customers who were overcharged for an order for a paid channel as a result of a malfunction in the DBS system, during the 7 years prior to the filing of the motion and up to its approval. The amount of the personal damage claimed is NIS 126.9 (NIS 26.9 for the overcharge and NIS 100 for non-monetary damage). In the motion it is noted that at this stage the petitioner does not have the required data for assessing the damage of the class members, however, this damage is valued in the motion at over NIS 2.5 million.

In October 2021, a lawsuit was filed with the Jerusalem District Court against DBS together with a motion to certify as a class action. The issue claimed in the motion concerns the claim that DBS is acting unlawfully in that when a customer orders a more advanced (new) converter, it provides the customer with the new converter without taking back the old converters and continues to charge the customer for the old converters left behind in their home at a monthly rental rate. The Applicant claims that DBS acts in this manner, among other things, in bad faith, by deception and while misleading representation in its invoices. The definition of the class according to the Applicant, is all DBS customers who are charged monthly rental fees for old, inactive standard converters that were not taken back by DBS over the seven years prior to the filing of the motion through to the date on which it is approved. The amount of individual damages claimed amounts to NIS 193 (NIS 183 for

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overcharging and NIS 10 for breach of autonomy). The Applicant notes that at this stage it is not possible to estimate the total damages to the members of the class.

### **Section 5.18 – Goals and Strategy**

Section 5.18.1 on DBS's gradual migration from satellite broadcasts to OTT broadcasts – See update to footnote 2 in Section 1.5.4(d).

### **Section 5.19.3 – DBS Specific Risks**

Subsection 5.19.3.4 on satellite malfunction, damage, unavailability or termination of satellite services – The Amendment to the Spacecom Agreement mentioned in the update to Section 5.16 extends until 2024 the period in which according to the agreement, space segments are to be leased to DBS on two satellites, so that in the event of non-availability of one satellite, backup will be available to DBS on the other satellite, under conditions stipulated in the Agreement.

### **Section 5.19.3.8 – Malfunction of DBS's IT Systems**

In June 2021, DBS completed the expansion of the functional capabilities of its remote backup site, such that in the event of a failure in the IT systems of DBS's site in Kfar Saba, it will be possible to reactivate the central systems through the backup site.

November 29, 2021

Date

Bezeq - The Israel Telecommunication Corporation Ltd.

Names and titles of signatories:

Gil Sharon, Chairman of the Board of Directors

Dudu Mizrahi, Chief Executive Officer

# **Chapter B - Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021**

The information contained in this report constitutes a translation of the report published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.





**Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021**

**General**

We hereby present the Board of Directors' report on the state of affairs of Bezeq - The Israel Telecommunication Corporation Ltd. (the "Company") and the consolidated Group companies (the Company and the consolidated companies, jointly – the "Group"), for the nine months ended September 30, 2021 ("Period") and for the three months ended on that date ("Quarter").

The Board of Directors' report includes a condensed review of its subject-matter, and was prepared taking into account that the Board of Directors' report as of December 31, 2020 is also available to the reader.

For information concerning the investigation by the Israel Securities Authority and the Israel Police, see Note 1.3 to the financial statements. The independent auditors have drawn attention to the matter in their opinion on the financial statements.

For information on the effects of the COVID-19 pandemic, see section 1.4 below.

In its financial statements, the Group reports on four main operating segments:

1. **Domestic Fixed-Line Communications**
2. **Cellular Communications**
3. **ISP, International Communications and NEP Services**
4. **Multi-Channel Television**

**The Group's Results**

The Group's results for the reporting period were as follows:

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)	
	NIS million		NIS million	%	NIS million		NIS million	%
Net profit	986	622	364	58.5	284	26	258	-
EBITDA*	2,921	2,533	388	15.3	925	653	272	41.7
Adjusted EBITDA*	2,800	2,772	28	1.0	938	914	24	2.6

\* Regarding non-GAAP financial measures, see below.

The increase in net profit was mainly due to an impairment loss of NIS 282 million in the ISP, International Communications and NEP Services segment that was recognized in the same quarter last year, and in the Period also due to a capital gain on the sale of a real estate property in the Domestic Fixed-Line Communications segment.

For further information see section 1.2 below.

**\* Non-GAAP Financial Measures**

As of the reporting date, the Group's management is aided by non-GAAP financial performance measures for the evaluation and presentation of the Group's financial performance. These measures are not a substitute for the information included in the Company's financial statements.

These measures include:

<b>Metric</b>	<b>Metric Calculation and Objectives</b>
<b>EBITDA</b> (Earnings Before Interest, Taxes, Depreciation and Amortization)	The EBITDA metric is a generally accepted metric in the Group's area of operations, which offsets effects arising from variance of the capital structure, various tax aspects and the depreciation/amortization method and period for fixed and intangible assets. The Group's EBITDA is calculated as operating profit before "depreciation, amortization and impairment" (including continuing losses from impairment of fixed and intangible assets, as described in Note 5 to the financial statements).
<b>Adjusted EBITDA</b>	<p>This is calculated as EBITDA net of net other operating expenses/income and one-time losses/gains from impairment/appreciation and employee option expenses. This metric enables comparisons of operating performance between different periods after adjustment for one-time effects of unusual expenses/income.</p> <p>Adjusted EBITDA is not to be equated with other similarly designated metrics reported by other companies, due to a possible difference in calculating the metric.</p>

The metrics were calculated as follows:

	<b>1-9/2021</b>	<b>1-9/2020</b>	<b>7-9/2021</b>	<b>7-9/2020</b>
	<b>NIS million</b>	<b>NIS million</b>	<b>NIS million</b>	<b>NIS million</b>
Operating profit	<b>1,514</b>	1,159	<b>459</b>	189
Net of depreciation, amortization and impairment	<b>1,407</b>	1,374	<b>466</b>	464
<b>EBITDA</b>	<b>2,921</b>	2,533	<b>925</b>	653
Net of other operating expenses (income), net	<b>(143)</b>	(29)	<b>7</b>	(7)
Net of impairment loss	-	268	-	268
Net of employee option expenses	<b>22</b>	-	<b>6</b>	-
<b>Adjusted EBITDA</b>	<b>2,800</b>	2,772	<b>938</b>	914

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1. The Board of Directors' explanations on the state of the Company's affairs, results of operations, equity, cash flows, and additional matters

1.1. Financial position

	30.9.2021	30.9.2020	Increase (decrease)		Explanation
	NIS million		NIS million	%	
Cash and current investments	1,790	2,203	(413)	(18.7)	The decrease was due to a reduction in short-term investments and cash in the Domestic Fixed-Line Communications segment, offset by an increase in cash in the Group's other main segments. For more information see section 1.3 below.
Current and non-current trade and other receivables	2,360	2,549	(189)	(7.4)	The decrease was mainly due to a decrease in other receivables resulting from the sale of a real estate property in the Domestic Fixed-Line Communications segment, as well as lower trade receivables in the Cellular Communications segment and the ISP, International Communications and NEP Services segment.
Inventory	70	96	(26)	(27.1)	The decrease was primarily attributable to the Cellular Communications segment, mainly due to difficulties in the supply of terminal equipment by the segment's major suppliers in the wake of the global chip crisis as well as a reduction in procurement ahead of the release of the new iPhone model.
Held-for-sale assets	36	46	(10)	(21.7)	
Broadcasting rights	57	67	(10)	(14.9)	
Right-of-use assets	1,763	1,276	487	38.2	The increase was primarily attributable to the Domestic Fixed-Line Communications segment as well as the Cellular Communications segment due to new lease agreements signed in connection with the move to new offices.
Fixed assets	6,266	6,069	197	3.2	The increase was attributable to the Domestic Fixed-Line Communications segment due among other things to the fiber optic network deployment project.
Intangible assets	927	952	(25)	(2.6)	The decrease was primarily attributable to the Cellular Communications segment.
Deferred tax assets	37	53	(16)	(30.2)	
Deferred costs and non-current investments	226	233	(7)	(3.0)	
<b>Total assets</b>	<b>13,532</b>	<b>13,544</b>	<b>(12)</b>	<b>(0.1)</b>	

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.1 Financial position (cont.)

	30.9.2021	30.9.2020	Increase (decrease)		Explanation
	NIS million		NIS million	%	
Debt to financial institutions and debenture holders	8,024	9,464	(1,440)	(15.2)	The decrease in debt was due to loan repayments (including early repayments) and debenture repayments in the Domestic Fixed-Line Communications segment.
Lease liabilities	1,897	1,358	539	39.7	The increase was primarily attributable to the Domestic Fixed-Line Communications segment as well as the Cellular Communications segment due to new lease agreements signed in connection with the move to new offices.
Trade and other payables	1,699	1,715	(16)	(0.9)	The decrease in trade payables was offset mainly by the reclassification of the liability for payment of the cost of 5G frequencies in the Cellular Communications segment to a current liability.
Employee benefits	667	775	(108)	(13.9)	The decrease was due to payments for employee retirement and efficiency plans across the Group, offset mainly by an increase of NIS 65 million in the provision for employee termination benefits under the Company's early retirement plan, recorded in the fourth quarter of 2020.
Provisions	132	167	(35)	(21.0)	The decrease was mainly due to a reduction in the provisions for claims in the Domestic Fixed-Line Communications segment.
Deferred tax liabilities	44	48	(4)	(8.3)	
Derivatives and other non-current liabilities	178	342	(164)	(48.0)	The decrease was due to the reclassification of the liability for payment of the cost of 5G frequencies in the Cellular Communications segment to a current liability, as well as a decrease in derivatives in the Domestic Fixed-Line Communications segment.
<b>Total liabilities</b>	<b>12,641</b>	<b>13,869</b>	<b>(1,228)</b>	<b>(8.9)</b>	
<b>Total equity (equity deficit)</b>	<b>891</b>	<b>(325)</b>	<b>1,216</b>	<b>-</b>	Equity comprises 6.6% of the balance sheet total, as compared with an equity deficit comprising 2.4% of the balance sheet total on September 30, 2020.
<b>Total liabilities and equity</b>	<b>13,532</b>	<b>13,544</b>	<b>(12)</b>	<b>(0.1)</b>	

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2. Results of operations

1.2.1. Highlights

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Revenues	<b>6,563</b>	6,520	43	0.7	<b>2,142</b>	2,178	(36)	(1.7)	The increase in revenues in the Period was attributable to the Cellular Communications segment, the Domestic Fixed-Line Communications segment and the "Others" segment, offset by a decrease in revenues from the ISP, International Communications and NEP Services segment and the Multi-Channel Television segment. The decrease in the Quarter was primarily attributable to the ISP, International Communications and NEP Services segment.
General operating expenses	<b>2,370</b>	2,351	19	0.8	<b>742</b>	790	(48)	(6.1)	The increase in the Period was primarily attributable to the Domestic Fixed-Line Communications segment, offset by a decrease in expenses in the Cellular Communications segment and in DBS. The Group's expenses rose inter alia due to recognition of an expense for the Incentive Fund in connection with the fiber optic network deployment (see Notes 6 and 8.1 to the financial statements). The decrease in the Quarter was attributable to the Cellular Communications segment and the ISP, International Communications and NEP Services segment.
Salaries	<b>1,415</b>	1,397	18	1.3	<b>468</b>	474	(6)	(1.3)	In the current Period and Quarter the Group recognized salary expenses in respect of share-based payments – see Note 14 to the financial statements. The change was due to an increase in salary expenses in the Domestic Fixed-Line Communications segment, and in the Period also in the "Others" segment, offset by a decrease in the Group's other main segments due to a reduction in the workforce.
Depreciation, amortization and impairment	<b>1,407</b>	1,374	33	2.4	<b>466</b>	464	2	0.4	The increase in the Period was primarily attributable to the Domestic Fixed-Line Communications segment.
Other operating expenses (income), net	<b>(143)</b>	(29)	(114)	-	<b>7</b>	(7)	14	-	The increase in net income in the Period was attributable to the Domestic Fixed-Line Communications segment, due to a capital gain on the sale of a real estate property and adjustment of the provision for legal claims (see Note 12 to the financial statements).
Impairment loss, net	-	268	(268)	(100)	-	268	(268)	(100)	In the corresponding period an impairment loss was recognized in the ISP, International Communications and NEP Services segment (for more information see Note 5.2 to the financial statements).
Operating profit	<b>1,514</b>	1,159	355	30.6	<b>459</b>	189	270	142.9	
Financial expenses, net	<b>235</b>	273	(38)	(13.9)	<b>100</b>	80	20	25.0	The change was primarily attributable to the Domestic Fixed-Line Communications segment (see Note 13 to the financial statements).
Income tax	<b>293</b>	264	29	11.0	<b>75</b>	83	(8)	(9.6)	
Profit for the period	<b>986</b>	622	364	58.5	<b>284</b>	26	258	-	

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2.2 Operating segments

A. Revenue and operating profit information presented by Group operating segments:

Revenues by operating segment	1-9/2021		1-9/2020		7-9/2021		7-9/2020	
	NIS million	% of total revenues	NIS million	% of total revenues	NIS million	% of total revenues	NIS million	% of total revenues
Domestic Fixed-Line Communications	3,130	47.7	3,104	47.6	1,037	48.4	1,042	47.8
Cellular Communications	1,687	25.7	1,653	25.4	541	25.3	545	25.0
ISP, International Communications and NEP Services	909	13.9	946	14.5	287	13.4	315	14.5
Multi-Channel Television	948	14.4	970	14.9	318	14.8	313	14.4
Others and adjustments	(111)	(1.7)	(153)	(2.4)	(41)	(1.9)	(37)	(1.7)
<b>Total</b>	<b>6,563</b>	<b>100</b>	<b>6,520</b>	<b>100</b>	<b>2,142</b>	<b>100</b>	<b>2,178</b>	<b>100</b>

Operating profit by operating segment	1-9/2021		1-9/2020		7-9/2021		7-9/2020	
	NIS million	% of segment revenues	NIS million	% of segment revenues	NIS million	% of segment revenues	NIS million	% of segment revenues
Domestic Fixed-Line Communications	1,390	44.4	1,349	43.5	390	37.6	446	42.8
Cellular Communications	34	2.0	(48)	(2.9)	22	4.1	(27)	(5)
ISP, International Communications and NEP Services	21	2.3	(219)	(23.2)	13	4.5	(275)	(87.3)
Multi-Channel Television*	(32)	3.4	(33)	(3.4)	(11)	(3.5)	(16)	(5.1)
Others and adjustments	101	-	110	-	45	-	61	-
<b>Consolidated operating profit/ % of Group revenues</b>	<b>1,514</b>	<b>23.1</b>	<b>1,159</b>	<b>17.8</b>	<b>459</b>	<b>21.4</b>	<b>189</b>	<b>8.7</b>

\* Results of the Multi-Channel Television segment are presented net of the total effect of impairment recognized as from the fourth quarter of 2018 (see additional information in Notes 5.1 and 16 to the financial statements). This is in accordance with the way the Group's chief operating decision maker assesses the segment's performance and decides on resource allocations for the segment. In addition, see Note 17.3 for condensed selected information from DBS's financial statements.

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2.2. Operating segments (cont.)

B. Domestic Fixed-Line Communications

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Internet infrastructure	1,208	1,205	3	0.2	407	408	(1)	(0.2)	The change stemmed primarily from higher average monthly revenue per retail internet subscriber (ARPU), mainly attributable to supplementary terminal equipment, as well as the launch of customer services on the fiber network beginning in March 2021. The increase was offset by a reduction in wholesale internet service rates and a decrease in the number of wholesale internet lines.
Fixed-line telephony	691	760	(69)	(9.1)	220	254	(34)	(13.4)	The decrease was attributable to lower average monthly revenue per telephony line (ARPL), owing primarily to a lessening of the impact of the COVID-19 pandemic on telephone use as well as a decrease in the number of lines.
Transmission and data communications and others	993	926	67	7.2	330	309	21	6.8	The increase was due, among other things, to growth in revenues from transmission services for ISPs and businesses.
Digital and cloud services	238	213	25	11.7	80	71	9	12.7	The increase was primarily attributable to IP Centrex services as well as to the B144 Business Directory and business services.
<b>Total revenues</b>	<b>3,130</b>	<b>3,104</b>	<b>26</b>	<b>0.8</b>	<b>1,037</b>	<b>1,042</b>	<b>(5)</b>	<b>(0.5)</b>	
General operating expenses	480	436	44	10.1	163	154	9	5.8	The increase was mainly due to recognition of an expense for the Incentive Fund in connection with the amendment to the Company's license concerning the fiber optic network deployment (see Notes 6 and 8.1 to the financial statements), as well as to a rise in subcontractor expenses and in the cost of terminal equipment and materials, offset by a decrease in costs of interconnectivity with telecommunications operators in parallel with revenues.
Salaries	703	678	25	3.7	237	225	12	5.3	The increase was mainly due to the hiring of employees, higher salaries and recognition of expenses for share-based payments (see Note 14 to the financial statements), offset by the retirement of employees, and in the Period also offset by an increase in salaries attributable to investment.
Depreciation and amortization	693	652	41	6.3	239	222	17	7.7	
Other operating (income) expenses, net	(136)	(11)	(125)	-	8	(5)	13	-	The increase in net other operating income in the Period was due to a capital gain of NIS 125 million on the sale of a real estate property and to adjustment of the provision for legal claims. The change in the Quarter stemmed primarily from a decrease in capital gains on the sale of real estate.
<b>Operating profit</b>	<b>1,390</b>	<b>1,349</b>	<b>41</b>	<b>3.0</b>	<b>390</b>	<b>446</b>	<b>(56)</b>	<b>(12.6)</b>	

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2.2. Operating segments (cont.)

B. Domestic Fixed-Line Communications (cont.)

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Financial expenses, net	268	303	(35)	(11.6)	110	91	19	20.9	The increase in net financial expenses in the reported Quarter was mainly attributable to the costs of early repayment of a loan that were recognized in the reported Quarter. On the other hand, in the reported Period these costs were lower than in the corresponding period. Additionally, there was a decrease in interest expenses following loan repayments, offset by higher linkage differences on debentures due to an increase in the index (see Note 13 to the financial statements).
Income tax	265	222	43	19.4	61	55	6	10.9	In the corresponding quarter a deferred tax asset was recognized in respect of an expected tax loss on the sale of Walla.
Segment profit	857	824	33	4.0	219	300	(81)	(27.0)	



Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2.2 Operating segments (cont.)

C. Cellular Communications

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Services	1,218	1,195	23	1.9	417	396	21	5.3	The increase was mainly due to a degree of recovery from the effects of the COVID-19 pandemic, reflected in higher revenues from roaming services, partially offset by lower revenues from incoming air time. In addition, there is growth in the post-paid subscriber base, including subscribers to 5G bundles.
Sales of terminal equipment	469	458	11	2.4	124	149	(25)	(16.8)	The increase in the Period was mainly due to higher retail sales following launches of new models of devices. The decrease in the Quarter was mainly due to difficulties in the supply of terminal equipment by the segment's major suppliers in the wake of the global chip crisis.
Total revenues	1,687	1,653	34	2.1	541	545	(4)	(0.7)	
General operating expenses	992	1,017	(25)	(2.5)	299	346	(47)	(13.6)	The decrease in the Period was mainly a result of lower call completion fees in parallel with revenues due to the COVID-19 pandemic, along with the continued reduction and streamlining of operating expenses. The decrease was mainly offset by an increase in the costs of terminal equipment sales in parallel with revenues and the recording of cloud computing system implementation costs. The decrease in the Quarter was mainly due to reduced costs of terminal equipment sales, along with lower call completion fees in parallel with revenues.
Salaries	234	239	(5)	(2.1)	76	79	(3)	(3.8)	
Depreciation and amortization	430	448	(18)	(4.0)	144	147	(3)	(2.0)	
Other operating income, net	(3)	(3)	-	-	-	-	-	-	
Operating profit (loss)	34	(48)	82	-	22	(27)	49	-	
Financial income, net	32	33	(1)	(3.0)	11	12	(1)	(8.3)	
Income tax expenses (income)	15	(2)	17	-	10	(3)	13	-	
Segment profit (loss)	51	(13)	64	-	23	(12)	35	-	

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2.2 Operating segments (cont.)

D. ISP, International Communications and NEP Services

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Revenues	909	946	(37)	(3.9)	287	315	(28)	(8.9)	The decrease was mainly due to lower ISP revenues as well as reduced revenues from sales of equipment and licenses to businesses as a result of employee sanctions in the course of the current Quarter. The decrease was partially offset in the reported Period by an increase in revenues from business services.
General operating expenses and impairment	581	571	10	1.8	179	203	(24)	(11.8)	The increase in the Period was mainly due to higher local capacity expenses, inter alia due to a one-time credit received in the corresponding period following an update in internet rates in the wholesale market, as well as an increase in international call expenses following a change in the mix of international call operations. The increase was partially offset by a decrease in expenses for doubtful debts. The decrease in the Quarter was mainly due to a reduction in expenses for sales of equipment and licenses to businesses in parallel with a decrease in revenues, as well as lower local capacity expenses.
Salaries	177	189	(12)	(6.3)	59	63	(4)	(6.3)	The decrease was mainly due to continued downsizing of the Company's workforce as part of the efficiency plan.
Depreciation, amortization and impairment	133	123	10	8.1	38	42	(4)	(9.5)	The change stemmed primarily from impairment based on an assessment of the value-in-use of the depreciable assets as of September 30, 2021 (see Note 5.2 to the financial statements), as well as an increase in the subscriber acquisition asset amortization expenses, offset by a decrease in current depreciation expenses due to asset impairment recognized last year.
Other operating expenses (income), net	(3)	282	(285)	-	(2)	282	(284)	-	An impairment loss of NIS 282 million was recognized in the corresponding quarter.
Operating profit (loss)	21	(219)	240	-	13	(275)	288	-	
Financial expenses, net	1	1	-	-	-	1	(1)	(100)	
Income tax	7	42	(35)	(83.3)	3	29	(26)	(89.7)	A tax asset in the amount of NIS 28 million was written off in the corresponding quarter.
Segment profit (loss)	13	(262)	275	-	10	(305)	315	-	

Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

1.2.2. Operating segments (cont.)

E. Multi-Channel Television\*

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Revenues	<b>948</b>	970	(22)	(2.3)	<b>318</b>	313	5	1.6	The decrease in the Period was mainly due to a change in the customer mix resulting in a decline in ARPU, as well as a decrease in revenues from the sale of content. The increase in the Quarter was mainly due to higher revenues from sports content in light of the cancellation of sports events in the corresponding quarter following the COVID-19 outbreak.
General operating expenses	<b>620</b>	638	(18)	(28)	<b>208</b>	204	4	2.0	The decrease in the Period was mainly due to lower content costs and streamlining of operating expenses.
Salaries	<b>134</b>	146	(12)	(8.2)	<b>43</b>	48	(5)	(10.4)	The decrease was attributable to a continued reduction in the workforce as part of the efficiency plan.
Depreciation and amortization	<b>227</b>	230	(3)	(1.3)	<b>77</b>	76	1	1.3	
Other operating expenses (income), net	<b>(1)</b>	(11)	10	(90.9)	<b>1</b>	1	-	-	The corresponding period included income from a settlement agreement with a supplier and a reduction in expenses for an employee retirement arrangement.
Operating loss	<b>(32)</b>	(33)	1	(3.0)	<b>(11)</b>	(16)	5	(31.3)	
Financial expenses (income), net	<b>(2)</b>	-	(2)	-	<b>1</b>	1	-	-	The change was mainly due to a change in fair value of financial assets.
Income tax	<b>1</b>	2	(1)	(50)	-	1	(1)	(100)	
Segment loss	<b>(31)</b>	(35)	4	(11.4)	<b>(12)</b>	(18)	6	(33.3)	

\* Results of the Multi-Channel Television segment are presented net of the total effect of impairment recognized as from the fourth quarter of 2018 (see additional information in Notes 5.1 and 16 to the financial statements). This is in accordance with the way the Group's chief operating decision maker assesses the segment's performance and decides on resource allocations for the segment. In addition, see Note 17.3 for condensed selected information from DBS's financial statements.

## Board of Directors' Report on the State of the Company's Affairs for the Period Ended September 30, 2021

### 1.3. Cash Flow

	1-9/2021	1-9/2020	Increase (decrease)		7-9/2021	7-9/2020	Increase (decrease)		Explanation
	NIS million		%		NIS million		%		
Net cash provided by operating activities	2,208	2,270	(62)	(2.7)	914	830	84	10.1	The decrease in the Period in net cash from operating activities stemmed primarily from higher income tax paid in the Domestic Fixed-Line Communications segment, offset by changes in working capital, mainly in employee benefits. The increase in the Quarter stemmed from changes in working capital, mainly in employee benefits, offset by a decrease in the Quarter in customer collection due to employee sanctions primarily in the ISP, International Communications and NEP Services segment.
Net cash used in investing activities	(1,179)	(1,194)	15	(1.3)	(377)	(522)	145	(27.8)	The decrease in net cash used in investing activities stemmed primarily from a decrease in net investments in bank deposits and securities, and in the reported Period also due to proceeds received from the sale of fixed assets, offset by an increase in investments in fixed assets in the Domestic Fixed-Line Communications segment.
Net cash used in financing activities	(850)	(579)	(271)	46.8	(425)	(119)	(306)	-	The increase in net cash used in financing activities in the Quarter stemmed from an increase in loan repayments. The increase in the Period is due to a debenture issue that was included in the corresponding period, offset by a reduction in loan repayments, in interest paid and in early repayment costs.
Net increase (decrease) in cash	179	497	(318)	(64.0)	112	189	(77)	(40.7)	

#### Average volume in the reported Period:

Long-term liabilities (including current maturities) to financial institutions and debenture holders: NIS 8,307 million

Supplier credit: NIS 910 million

Short-term credit to customers: NIS 1,652 million

Long-term credit to customers: NIS 252 million

#### Working capital

The Group's surplus working capital as of September 30, 2021 amounted to NIS 354 million, compared with surplus working capital of NIS 756 million as of September 30, 2020.

The Company has surplus working capital (according to the separate financial statements) as of September 30, 2021 amounting to NIS 308 million, compared with surplus working capital of NIS 706 million as of September 30, 2020.

The decrease in the Group's and the Company's surplus working capital stemmed from a decrease in current assets, mainly due to a reduction in current investments and in receivables for the sale of a real estate property, offset by a decrease in current liabilities mainly due to loan repayments (including early repayment) and debenture repayments.

#### **1.4 The COVID-19 pandemic and its impact**

Further to Note 1.4 to the Annual Financial Statements regarding the outbreak of COVID-19, it is noted that following the drives to vaccinate Israel's population against the virus that began in early 2021, a lessening of the pandemic's effects has been apparent in Israel, along with first signs of a return to normal economic activity (although changes in COVID-19 trends, including due to mutations of the virus, may bring about a worsening of the pandemic with detrimental effects on the Group companies).

As of the date of approval of the financial statements, the effects of the COVID-19 pandemic on the Group's operations in 2021 are thus far mainly reflected in a decline in revenue from Pelephone's roaming services due to the impact of the pandemic on the aviation and international tourism sectors, with no significant negative effects in other operating segments. It should be clarified that the rollout of vaccines and easing of restrictions on travel abroad have led to a certain recovery in Pelephone's revenues from roaming services in recent months, but they have yet to return to their pre-pandemic levels. It should be noted that the global chip shortage and supply chain disruptions, among other factors, have caused shortages and affected the supply of equipment by the main suppliers of the Group companies. In view of the foregoing, the Group companies are taking various steps to limit the damage to their operations.

It should be emphasized that the COVID-19 pandemic is an unfolding event that is not within the Group's control, thus should the pandemic continue or worsen, this may have a material adverse effect on the Group's results, reflected, among other things, in lower revenues from roaming services, a decrease in revenues from the business sector across all the Group companies and a decrease in sales of cellular terminal equipment. This may also affect employee availability, customer and technical services, supply chain operations, and the amounts and times of payments collected from customers of the Group. The impact of the COVID-19 pandemic on the Group may change depending on various developments, in particular the duration and scope of the pandemic, the nature and extent of the economic and other related restrictions, and the intensity and duration of the resulting economic slowdown.

For more information see an analysis of the results of operations of the Cellular Communications segment, the Domestic Fixed-Line Communications segment and the Multi-Channel Television segment in section 1.2.2, subsections B, C and E.

## 2. Disclosure Concerning the Company's Financial Reporting

### 2.1. Disclosure on valuations

Below are details of a very material valuation and of a material valuation in accordance with Regulation 8B(i) of the Securities Regulations (Periodic and Immediate Reports), 1970:

	<b>Bezeq International Material valuation</b>	<b>DBS Very material valuation (*) Attached to the financial statements</b>
Subject of valuation	Recoverable amount of Bezeq International Ltd. in order to test for impairment of non-current assets	Recoverable amount of DBS Satellite Services (1998) Ltd. in order to test for impairment of non-current assets.
Date of valuation	September 30, 2021; the valuation was signed on November 28, 2021	September 30, 2021; the valuation was signed on November 14, 2021.
Value prior to the valuation had GAAP, including depreciation and amortization, not required a change in value in accordance with the valuation	NIS 34 million	Negative amount – NIS (69) million.
Value set in the valuation	Negative amount – NIS (6) million	Negative amount – NIS (126) million.
Appraiser's identity and profile	<p>The valuation was prepared by Prof. Hadas Gelandar, Partner and Head of Valuations and Economic Modeling in the Economic Department at Ernst Young (Israel) Ltd.</p> <p>Prof. Gelandar holds a Bachelor Degree in Accounting from the College of Management – Academic Studies, Rishon Lezion; an MBA from the Hebrew University of Jerusalem; and a PhD (with honors) from the Ben Gurion University, Beer Sheva; and is a Certified Public Accountant in Israel.</p> <p>In her position, Prof. Gelandar oversees projects of leading companies in Israel and the world, in various sectors such as: technology, finance, pharmaceuticals, energy, infrastructures, real estate and industry. As part of her duties, she assists and advises companies in the preparation of valuations for business purposes (fair value valuations and opinions) and for accounting purposes (purchase price allocation, valuation of intangible assets, valuation of employee options, etc.), and has provided professional financial opinions as an expert court witness.</p> <p>The appraiser is not dependent on the Company.</p> <p>The Company undertook to indemnify the appraiser for damages above three times the fee she was paid, except if she acted with malicious intent or gross negligence.</p>	
Valuation model	Fair value less costs to sell	Fair value less costs to sell
Assumptions used in the valuation	Assumptions concerning the fair value less costs to sell of Bezeq International's assets.	Assumptions concerning the fair value less costs to sell of DBS's assets.

For more information, see Note 5 to the financial statements.

(\*) Despite the negative value of DBS's operations, the Company supports DBS by approving credit facilities or investing in DBS's equity (see Note 4.2 to the financial statements). The Company's support of DBS as aforesaid is due, among other things, to the Multi-Channel Television segment's current and expected contribution to the Bezeq Group's overall operations.

**2.2.** Due to legal claims filed against the Group, which cannot yet be assessed or for which exposure cannot be estimated at this time, the independent auditors have drawn attention to the matter in their opinion on the financial statements.

**2.3. Information on subsequent material events**

- A. For information on subsequent material events – see Note 18 to the financial statements.
- B. On November 29, 2021, the Company's Board of Directors approved the Group's revised vision and strategy statement. For more information see update to section 1.8 and update to section 1.4.1 in the update to Chapter A (Description of Company Operations) of the Periodic Report for 2020.

**3. Information on debenture series**

On May 2, 2021, Midroog Ltd. removed the Company's debentures from credit watch negative and affirmed its rating of Aa3.il with a stable outlook for the debentures (see Immediate Report).

On May 12, 2021, S&P Global Ratings Maalot affirmed its ilAA-/Stable rating for the Company and its debentures (see Immediate Report).

The rating reports are included in this Board of Directors report by way of reference.

**4. Miscellaneous**

For information concerning the balance of liabilities of the reporting corporation and those companies consolidated in its financial statements as of September 30, 2021, see the Company's reporting form that will be uploaded on the MAGNA system on November 30, 2021.

We thank the managers of the Group's companies, its employees and shareholders.

Gil Sharon  
Chairman of the Board of  
Directors

Dudu Mizrahi  
Chief Executive Officer

Signed: November 29, 2021

# Chapter C - Condensed Consolidated Interim Financial Statements as of September 30, 2021 (Unaudited)



The information contained in these financial statements constitutes a translation of the financial statements published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.



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Somekh Chaikin  
8 Hartum Street, Har Hotzvim  
PO Box 212  
Jerusalem 9100102, Israel  
+972 2 531 2000

## **Auditors' Review Report to the Shareholders of Bezeq - The Israel Telecommunication Corporation Ltd.**

### Introduction

We have reviewed the accompanying financial information of Bezeq -The Israel Telecommunication Corporation Ltd. and its subsidiaries (hereinafter – “Group”) comprising the condensed consolidated interim statement of financial position as of September 30, 2021 and the condensed consolidated interim statements of income, comprehensive income, changes in equity and cash flows for the nineand three-month periods then ended. The Board of Directors and Management are responsible for the preparation and presentation of the financial information for these interim periods in accordance with IAS 34 “Interim Financial Reporting,” and are also responsible for the p preparation of the financial information for these interim periods in accordance with Chapter D of the Securities Regulations (Periodic and Immediate Reports), 1970. Our responsibility is to express a conclusion on the financial information for these interim periods based on our review.

### Scope of Review

We conducted our review in accordance with Standard on Review Engagements (Israel) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity,” of the Institute of Certified Public Accountants in Israel. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial information was not prepared, in all material respects, in accordance with IAS 34.

In addition to that mentioned in the previous paragraph, based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information does not comply, in all material respects, with the disclosure requirements of Chapter D of the Securities Regulations (Periodic and Immediate Reports), 1970.



Somekh Chaikin  
8 Hartum Street, Har Hotzvim  
PO Box 212  
Jerusalem 9100102, Israel  
+972 2 531 2000

### Explanatory Paragraph

Without qualifying our abovementioned conclusion, we draw attention to Note 1.3 of the financial information, which refers to that stated in Note 1.3 to the annual consolidated financial statements, regarding the Israel Securities Authority's (ISA) and the Israel Police investigation of the suspicion of committing offenses under the Securities Law and Penal Code, with respect inter alia to transactions related to the former controlling shareholder, and notifying the Tel Aviv District Attorney's Office (Taxation and Economy) regarding the consideration of the company's prosecution and holding a hearing on suspicion of bribery and reporting in order to mislead a reasonable investor, and as mentioned in that note, regarding the indictment filed against the former controlling shareholder for various offenses, including bribery and misleading information in an immediate report and regarding the filing of an indictment against the former controlling shareholder in the company and former senior executives in the Bezeq Group, which accuses the defendants of receiving anything fraudulently in aggravated circumstances, fraud and breach of trust in the corporation, and reporting offenses under the Securities Law. In addition, subsequent to the investigation opening, a number of civil legal proceedings were initiated against the company, former officers of the company as well as companies from the group that previously controlled the company, including requests for approval of class actions. As stated in the above note, the Company is unable to assess the effects of the investigations, their findings and their results on the Company, and on the financial statements and on the estimates used in the preparation of these financial statements, if any.

In addition, without qualifying our abovementioned conclusion, we draw attention to lawsuits filed against the group which in this stage cannot be assessed or the exposure in respect thereof cannot yet be calculated, as set forth in Note 7.

Somekh Chaikin  
Certified Public Accountants (Isr.)  
November 29, 2021

**Condensed Consolidated Interim Statements of Financial Position**

	Note	September 30, 2021	September 30, 2020	December 31, 2020
		(Unaudited) NIS million	(Unaudited) NIS million	(Audited) NIS million
<b>Assets</b>				
Cash and cash equivalents		1,019	897	840
Investments		771	1,306	724
Trade receivables		1,672	1,692	1,621
Other receivables		192	332	178
Inventory		70	96	73
Assets held for sale		36	46	10
<b>Total current assets</b>		<b>3,760</b>	<b>4,369</b>	<b>3,446</b>
Trade and other receivables		496	525	514
Broadcasting rights		57	67	67
Right-of-use assets		1,763	1,276	1,804
Fixed assets	6	6,266	6,069	6,131
Intangible assets		927	952	929
Deferred expenses and non-current investments		226	233	242
Deferred tax assets		37	53	108
<b>Total non-current assets</b>		<b>9,772</b>	<b>9,175</b>	<b>9,795</b>
<b>Total assets</b>		<b>13,532</b>	<b>13,544</b>	<b>13,241</b>

The accompanying notes are an integral part of the condensed consolidated interim financial statements

**Condensed Consolidated Interim Statements of Financial Position (cont.)**

		September 30, 2021	September 30, 2020	December 31, 2020
		(Unaudited)	(Unaudited)	(Audited)
Liabilities and equity	Note	NIS million	NIS million	NIS million
Debentures, loans and borrowings		745	957	786
Current maturities of lease liabilities		440	387	415
Trade and other payables		1,699	1,715	1,759
Employee benefits		439	441	482
Provisions	7	83	113	117
<b>Total current liabilities</b>		<b>3,406</b>	<b>3,613</b>	<b>3,559</b>
Loans and debentures		7,279	8,507	7,614
Lease liabilities		1,457	971	1,492
Employee benefits		228	334	335
Derivatives and other liabilities		178	342	307
Deferred tax liabilities		44	48	32
Provisions		49	54	52
<b>Total non-current liabilities</b>		<b>9,235</b>	<b>10,256</b>	<b>9,832</b>
<b>Total liabilities</b>		<b>12,641</b>	<b>13,869</b>	<b>13,391</b>
<b>Total equity (equity deficit)</b>	9	<b>891</b>	<b>(325)</b>	<b>(150)</b>
<b>Total liabilities and equity</b>		<b>13,532</b>	<b>13,544</b>	<b>13,241</b>

**Gil Sharon**  
Chairman of the Board of Directors

**Dudu Mizrahi**  
Chief Executive Officer

**Tobi Fischbein**  
CFO Bezeq Group

Date of approval of the financial statements: November 29, 2021

The accompanying notes are an integral part of the condensed consolidated interim financial statements

## Condensed Consolidated Interim Statements of Income

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Revenues (Note 10)</b>	<b>6,563</b>	6,520	<b>2,142</b>	2,178	8,723
<b>Operating expenses</b>					
General operating expenses (Note 11)*	<b>2,370</b>	2,351	<b>742</b>	790	3,173
Salaries	<b>1,415</b>	1,397	<b>468</b>	474	1,891
Depreciation, amortization and impairment*	<b>1,407</b>	1,374	<b>466</b>	464	1,837
Other operating expenses (income), net (Note 12)	<b>(143)</b>	(29)	<b>7</b>	(7)	74
Impairment loss	-	268	-	268	293
<b>Total operating expenses</b>	<b>5,049</b>	5,361	<b>1,683</b>	1,989	7,268
<b>Operating profit</b>	<b>1,514</b>	1,159	<b>459</b>	189	1,455
<b>Financial expenses (income) (Note 13)</b>					
Financial expenses	<b>273</b>	314	<b>109</b>	94	416
Financial income	<b>(38)</b>	(41)	<b>(9)</b>	(14)	(45)
<b>Financial expenses, net</b>	<b>235</b>	273	<b>100</b>	80	371
<b>Profit before income tax</b>	<b>1,279</b>	886	<b>359</b>	109	1,084
<b>Income tax</b>	<b>293</b>	264	<b>75</b>	83	288
<b>Net profit for the period attributable to shareholders of the Company</b>	<b>986</b>	622	<b>284</b>	26	796
<b>Basic and diluted earnings per share (NIS)</b>	<b>0.36</b>	0.23	<b>0.1</b>	0.01	0.29

\* For information about an impairment loss recognized in the reporting period, see Note 5.

**Condensed Consolidated Interim Statements of Comprehensive Income**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Net profit for the period	986	622	284	26	796
Remeasurement of a defined benefit plan, net of tax (items that will not be reclassified to profit or loss)	-	-	-	(11)	(9)
Additional items of other comprehensive income (loss), net of tax	33	(15)	10	(2)	(5)
<b>Total comprehensive income for the period attributable to shareholders of the Company</b>	<b>1,019</b>	<b>607</b>	<b>294</b>	<b>13</b>	<b>782</b>

The accompanying notes are an integral part of the condensed consolidated interim financial statements

## Condensed Consolidated Interim Statements of Changes in Equity

	Share capital	Share premium	Capital reserve for transactions between a corporation and a controlling shareholder	Capital reserve for employee options	Other reserves	Accumulated deficit	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Attributable to shareholders of the Company</b>							
<b>Nine months ended September 30, 2021 (unaudited)</b>							
Balance at January 1, 2021	3,878	384	390	-	(63)	(4,739)	(150)
Profit for the period	-	-	-	-	-	986	986
Other comprehensive income for the period, net of tax	-	-	-	-	33	-	33
<b>Total comprehensive income for the period</b>	-	-	-	-	33	986	1,019
<b>Transactions with shareholders recognized directly in equity</b>							
Share-based payment (Note 14)	-	-	-	22	-	-	22
<b>Balance at September 30, 2021</b>	<b>3,878</b>	<b>384</b>	<b>390</b>	<b>22</b>	<b>(30)</b>	<b>(3,753)</b>	<b>891</b>
<b>Nine months ended September 30, 2020 (unaudited)</b>							
Balance at January 1, 2020	3,878	384	390	-	(58)	(5,526)	(932)
Profit for the period	-	-	-	-	-	622	622
Other comprehensive loss for the period, net of tax	-	-	-	-	(15)	-	(15)
<b>Total comprehensive income for the period</b>	-	-	-	-	(15)	622	607
<b>Balance at September 30, 2020</b>	<b>3,878</b>	<b>384</b>	<b>390</b>	<b>-</b>	<b>(73)</b>	<b>(4,904)</b>	<b>(325)</b>
<b>Three months ended September 30, 2021 (unaudited)</b>							
Balance at July 1, 2021	3,878	384	390	16	(40)	(4,037)	591
Profit for the period	-	-	-	-	-	284	284
Other comprehensive income for the period, net of tax	-	-	-	-	10	-	10
<b>Total comprehensive income for the period</b>	-	-	-	-	10	284	294
<b>Transactions with shareholders recognized directly in equity</b>							
Share-based payment (Note 14)	-	-	-	6	-	-	6
<b>Balance at September 30, 2021</b>	<b>3,878</b>	<b>384</b>	<b>390</b>	<b>22</b>	<b>(30)</b>	<b>(3,753)</b>	<b>891</b>
<b>Three months ended September 30, 2020 (unaudited)</b>							
Balance at July 1, 2020	3,878	384	390	-	(71)	(4,919)	(338)
Profit for the period	-	-	-	-	-	26	26
Other comprehensive loss for the period, net of tax	-	-	-	-	(2)	(11)	(13)
<b>Total comprehensive income for the period</b>	-	-	-	-	(2)	15	13
<b>Balance at September 30, 2020</b>	<b>3,878</b>	<b>384</b>	<b>390</b>	<b>-</b>	<b>(73)</b>	<b>(4,904)</b>	<b>(325)</b>

The accompanying notes are an integral part of the condensed consolidated interim financial statements



**Condensed Consolidated Interim Statements of Changes in Equity (cont.)**

	Share capital	Share premium	Capital reserve for transactions between a corporation and a controlling shareholder	Capital reserve for employee options	Other reserves	Accumulated deficit	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Attributable to shareholders of the Company</b>							
<b>Year ended December 31, 2020 (audited)</b>							
<b>Balance at January 1, 2020</b>	3,878	384	390	-	(58)	(5,526)	(932)
Profit for 2020	-	-	-	-	-	796	796
Other comprehensive loss for the year, net of tax	-	-	-	-	(5)	(9)	(14)
<b>Total comprehensive income for 2020</b>	-	-	-	-	(5)	787	782
<b>Balance at December 31, 2020</b>	3,878	384	390	-	(63)	(4,739)	(150)

The accompanying notes are an integral part of the condensed consolidated interim financial statements

## Condensed Consolidated Interim Statements of Cash Flows

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Cash flows from operating activities</b>					
Profit for the period	986	622	284	26	796
Adjustments:					
Depreciation, amortization and impairment loss	1,407	1,374	466	464	1,837
Impairment loss of assets	-	268	-	268	293
Financial expenses, net	245	291	104	82	403
Capital loss (gain), net	(123)	(11)	4	(6)	(40)
Share-based payment	22	-	6	-	-
Income tax expenses	293	264	75	83	288
Change in trade and other receivables	(30)	(18)	17	26	57
Change in inventory	(14)	(10)	1	10	13
Change in trade and other payables	(98)	(91)	60	34	17
Change in provisions	(34)	(11)	(2)	(8)	(8)
Change in employee benefits	(150)	(232)	(20)	(66)	(192)
Change in other liabilities	6	(12)	3	(5)	(1)
Net income tax paid	(302)	(164)	(84)	(78)	(243)
<b>Net cash provided by operating activities</b>	<b>2,208</b>	<b>2,270</b>	<b>914</b>	<b>830</b>	<b>3,220</b>
<b>Cash flow for investing activities</b>					
Purchase of fixed assets	(1,040)	(824)	(361)	(342)	(1,133)
Investment in intangible assets and deferred expenses	(281)	(307)	(84)	(100)	(366)
Investment in bank deposits and securities	(730)	(1,215)	(15)	(243)	(1,335)
Proceeds from repayment of bank deposits and sale of securities	683	1,112	83	161	1,786
Proceeds from the sale of fixed assets	189	31	5	3	148
Sale of Walla, net	-	-	-	-	44
Miscellaneous	-	9	(5)	(1)	17
<b>Net cash used in investing activities</b>	<b>(1,179)</b>	<b>(1,194)</b>	<b>(377)</b>	<b>(522)</b>	<b>(839)</b>

The accompanying notes are an integral part of the condensed consolidated interim financial statements

**Condensed Consolidated Interim Statements of Cash Flows (cont.)**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Cash flow for financing activities</b>					
Repayment of debentures and loans	(409)	(772)	(306)	(3)	(1,828)
Issue of debentures and receipt of loans	-	718	-	-	718
Principal and interest payments for leases	(291)	(305)	(97)	(106)	(391)
Interest paid	(135)	(164)	(7)	(5)	(314)
Costs for early repayment of loans and debentures	(15)	(51)	(15)	-	(65)
Payment for expired hedging transactions	-	-	-	-	(57)
Miscellaneous	-	(5)	-	(5)	(4)
<b>Net cash used in financing activities</b>	<b>(850)</b>	<b>(579)</b>	<b>(425)</b>	<b>(119)</b>	<b>(1,941)</b>
<b>Net increase in cash and cash equivalents</b>	<b>179</b>	<b>497</b>	<b>112</b>	<b>189</b>	<b>440</b>
Cash and cash equivalents at the beginning of the period	840	400	907	708	400
<b>Cash and cash equivalents at the end of the period</b>	<b>1,019</b>	<b>897</b>	<b>1,019</b>	<b>897</b>	<b>840</b>

## 1. General

### 1.1 Reporting Entity

- 1.1.1 Bezeq - The Israel Telecommunication Corporation Ltd. (the "Company") is a company registered in Israel whose shares are traded on the Tel Aviv Stock Exchange. The condensed consolidated financial statements of the Company as of September 30, 2021 include those of the Company and its subsidiaries (jointly – the "Group"). The Group is a major provider of communications services in Israel (see also Note 16 – Segment Reporting).
- 1.1.2 See Note 4.1 below regarding the plan for structural change in the Group companies and Note 4.3.1 regarding the Minister of Communication's ruling, whereby the separation between broadband infrastructure service and Internet access service (ISP) will be cancelled for private customers.

### 1.2 The COVID-19 pandemic and its impacts

Further to Note 1.4 to the Annual Financial Statements regarding the outbreak of COVID-19, it is noted that following the drives to vaccinate Israel's population against the virus that began in early January 2021, a lessening of the pandemic's effects has been apparent in Israel, along with first signs of a return to normal economic activity (although changes in COVID-19 trends, including due to mutations of the virus, may bring about a worsening of the pandemic with detrimental effects on the Group companies).

As of the date of approval of the financial statements, the effects of the COVID-19 pandemic on the Group's operations in 2021 are thus far mainly reflected in a decline in revenue from Pelephone's roaming services due to the impact of the pandemic on the aviation and international tourism sectors, with no significant negative effects in other operating segments. It should be clarified that the rollout of vaccines and easing of restrictions on travel abroad have led to a certain recovery in Pelephone's revenues from roaming services in recent months, but they have yet to return to their pre-pandemic levels. It should be noted that the global chip shortage and supply chain disruptions have caused shortages and affected the supply of equipment by the main suppliers of the Group companies. In view of the foregoing, the Group companies are taking various steps to limit the damage to their operations.

It should be emphasized that the COVID-19 pandemic is an unfolding event that is not within the Group's control, thus should the pandemic continue or worsen, this may have a material adverse effect on the Group's results, reflected, among other things, in lower revenues from roaming services and sales of cellular terminal equipment as well as a decrease in revenues from the business sector across all the Group companies. This may also affect employee availability, customer and technical services, supply chain operations, and the amounts and times of payments collected from customers of the Group. The impacts of the COVID-19 pandemic on the Group may change depending on various developments, in particular the duration and scope of the pandemic, the nature and extent of the economic and other related restrictions, and the intensity and duration of the resulting economic slowdown.

### 1.3 Investigations by the Israel Securities Authority and the Israel Police

For information about investigations by the Israel Securities Authority and the Israel Police into suspected offenses under the Securities Law and the Penal Law, *inter alia* in connection with transactions involving the Company's former controlling shareholder, as well as the notice by the Tel Aviv District Attorney's Office (Taxation and Economics Division) that it was considering prosecuting the Company and summoning it to a hearing, see Note 1.3 to the Annual Financial Statements.

Regarding the consideration given to prosecuting the Company and summoning it to a hearing in Case 4000, it is noted that on July 8, 2021 the Company and Walla submitted written pleadings for a hearing, and on August 8, 2021 a hearing was held for the companies before the Deputy State Prosecutor (Criminal Enforcement) and the team of prosecutors handling the case. As of the report publication date, the state prosecution and the Attorney General had not decided regarding the filing of an indictment in light of the arguments presented in the hearing, and the companies have not been informed of an expected date for the decision.

As mentioned in Note 1.3.3 to the Annual Financial Statements, the Company does not have complete information about the investigations, their content, or the material and evidence in the possession of the law enforcement authorities on this matter (although in January 2021 the Company received the core investigation material in connection with Case 4000, further to an invitation it received to a hearing in this matter as aforesaid). Accordingly, the Company is unable to assess the effects, if any, of the investigations, their findings and their results on the Company, on its financial statements and on the estimates used in the preparation of the financial statements. Once the constraints on carrying out reviews and controls in connection with the issues that arose in the investigations are lifted, the review of all matters related to those issues will be completed as required.

## **2. Basis of Preparation**

- 2.1** The condensed consolidated interim financial statements have been prepared in accordance with IAS 34 – Interim Financial Reporting, and Chapter D of the Securities Regulations (Periodic and Immediate Reports), 1970.
- 2.2** The condensed consolidated interim financial statements do not contain all the information required in full annual financial statements, and they should be read in the context of the annual financial statements of the Company and its subsidiaries as of December 31, 2020 and for the year then ended, and their accompanying notes (the "Annual Financial Statements"). The notes to the condensed consolidated interim financial statements include only the material changes that have occurred from the date of the most recent Annual Financial Statements until the date of these consolidated interim financial statements.
- 2.3** The condensed consolidated interim financial statements were approved by the Board of Directors on November 29, 2021.

### **2.4 Use of estimates and judgments**

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make judgments and use estimates, assessments and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The judgments made by management, when applying the Group's accounting policies and the key assumptions used in assessments that involve uncertainty, are consistent with those applied in the Annual Financial Statements.

## **3. Reporting Principles and Accounting Policy**

- 3.1** The Group's accounting policy applied in these condensed consolidated interim financial statements is consistent with the policy applied in the Annual Financial Statements.

### **3.2 Accounting policy applied following new events**

The following accounting policy is applied by the Group with respect to the share-based payment described in Note 14:

The fair value at the grant date of options for Company shares granted to employees is recognized as a salary expense with a corresponding increase in equity over the period during which the employee becomes entitled to the options. The Group elected to recognize the increase in equity under a capital reserve for employee options.

For share-based payment awards that are conditional upon meeting market-performance conditions, the fair value of the equity instruments granted is estimated taking into account such conditions, and therefore the Group recognizes an expense in respect of these awards whether or not the conditions have been met.

The amount recognized as an expense is adjusted to reflect the actual number of share options that are expected to vest.

### 3.3 New standards and interpretations not yet adopted

#### 3.3.1 Amendment to IAS 1 "Presentation of Financial Statements: Classification of Liabilities as Current or Non-Current"

The amendment replaces certain requirements for classifying liabilities as current or non-current. The amendment will be effective for reporting periods beginning on or after January 1, 2024. Earlier application is permitted. The amendment will be applied retrospectively, including the restatement of comparative figures. The Group is assessing the effects of the application of the amendment, including an additional proposal that was published for amending the standard, on its financial statements.

#### 3.3.2 Amendment to IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" regarding onerous contracts (the "amendment")

The amendment specifies that when assessing the cost of fulfilling a contract, indirect costs should also be considered along with incremental costs (see Note 3.12.3 to the Annual Financial Statements).

The initial date of application of the amendment has been set for January 1, 2022, and it will be implemented by adjusting the balance of retained earnings for the cumulative effect as at that date. The amendment may affect the identification and measurement of onerous contracts in the Group, which may also be reflected in the creation of material provisions which the Company is unable to assess at this stage.

## 4. Group Entities

A detailed description of the Group entities appears in Note 13 to the Annual Financial Statements. Below is a description of the material changes that occurred in connection with the Group entities since the publication of the Annual Financial Statements.

### 4.1 Plan for structural change in the Subsidiaries

Further to note 13.1.2 to the Annual Financial Statements, on May 25, 2021 and subsequently on August 11, 2021, the Company's Board of Directors approved, further to the approval of the boards of directors of the Subsidiaries, a plan for a structural change in the Subsidiaries, including the full statutory merger of Bezeq International with and into DBS, following the spin-off of Bezeq International's integration activity into a separate company within the Group (the "Transferred Activity"). The purposes of this move are, *inter alia*: to adapt the operations to the structure of the industry and to the changing regulatory environment, to focus on increasing revenues and on growth, to enhance operational synergies and to improve efficiency (the "Structural Change Plan"). Concurrently, the management of the Subsidiaries was authorized to conduct negotiations with the workers committees and the relevant representative organizations for the purpose of signing new collective agreements.

Further to the above, on July 19, 2021 the Minister of Communications gave his approval for the transfer of the general license of Bezeq International to DBS as part of the full statutory merger of Bezeq International into DBS. The approval among other things stipulates that the Company's license will be amended such that the structural separation provisions will apply also to the new company to which the Transferred Activity is to be transferred.

The Transferred Activity will be spun off in accordance with the provisions of section 105(a)(1) in the Income Tax Ordinance [New Version], and subject to the Israel Tax Authority issuing an appropriate tax ruling, including and particularly with respect to the continued applicability of the tax ruling issued on September 15, 2016 in connection with the merger of DBS with and into the Company (see Note 7.2.1 of the Annual Financial Statements).

The spin-off of the Transferred Activity will be carried out as a dividend-in-kind distribution to the Company, based on the book value of the Transferred Activity, with the distribution-in-kind amount as of June 30, 2021 being approximately NIS 92 million (this amount may be updated up to the actual distribution date) (the "Dividend-in-Kind Distribution"). On October 7, 2021, the District Court gave its approval for making a capital reduction for purposes of a dividend-in-kind distribution from Bezeq International to the Company, which is required to complete the transfer of the Transferred Activity.

Taking into account that immediately upon execution of the Dividend-in-Kind Distribution, and as a condition thereto, Bezeq International will be merged with and into DBS, Bezeq International's Board of Directors assessed DBS's post-merger solvency, including on the basis of an economic opinion submitted to it, and found that the Dividend-in-Kind Distribution meets the statutory solvency test, subject *inter alia* to the Company providing a credit facility or capital to the merged company in the amount of up to NIS 254 million (the "Credit Facility") for withdrawal by the end of 2026, with repayment of the Credit Facility to be made subsequent to that date according to DBS's solvency. Following the resolution of Bezeq International's Board of Directors, the Company's Board of Directors approved the provision of the Credit Facility, in accordance with its terms, which will become effective subject to and upon completion of the Structural Change Plan. It should be emphasized that if the Company provides DBS with funds from the Current Credit Facility (see Note 4.2.1) or another credit facility that will replace it, those funds will be deducted from the Credit Facility.

It should be noted that as of the date of approval of the financial statements, a labor dispute declared in Pelephone and Bezeq International over the Structural Change Plan is pending before the Regional Labor Court. On November 1, 2021, Pelephone and Bezeq International came to agreements in principle with the Histadrut Labor Federation and the workers' representative organizations, in a mediation process that was conducted in parallel between the parties, subject to the signing of collective agreements.

The collective agreements reached further to the agreements in principle will be submitted for approval by the boards of directors of the Subsidiaries. The Company is unable at present to assess whether collective agreements will be signed as expected at the end of the negotiations, and the overall cost involved.

It is noted in this connection that on August 11, 2021, DBS signed a collective agreement with the National Labor Federation and the workers' representatives that includes amendments to the previous collective agreements. The new collective agreement will be in force from January 1, 2022 until December 31, 2024.

The Company and the Subsidiaries are unable to assess, at this stage, whether and when all the terms and conditions required for the execution of the Structural Change Plan will be met. Accordingly, there is also no certainty that the Structural Change Plan will materialize in the manner described above, if at all.

## 4.2 DBS Satellite Services (1998) Ltd. ("DBS")

4.2.1 As of September 30, 2021, DBS has an equity deficit of NIS 31 million and a working capital deficit of NIS 193 million. According to forecasts of DBS, it expects to continue to accumulate operating losses in the coming years and therefore it will be unable to meet its obligations and to continue operating as a going concern without the Company's support.

In November 2021, the Company's Board of Directors approved an irrevocable undertaking by the Company to DBS to provide a credit facility or capital investment in the amount of NIS 40 million for 15 months, as of October 1, 2021 until December 31, 2022, instead of earlier undertakings, with the most recent one being from August 2021 (the "Current Credit Facility"). It should be noted that thus far in 2021, DBS has not made any use of the credit facilities provided by the Company.

The management of DBS believes that the financial resources at its disposal, which include the working capital deficit and the Company's credit facility and capital investments, will be adequate to meet the operational needs of DBS for the coming year.

4.2.2 See Note 5.1 below for information about an impairment of assets recognized by DBS in the financial statements as of September 30, 2021.

### 4.3 Bezeq International Ltd.

- 4.3.1 Further to Note 13.3.2 to the Annual Financial Statements regarding a hearing to examine the separation of broadband infrastructure services from Internet access (ISP) services, on June 20, 2021, the Company received the ruling of the Minister of Communications in the hearing, whereby the separation of broadband infrastructure service from Internet access (ISP) service will be cancelled for private customers, according to the outline set out in the ruling. At the end of the preparatory period in March 2022, the prohibition on infrastructure suppliers offering access service to private customers will be revoked. Only customers receiving service at this time in a split or semi-unified configuration who wish to continue consuming internet services in this manner will be permitted to do so.
- 4.3.2 See Note 5.2 below for information about an impairment of assets recognized by Bezeq International in the financial statements as of September 30, 2021.

## 5. Impairment

### 5.1 Impairment in the Multi-Channel Television segment (DBS)

Further to Note 11.5 to the Annual Financial Statements regarding impairment recognized in 2019 and 2020 for the Multi-Channel Television cash-generating unit – in view of DBS's performance in the first quarter of 2021 and changes in its projected business results, DBS revised its forecasts for 2021 and subsequent years. Accordingly, in a test for impairment that was performed for the financial statements as of March 31, 2021, the value-in-use of DBS's assets as of that date, calculated using the DCF method, was found to be a negative NIS 283 million and significantly lower than the carrying amount of its assets. Therefore, as required by IAS 36, DBS reduced the value of its assets to their fair value less costs to sell, and in total to a negative amount of NIS 143 million.

In the six months since the previous valuation, there were changes compared with DBS's short-term forecasts, along with certain developments in the television market. DBS does not believe that these changes can cause a change in the value-in-use of its operations that will make this value higher than the fair value of its assets less costs to sell.

In light of the negative value of operations as determined in the valuation as of March 31, 2021, DBS reduced its non-current assets as of September 30, 2021 to their fair value less costs to sell. Based on the valuation as of September 30, 2021, which was carried out by an external appraiser, the fair value of DBS assets less costs to sell is a negative NIS 126 million.

Accordingly, in the nine- and three-month periods ended September 30, 2021, the Group recognized an impairment loss of NIS 195 million and NIS 57 million, respectively. The impairment loss was attributed to fixed assets, broadcasting rights, intangible assets and prepaid expenses, as set out below, and included in depreciation, amortization and impairment expenses and in general operating expenses in the statement of income.

Attribution of impairment loss to Group assets:

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Broadcasting rights*	93	122	27	35	170
Fixed assets**	63	64	23	26	112
Intangible assets**	34	31	7	6	29
Other receivables (prepaid expenses)*	5	-	-	-	13
<b>Total impairment recognized</b>	<b>195</b>	<b>217</b>	<b>57</b>	<b>67</b>	<b>324</b>

\* The expense was presented under general operating expenses

\*\* The expense was presented under depreciation, amortization and impairment expenses

For information about the method used by DBS to measure the fair value (Level 3) of the assets less costs to sell, see Note 11.5 to the Annual Financial Statements.



## 5.2 Impairment in the ISP, International Communications and NEP Services segment (Bezeq International)

Further to Note 11.6 to the Annual Financial Statements regarding impairment of the ISP, International Communications and NEP Services cash-generating unit in 2020 – the valuation as of December 31, 2020 presented a significantly lower value-in-use than the book value of Bezeq International. According to an examination performed by an external appraiser as of September 30, 2021, as well as an assessment by the Bezeq International management, no changes were found in the projected financial results of Bezeq International, there were no material changes in market expectations, and no regulatory changes were made that may have a material effect on the results. Accordingly, in view of the negative value of operations as determined in the valuation as of December 31, 2020, Bezeq International reduced its assets as of September 30, 2021 to their net disposal value. Based on the valuation performed by an external appraiser as of September 30, 2021, the fair value of Bezeq International assets less costs to sell is a negative NIS 6 million.

Accordingly, in the nine and three month periods ended September 30, 2021, the Group recognized an impairment loss of NIS 97 million and NIS 40 million, respectively.

Attribution of impairment loss to Group assets:

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Fixed assets and intangible assets	<b>**61</b>	159	<b>**13</b>	159	154
Long-term prepaid expenses for bandwidth capacity	<b>**14</b>	123	<b>**6</b>	123	129
Other prepaid expenses	<b>*22</b>	-	<b>*21</b>	-	21
Rights of use of leased assets	-	-	-	-	3
<b>Total impairment recognized</b>	<b>97</b>	<b>***282</b>	<b>40</b>	<b>***282</b>	<b>***307</b>

\* The expense was presented under general operating expenses.

\*\* The expense was presented under depreciation, amortization and impairment expenses.

\*\*\* Presented under impairment loss in the statement of income for 2020.

For information about the method used by Bezeq International to measure the fair value (Level 3) of the assets less costs to sell, see Note 11.6 to the Annual Financial Statements.

## 6. Fixed Assets

Further to Note 10.4 to the Annual Financial Statements regarding the Company's deployment of a fiber optic network – on May 25, 2021, the Company's Board of Directors approved the Company's plan for fiber deployment and the plan's submission to the Ministry of Communications in accordance with the Communications Law. As part of the plan, the Company is expected to deploy and operate an ultra-fast fiber network that will cover 76% of the country's population (the Company estimates that this is approximately 80% of Israeli households). On May 31, 2021, the Company submitted to the Ministry of Communications a list of the statistical areas where it wishes to deploy a fiber network and on June 15, 2021, the Company received an amendment to its license concerning the establishment of advanced network deployment obligations (the "License Amendment"). The License Amendment includes, *inter alia*, the milestones for completing the network's deployment within six years of the Determining Date (March 14, 2021). In this regard, see also Note 8.1 regarding the commitment of the Group companies to pay into the Incentive Fund.

## 7. Contingent Liabilities

**7.1** During the normal course of business, legal claims were filed against Group companies or there are various legal proceedings pending against the Group (in this section: "Legal Claims").

In the opinion of the managements of the Group companies, based, *inter alia*, on legal opinions as to the likelihood of success of the Legal Claims, the financial statements include adequate provisions in the amount of NIS 79 million, where provisions are required to cover the exposure arising from such Legal Claims.

In the opinion of the managements of the Group companies, the additional exposure (beyond those provisions) as of September 30, 2020 for Legal Claims filed against Group companies on various matters, which are unlikely to be realized, amounts to NIS 3.6 billion. There is also additional exposure of NIS 2.6 billion for Legal Claims the chances of which cannot yet be assessed. In addition, motions to certify class actions have been filed against the Group companies, which do not specify the exact amount of the claim and for which the Group has additional exposure beyond the aforesaid.

The amounts of the additional exposure in this Note are nominal.

For updates on changes after the reporting date see section 7.4 below.

**7.2** Following are details of the Group's contingent liabilities as of September 30, 2021, classified into groups with similar characteristics:

Claims group	Nature of the claims	Balance of provisions	Additional exposure	Exposure for claims the chances of which cannot yet be assessed
		(Unaudited)		
		NIS million		
Customer claims	Mainly motions for certification of class actions (and claims by virtue thereof) on grounds of unlawful collection of payment and faulty service provided by the Group companies.	77	2,849	687
Claims by enterprises and companies	Claims alleging liability of the Group companies in respect of their activities and/or investments.	-	687	*1,878
Claims of employees and former employees of Group companies	Mainly individual lawsuits filed by employees and former employees of the Group, regarding various payments.	-	1	-
Claims by the State and authorities	Various legal proceedings by the State of Israel, government institutions and authorities (the "Authorities"). These are mainly proceedings related to regulation applicable to the Group companies and financial disputes concerning amounts payable by the Group companies to the Authorities (including municipal property taxes). See also Note 6.6 to the Annual Financial Statements and section 7.3 below.	2	5	7
Miscellaneous	Other lawsuits, including claims in tort (excluding claims regarding which the existence of insurance coverage is not disputed), real estate claims, infrastructure claims, etc.	-	23	23
<b>Total legal claims against the Company and subsidiaries</b>		<b>79</b>	<b>3,565</b>	<b>2,595</b>

\* The amount includes two motions to certify class actions for a total of NIS 1.8 billion, filed in June 2017 against the Company, officers of the Group and companies of the group of the Company's former controlling shareholder, with respect to the transaction for the Company's acquisition of DBS shares from Eurocom DBS Ltd. In accordance with the court's decision, a consolidated motion is expected to be filed instead of these two motions. For now, the proceeding has been stayed, in view of the criminal proceeding that is being conducted following the investigation by the Securities Authority (described in Note 1.3) and at the request of the Attorney General, until July 20, 2022.

- 7.3** Further to Note 6.6 to the Annual Financial Statements concerning the Sakia property and the authorities' demand for payment of permit fees and betterment tax – on June 27, 2021, the Company filed a claim with the Tel Aviv District Court against the Israel Land Authority for reimbursement of the full amount of NIS 217 million paid as permit fees and betterment tax, and for the award of declaratory relief, whereby the Israel Land Authority must pay the Company any amount that is forfeited, if forfeited, from a bank guarantee of NIS 75 million provided by the Company to the Or Yehuda Local Planning and Building Committee as security for the balance of the betterment tax.
- 7.4** Subsequent to the date of the financial statements, a motion to certify a class action was filed against the Group companies without an estimated amount. As of the date of approval of the financial statements, it is not possible to assess the chances of the claim.

## **8. Commitments**

### **8.1 Commitment to pay into the Incentive Fund**

Further to Note 6 above concerning deployment of the fiber optic network by the Company, in accordance with the provisions of section 14C of the Communications Law, following the amendment of the Company's license, the telecom companies, among them the Company and its subsidiaries Pelephone, DBS and Bezeq International, are required to pay a rate of 0.5% of their annual revenue during the deployment period, into the Incentive Fund. The Incentive Fund to be managed by the Accountant General in the Ministry of Finance, is meant to encourage fiber deployment by participating in its funding in statistical areas that are not included among the deployment areas selected by the Company. The Communications Minister, with the consent of the Finance Minister and the approval of the Economic Affairs Committee, may change this rate.

### **8.2 Space segment leasing agreement**

Further to Note 19.2 to the Annual Financial Statements regarding the agreement between DBS and Spacecom Communications Ltd. ("Spacecom") – an amendment to the agreement was signed in July 2021 in connection with the space segments leased by DBS from Spacecom ("Amendment to the Space Agreement" and "the Agreement", respectively). As per the Amendment to the Agreement, the lease period for satellite space segments on the Amos-7 satellite has been extended until February 2024, with DBS entitled to extend this period by six months. Entry into the Amendment to the Space Agreement entails an additional cost of \$14 million. Also, entry into the Amendment to the Agreement extends the period in which according to the Agreement, space segments are to be leased to DBS on two satellites, so that in the event of non-availability of one satellite, backup will be available to DBS on the other satellite, under conditions stipulated in the Agreement.

## **9. Equity**

	September 30, 2021	September 30, 2020	December 31, 2020
	Number of shares	Number of shares	Number of shares
	(Unaudited)	(Unaudited)	(Audited)
Authorized share capital*	2,849,485,753	2,825,000,000	2,825,000,000
Issued and paid-up share capital	2,765,485,753	2,765,485,753	2,765,485,753

- \* Further to Note 32.1 to the Annual Financial Statements regarding the approval of the General Meeting of the Company's shareholders for increasing the Company's authorized capital, to enable the grant of equity-based awards under the equity-based compensation plan – in the first quarter of 2021, the Company's authorized capital was increased by 24,485,753 ordinary shares of NIS 1 par value each.

**10. Revenues**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Domestic fixed-line communications – Bezeq fixed-line</b>					
Internet infrastructure	1,161	1,141	392	387	1,537
Fixed-line telephony	674	740	216	246	981
Transmission and data communications communication	632	579	210	194	785
Cloud and digital services	238	213	80	71	288
Other services	172	174	57	57	222
	2,877	2,847	955	955	3,813
<b>Cellular telephony – Pelephone</b>					
Cellular and terminal equipment services	1,191	1,165	408	386	1,550
Sales of terminal equipment	464	441	123	146	577
	1,655	1,606	531	532	2,127
<b>Multi-channel television – DBS</b>	948	969	319	313	1,286
<b>ISP, international communications and NEP services – Bezeq International</b>	871	904	273	301	1,217
<b>Other</b>	212	194	64	77	280
<b>Total revenues</b>	<b>6,563</b>	<b>6,520</b>	<b>2,142</b>	<b>2,178</b>	<b>8,723</b>

**11. General Operating Expenses**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Terminal equipment and materials	567	553	146	189	747
Interconnectivity and payments to domestic and international telecommunications operators	535	585	173	199	776
Content costs (including content impairment)	405	442	128	135	589
Marketing and general	389	348	138	117	462
Maintenance of buildings and sites	181	179	62	68	246
Services and maintenance by subcontractors	249	207	81	68	303
Vehicle maintenance	44	37	14	14	50
<b>Total general operating expenses</b>	<b>2,370</b>	<b>2,351</b>	<b>742</b>	<b>790</b>	<b>3,173</b>

**12. Other Operating Expenses (Income), Net**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Capital losses (gains) (mainly sale of real estate, see Note 32.2 to the Annual Financial Statements)	(123)	(11)	4	(6)	(18)
Recognition (reversal) of provision for claims	(26)	(3)	2	(1)	11
Expenses due to employee termination benefits under the Company's early retirement plan	11	-	3	-	64
Provision for collective agreement signing bonus	-	-	-	-	40
Gain from the sale of an investee	-	-	-	-	(22)
Amounts received under settlement agreements	-	(9)	-	-	(9)
Recognition (reversal) of provision for efficiency agreements at Pelephone, Bezeq International and DBS	1	(5)	1	-	9
Other expenses	(6)	(1)	(3)	-	(1)
<b>Total other operating expenses (income), net</b>	<b>(143)</b>	<b>(29)</b>	<b>7</b>	<b>(7)</b>	<b>74</b>

**13. Financial Expenses, Net**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Interest expenses for financial liabilities	176	211	57	66	273
Linkage and exchange rate differences	39	16	19	10	22
Financial expenses for lease liabilities	28	21	9	7	30
Costs for early repayment of loans and debentures	15	51	15	-	65
Financial expenses for employee benefits	9	8	4	8	8
Other financial expenses	6	7	3	3	7
Change in fair value of financial assets at fair value through profit or loss	-	-	2	-	11
<b>Total financial expenses</b>	<b>273</b>	<b>314</b>	<b>109</b>	<b>94</b>	<b>416</b>
Income for credit in sales	21	23	6	8	30
Change in fair value of financial assets at fair value through profit or loss	2	3	-	-	-
Other financial income	15	15	3	6	15
<b>Total financial income</b>	<b>38</b>	<b>41</b>	<b>9</b>	<b>14</b>	<b>45</b>
<b>Financial expenses, net</b>	<b>235</b>	<b>273</b>	<b>100</b>	<b>80</b>	<b>371</b>

**14. Share-Based Payment**

**14.1** Further to Note 32.1 to the Annual Financial Statements regarding an equity-based compensation plan – in 2021, a total of 61,645,000 options were allotted to officers, executives and senior employees of the Company and the Subsidiaries, including the allotment of 12,000,000 options to the Chairman of the Board of Directors of the Company, as well as the allotment of 9,000,000 options to the CEO of the Company and 9,000,000 options to the CEO of Pelephone, DBS and Bezeq International.

**14.2** The options were allotted to each offeree in three grants, each for a third of the total number of options allotted to the offeree. Each grant has a different exercise price and vests in four annual tranches. The exercise of any option is subject to the exercise price condition being met after the option vesting date (the average of the closing prices of the Company's share on the stock exchange during at least 30 consecutive trading days immediately prior to the test date is equal to or higher than the price set as a condition for exercising the option).

Exercise prices and share target prices for exercising the option:

	Exercise price	Share target price
Grant 1	NIS 3.72	NIS 5
Grant 2	NIS 4.46	NIS 5.75
Grant 3	NIS 5.35	NIS 7

**14.3** The fair value of the options granted, which was estimated by an external appraiser using the Monte Carlo method, is NIS 46 million, based on the vesting period and terms of exercise of the options as set the above. Out of this amount, the fair value at the date of grant of the options to the Chairman of the Board of Directors is NIS 9.3 million. The fair value at the date of grant of the options to the Company's CEO and to the CEO of Pelephone, DBS and Bezeq International is NIS 6.9 million each.

Below are the main parameters used in the valuation:

Share price	NIS 3.43
Projected volatility	29.82%
Risk-free interest rate	0.54%
Dividend yield	A zero dividend yield was assumed
Projected early exercise factor	2.2–2.8
Time to expiry	6.9 years
Abandonment rate after vesting	0%

**14.4** Below are the salary expenses recognized by the Group for share-based payment:

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Salary expenses	22	-	6	-	-

**15. Financial Instruments****Fair value****A. Financial instruments at fair value for disclosure purposes only**

The table below shows the differences between the carrying amount and the fair value of financial liabilities. The methods used to determine the fair values of financial instruments are described in Note 30.8 to the Annual Financial Statements.

	September 30, 2021		September 30, 2020		December 31, 2020	
	Carrying amount (including accrued interest)	Fair value	Carrying amount (including accrued interest)	Fair value	Carrying amount (including accrued interest)	Fair value
	(Unaudited)		(Unaudited)		(Audited)	
	NIS million		NIS million		NIS million	
Loans from banks and institutions (unlinked)	1,718	1,821	2,646	2,814	2,118	2,252
Debentures issued to the public (CPI-linked)	3,263	3,581	3,747	3,919	3,199	3,394
Debentures issued to the public (unlinked)	3,053	3,252	3,065	3,303	3,036	3,253
	8,034	8,654	9,458	10,036	8,353	8,899

**B. Fair value hierarchy**

The table below presents an analysis of the financial instruments measured at fair value, specifying the assessment method. The methods used to determine the fair value are described in Note 30.7 to the Annual Financial Statements.

	September 30, 2021	September 30, 2020	December 31, 2020
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Level 1: investment in marketable securities at fair value through profit or loss	-	13	-
Level 2: forward contracts	(49)	(167)	(117)

**16. Segment Reporting****16.1 Operating segments**

	Nine months ended September 30, 2021 (Unaudited)						
	Domestic fixed-line communications	Cellular communications	ISP and international communications	Multi-channel television*	Other	Adjustments	Consolidated
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Revenues from external sources	2,877	1,655	871	948	212	-	6,563
Inter-segment revenues	253	32	38	-	5	(328)	-
Total revenues	3,130	1,687	909	948	217	(328)	6,563
Depreciation and amortization	693	430	133	227	3	(79)	1,407
Segment results– operating profit (loss)	1,390	34	21	(32)	24	77	1,514
Financial expenses	281	17	4	3	-	(32)	273
Financial income	(13)	(49)	(3)	(5)	-	32	(38)
Total financial expenses (income), net	268	(32)	1	(2)	-	-	235
Segment profit (loss) after financial expenses, net	1,122	66	20	(30)	24	77	1,279
Income tax	265	15	7	1	5	-	293
Segment results– net profit (loss)	857	51	13	(31)	19	77	986

	Three months ended September 30, 2021 (Unaudited)						
	Domestic fixed-line communications	Cellular communications	ISP and international communications	Multi-channel television*	Other	Adjustments	Consolidated
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Revenues from external sources	954	531	273	318	66	-	2,142
Inter-segment revenues	83	10	14	-	2	(109)	-
Total revenues	1,037	541	287	318	68	(109)	2,142
Depreciation and amortization	239	144	38	77	1	(33)	466
Segment results– operating profit (loss)	390	22	13	(11)	5	40	459
Financial expenses	110	6	1	1	-	(9)	109
Financial income	-	(17)	(1)	-	-	9	(9)
Total financial expenses (income), net	110	(11)	-	1	-	-	100
Segment profit (loss) after financial expenses, net	280	33	13	(12)	5	40	359
Income tax	61	10	3	-	1	-	75
Segment results– net profit (loss)	219	23	10	(12)	4	40	284

\* Results of the Multi-Channel Television segment are presented net of the total effect of impairment recognized as from the fourth quarter of 2018. This is in accordance with the way the Group's chief operating decision maker assesses the segment's performance and decides on resource allocations for the segment. In addition, see Note 17.3 for condensed selected information from DBS's financial statements.



**16.1 Operating segments (cont.)**

	Nine months ended September 30, 2020 (Unaudited)						
	Domestic fixed-line communications	Cellular communications	ISP and international communications	Multi-channel television*	Other	Adjustments	Consolidated
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Revenues from external sources	2,847	1,605	903	970	195	-	6,520
Inter-segment revenues	257	48	43	-	4	(352)	-
Total revenues	3,104	1,653	946	970	199	(352)	6,520
Depreciation and amortization	652	448	123	230	10	(89)	1,374
Segment results– operating profit (loss)	1,349	(48)	(219)	(33)	35	75	1,159
Financial expenses	317	17	4	4	1	(29)	314
Financial income	(14)	(50)	(3)	(4)	-	30	(41)
Total financial expenses (income), net	303	(33)	1	-	1	1	273
Segment profit (loss) after financial expenses, net	1,046	(15)	(220)	(33)	34	74	886
Income tax	222	(2)	42	2	2	(2)	264
Segment results– net profit (loss)	824	(13)	(262)	(35)	32	76	622

	Three months ended September 30, 2020 (Unaudited)						
	Domestic fixed-line communications	Cellular communications	ISP and international communications	Multi-channel television*	Other	Adjustments	Consolidated
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Revenues from external sources	955	531	301	313	78	-	2,178
Inter-segment revenues	87	14	14	-	6	(121)	-
Total revenues	1,042	545	315	313	84	(121)	2,178
Depreciation and amortization	222	147	42	76	2	(25)	464
Segment results– operating profit (loss)	446	(27)	(275)	(16)	27	34	189
Financial expenses	95	5	1	2	-	(9)	94
Financial income	(4)	(17)	-	(1)	-	8	(14)
Total financial expenses (income), net	91	(12)	1	1	-	(1)	80
Segment profit (loss) after financial expenses, net	355	(15)	(276)	(17)	27	35	109
Income tax	55	(3)	29	1	-	1	83
Segment results– net profit (loss)	300	(12)	(305)	(18)	27	34	26

\* Results of the Multi-Channel Television segment are presented net of the total effect of impairment recognized as from the fourth quarter of 2018. This is in accordance with the way the Group's chief operating decision maker assesses the segment's performance and decides on resource allocations for the segment. In addition, see Note 17.3 for condensed selected information from DBS's financial statements.

**16.1 Operating segments (cont.)**

	Year ended December 31, 2020 (Audited)						
	Domestic fixed-line communications	Cellular communications	ISP and international communications	Multi-channel television*	Other	Adjustments	Consolidated
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Revenues from external sources	3,813	2,127	1,217	1,286	280	-	8,723
Inter-segment revenues	346	59	54	1	6	(466)	-
Total revenues	4,159	2,186	1,271	1,287	286	(466)	8,723
Depreciation, amortization and impairment	877	599	149	310	14	(112)	1,837
Segment results – operating profit (loss)	1,705	(84)	(241)	(42)	44	73	1,455
Financial expenses	419	18	5	15	1	(42)	416
Financial income	(16)	(66)	(3)	(2)	-	42	(45)
Total financial expenses (income), net	403	(48)	2	13	1	-	371
Segment profit (loss) before income tax	1,302	(36)	(243)	(55)	43	73	1,084
Income tax expenses (income)	262	(11)	32	2	4	(1)	288
Segment results – net profit (loss)	1,040	(25)	(275)	(57)	39	74	796

\* Results of the Multi-Channel Television segment are presented net of the total effect of impairment recognized as from the fourth quarter of 2018. This is in accordance with the manner in which the Group's chief operating decision maker assesses the segment's performance and decides on resource allocations for the segment. In addition, see Note 15.3 for condensed selected information from DBS's financial statements.

**16.2 Reportable segment profit or loss reconciliation**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Operating profit for reportable segments	1,413	1,049	414	128	1,338
Financial expenses, net	(235)	(273)	(100)	(80)	(371)
Adjustments for the Multi-Channel Television segment	77	83	40	34	81
Profit (loss) for operations classified in other categories and other adjustments	24	27	5	27	36
Profit before income tax	1,279	886	359	109	1,084

**17. Condensed Financial Statements of Pelephone, Bezeq International and DBS****17.1 Pelephone Communications Ltd.**

Selected data from the statement of financial position

	September 30, 2021	September 30, 2020	December 31, 2020
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Current assets	883	839	899
Non-current assets	3,479	3,395	3,472
<b>Total assets</b>	<b>4,362</b>	<b>4,234</b>	<b>4,371</b>
Current liabilities	741	668	720
Long-term liabilities	937	925	1,022
<b>Total liabilities</b>	<b>1,678</b>	<b>1,593</b>	<b>1,742</b>
Equity	2,684	2,641	2,629
<b>Total liabilities and equity</b>	<b>4,362</b>	<b>4,234</b>	<b>4,371</b>

Selected data from the statement of income

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Revenues from services	1,218	1,195	417	396	1,591
Revenues from sales of terminal equipment	469	458	124	149	595
<b>Total revenues from services and sales</b>	<b>1,687</b>	<b>1,653</b>	<b>541</b>	<b>545</b>	<b>2,186</b>
<b>Operating expenses</b>					
General operating expenses	992	1,017	299	346	1,329
Salaries	234	239	76	79	324
Depreciation and amortization	430	448	144	147	599
<b>Total operating expenses</b>	<b>1,656</b>	<b>1,704</b>	<b>519</b>	<b>572</b>	<b>2,252</b>
Other operating expenses (income), net	(3)	(3)	-	-	18
<b>Operating profit (loss)</b>	<b>34</b>	<b>(48)</b>	<b>22</b>	<b>(27)</b>	<b>(84)</b>
<b>Financial expenses (income)</b>					
Financial expenses	17	17	6	5	18
Financial income	(49)	(50)	(17)	(17)	(66)
<b>Financial income, net</b>	<b>(32)</b>	<b>(33)</b>	<b>(11)</b>	<b>(12)</b>	<b>(48)</b>
<b>Profit (loss) before income tax</b>	<b>66</b>	<b>(15)</b>	<b>33</b>	<b>(15)</b>	<b>(36)</b>
Income tax expenses (income)	15	(2)	10	(3)	(11)
<b>Profit (loss) for the period</b>	<b>51</b>	<b>(13)</b>	<b>23</b>	<b>(12)</b>	<b>(25)</b>

**17.2 Bezeq International Ltd.**

Selected data from the statement of financial position

	September 30, 2021	September 30, 2020	December 31, 2020
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Current assets	447	472	443
Non-current assets	294	267	342
<b>Total assets</b>	<b>741</b>	<b>739</b>	<b>785</b>
Current liabilities	414	426	432
Long-term liabilities	107	95	148
<b>Total liabilities</b>	<b>521</b>	<b>521</b>	<b>580</b>
Equity	220	218	205
<b>Total liabilities and equity</b>	<b>741</b>	<b>739</b>	<b>785</b>

Selected data from the statement of income

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Revenues</b>	<b>909</b>	946	<b>287</b>	315	1,271
<b>Operating expenses</b>					
General operating expenses and impairment	581	571	179	203	802
Salaries	177	189	59	63	248
Depreciation, amortization and impairment	133	123	38	42	149
Other expenses (income), net	(3)	282	(2)	282	313
<b>Total operating expenses</b>	<b>888</b>	1,165	<b>274</b>	590	1,512
<b>Operating profit (loss)</b>	<b>21</b>	(219)	<b>13</b>	(275)	(241)
<b>Financial expenses (income)</b>					
Financial expenses	4	4	1	1	5
Financial income	(3)	(3)	(1)	-	(3)
<b>Financial expenses, net</b>	<b>1</b>	1	<b>-</b>	1	2
<b>Profit (loss) before income tax</b>	<b>20</b>	(220)	<b>13</b>	(276)	(243)
Income tax expenses	7	42	3	29	32
<b>Profit (loss) for the period</b>	<b>13</b>	(262)	<b>10</b>	(305)	(275)

**17.3 DBS Satellite Services (1998) Ltd.**

Selected data from the statement of financial position

	September 30, 2021	September 30, 2020	December 31, 2020
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Current assets	218	196	176
Non-current assets	229	256	248
<b>Total assets</b>	<b>447</b>	<b>452</b>	<b>424</b>
Current liabilities	411	435	436
Long-term liabilities	67	74	69
<b>Total liabilities</b>	<b>478</b>	<b>509</b>	<b>505</b>
Equity deficit	(31)	(57)	(81)
<b>Total liabilities and equity deficit</b>	<b>447</b>	<b>452</b>	<b>424</b>

Selected data from the statement of income

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Revenues</b>	<b>948</b>	970	<b>318</b>	313	1,287
<b>Operating expenses</b>					
General operating expenses and impairment	613	636	198	195	857
Depreciation, amortization and impairment	151	144	45	50	203
Salaries	139	152	44	50	203
Other operating expenses (income), net	(1)	(12)	1	-	(15)
<b>Total operating expenses</b>	<b>902</b>	920	<b>288</b>	295	1,248
<b>Operating profit</b>	<b>46</b>	50	<b>30</b>	18	39
<b>Financial expenses (income)</b>					
Financial expenses	3	4	1	2	15
Financial income	(5)	(4)	-	(1)	(2)
<b>Financial expenses (income), net</b>	<b>(2)</b>	-	<b>1</b>	1	13
<b>Profit before income tax</b>	<b>48</b>	50	<b>29</b>	17	26
Income tax expenses	1	2	-	1	2
<b>Profit for the period</b>	<b>47</b>	48	<b>29</b>	16	24

## 18. Additional Material Subsequent Events

- 18.1** Further to Note 11 to the Annual Financial Statements, on October 27, 2021, a notice was received from the Ministry of Communications that Pelephone complies with the engineering condition for entitlement to a 5G deployment grant amounting to NIS 74 million. The actual grant is expected to be received in the fourth quarter of 2022, following payment of the 5G license fee at the time stipulated in the license.
- 18.2** See Note 4.1 above regarding a plan for a structural change in the Bezeq Group and developments after the reporting date.
- 18.3** On October 7, 2021, Bezeq International signed a hosting services agreement with a hosting provider, according to which the provider is to provide Bezeq International with hosting services in a data center that is being built by it. The delivery will be in two phases, with the first phase due to be delivered in March 2023 and the second in March 2024. The agreement is for a period of 15 years with extension options. The cost of the agreement for the first period (without exercising the extension options) is NIS 250 million for both phases (except for the period between the delivery date for the first phase and the delivery date for the second phase).
- 18.4** On November 29, 2021, the Company's Board of Directors approved, as part of an efficiency plan and in accordance with the collective agreement in force at the Company, the retirement of 50 long-serving tenured employees in the early pension track, at a total cost of NIS 71 million (the cost includes a reserve of 5% of the estimated retirement costs). Accordingly, the Company is expected to recognize in its financial statements for the fourth quarter of 2021 an expense of NIS 67.5 million.

# Condensed Separate Interim Financial Information as of September 30, 2021



The information contained in these financial statements constitutes a translation of the financial statements published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.

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Somekh Chaikin  
8 Hartum Street, Har Hotzvim  
PO Box 212  
Jerusalem 9100102, Israel  
+972 2 531 2000

**Subject: Special auditors' report on separate interim financial information according to Regulation 38D of the Securities Regulations (Periodic and Immediate Reports) - 1970**

*Introduction*

We have reviewed the separate interim financial information presented in accordance with Regulation 38D of the Securities Regulations (Periodic and Immediate Reports), 1970 of Bezeq - The Israel Telecommunication Corporation Ltd. (hereinafter - "the Company") as of September 30, 2021 and for the nine and three-month periods then ended. The separate interim financial information is the responsibility of the Company's Board of Directors and of its Management. Our responsibility is to express a conclusion on the separate interim financial information based on our review.

*Scope of Review*

We conducted our review in accordance with Standard on Review Engagements (Israel) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" of the Institute of Certified Public Accountants in Israel. A review of separate interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

*Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying separate interim financial information was not prepared, in all material respects, in accordance with Regulation 38D of the Securities Regulations (Periodic and Immediate Reports) - 1970.

*Explanatory Paragraph*

Without qualifying our abovementioned conclusion, we draw attention to Note 6 of the financial information, which refers to Note 1.3 to the annual consolidated financial statements, regarding the Israel Securities Authority's (ISA) and the Israel Police investigation of the suspicion of committing offenses under the Securities Law and Penal Code, with respect *inter alia* to transactions related to the former controlling shareholder, and notifying the Tel Aviv District Attorney's Office (Taxation and Economy) regarding the consideration of the company's prosecution and holding a hearing on suspicion of bribery and reporting in order to mislead a reasonable investor, and as mentioned in that note, regarding the indictments filed against the former controlling shareholder for various offenses, including bribery and misleading information in an immediate report and regarding the filing of an indictment against the former controlling shareholder in the company and former senior executives in the Bezeq Group, which accuses the defendants of receiving anything fraudulently in aggravated circumstances, fraud and breach of trust in the corporation, and reporting offenses under the Securities Law. In addition, subsequent to the investigation opening, a number of civil legal proceedings were initiated against the company, former officers of the company as well as companies from the group that previously controlled the company, including requests for approval of class actions. As stated in the above



Somekh Chaikin  
8 Hartum Street, Har Hotzvim  
PO Box 212  
Jerusalem 9100102, Israel  
+972 2 531 2000

note, the Company is unable to assess the effects of the investigations, their findings and their results on the Company, and on the financial statements and on the estimates used in the preparation of these financial statements, if any.

In addition, without qualifying our abovementioned conclusion, we draw attention to lawsuits filed against the Company which in this stage cannot be assessed or the exposure in respect thereof cannot yet be calculated, as set forth in Note 5.

Somekh Chaikin  
Certified Public Accountants (Isr.)

November 29, 2021

**Condensed Separate Interim Information on Financial Position**

	September 30, 2021	September 30, 2020	December 31, 2020
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
<b>Assets</b>			
Cash and cash equivalents	566	606	431
Investments	771	1,292	724
Trade receivables	865	784	773
Other receivables	100	213	76
Loans provided to investees	-	16	-
Assets held for sale	36	46	10
<b>Total current assets</b>	<b>2,338</b>	<b>2,957</b>	<b>2,014</b>
Trade and other receivables	214	208	214
Fixed assets	5,345	5,084	5,154
Intangible assets	243	234	237
Goodwill	265	265	265
Investment in investees	3,015	2,966	2,878
Right-of-use assets	643	249	628
Non-current and other investments	131	97	111
Deferred tax assets	43	59	113
<b>Total non-current assets</b>	<b>9,899</b>	<b>9,162</b>	<b>9,600</b>
<b>Total assets</b>	<b>12,237</b>	<b>12,119</b>	<b>11,614</b>

**Condensed Separate Interim Information on Financial Position (cont.)**

	September 30, 2021	September 30, 2020	December 31, 2020
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
<b>Liabilities</b>			
Debentures, loans and borrowings	745	957	786
Trade and other payables	767	745	768
Current tax liabilities	-	42	-
Employee benefits	376	352	384
Current maturities of lease liabilities	96	77	79
Provisions (Note 5)	46	78	79
<b>Total current liabilities</b>	<b>2,030</b>	<b>2,251</b>	<b>2,096</b>
Loans and debentures	7,279	8,507	7,614
Loans from subsidiaries	1,185	1,035	1,065
Employee benefits	198	290	303
Lease liabilities	574	187	566
Derivatives and other liabilities	80	174	120
<b>Total non-current liabilities</b>	<b>9,316</b>	<b>10,193</b>	<b>9,668</b>
<b>Total liabilities</b>	<b>11,346</b>	<b>12,444</b>	<b>11,764</b>
<b>Equity</b>			
Share capital	3,878	3,878	3,878
Share premium	384	384	384
Reserves	382	317	327
Accumulated deficit	(3,753)	(4,904)	(4,739)
<b>Total equity (equity deficit) attributable to the shareholders of the Company</b>	<b>891</b>	<b>(325)</b>	<b>(150)</b>
<b>Total liabilities and equity</b>	<b>12,237</b>	<b>12,119</b>	<b>11,614</b>

**Gil Sharon**  
Chairman of the Board of Directors

**Dudu Mizrahi**  
Chief Executive Officer

**Tobi Fischbein**  
CFO Bezeq Group

Date of approval of the financial statements: November 29, 2021

The accompanying notes are an integral part of the separate financial information

**Condensed Separate Interim Information on Income**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Revenues (Note 2)</b>	<b>3,130</b>	3,104	<b>1,037</b>	1,042	4,159
<b>Operating expenses</b>					
Salaries	703	678	237	225	919
Depreciation and amortization	693	652	239	222	877
General operating expenses (Note 3)	480	436	163	154	590
Other operating expenses (income), net (Note 4)	(136)	(11)	8	(5)	68
<b>Total operating expenses</b>	<b>1,740</b>	1,755	<b>647</b>	596	2,454
<b>Operating profit</b>	<b>1,390</b>	1,349	<b>390</b>	446	1,705
<b>Financial expenses (income)</b>					
Financial expenses	281	317	110	95	419
Financial income	(13)	(14)	-	(4)	(16)
Financial expenses, net	268	303	110	91	403
<b>Profit after financial expenses, net</b>	<b>1,122</b>	1,046	<b>280</b>	355	1,302
<b>Share in profits (losses) of investees, net</b>	<b>129</b>	(202)	<b>65</b>	(274)	(244)
<b>Profit before income tax</b>	<b>1,251</b>	844	<b>345</b>	81	1,058
<b>Income tax</b>	<b>265</b>	222	<b>61</b>	55	262
<b>Profit for the period attributable to the shareholders of the Company</b>	<b>986</b>	622	<b>284</b>	26	796

**Condensed Separate Interim Information on Comprehensive Income**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Profit for the period	986	622	284	26	796
Items of other comprehensive income (loss), net of tax	33	(15)	10	(13)	(14)
<b>Total comprehensive income for the period attributable to the shareholders of the Company</b>	<b>1,019</b>	607	<b>294</b>	13	782

The accompanying notes are an integral part of the separate financial information.

**Condensed Separate Interim Information on Cash Flows**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2020	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
<b>Cash flows from operating activities</b>					
Profit for the period	986	622	284	26	796
Adjustments:					
Depreciation and amortization	693	652	239	222	877
Share in losses (profits) of investees, net	(129)	202	(65)	274	244
Financial expenses, net	232	276	96	76	368
Capital gain, net	(122)	(8)	5	(3)	(35)
Share-based payment	13	-	3	-	-
Income tax expenses	265	222	61	55	262
Change in trade and other receivables	(42)	(114)	(2)	(21)	(94)
Change in trade and other payables	12	(3)	81	65	69
Change in provisions	(32)	(9)	(2)	(8)	(8)
Change in employee benefits	(114)	(174)	(9)	(55)	(136)
Miscellaneous	(1)	(3)	2	-	(18)
Net cash provided by operating activities due to transactions with subsidiaries	(38)	14	(57)	3	24
Net income tax paid	(292)	(171)	(69)	(73)	(243)
<b>Net cash provided by operating activities</b>	<b>1,431</b>	<b>1,506</b>	<b>567</b>	<b>561</b>	<b>2,106</b>
<b>Cash flows from investing activities</b>					
Investment in intangible assets and other investments	(112)	(102)	(34)	(34)	(139)
Proceeds from the sale of fixed assets	186	27	4	1	146
Investment in bank deposits and securities	(730)	(1,215)	(15)	(244)	(1,335)
Proceeds from repayment of bank and other deposits	683	1,110	83	162	1,785
Purchase of fixed assets	(799)	(571)	(280)	(238)	(771)
Net proceeds from the sale of Walla	-	-	-	-	55
Miscellaneous	8	9	(2)	(1)	17
Net cash provided by investing activities due to transactions with investees	-	44	-	-	70
<b>Net cash used in investing activities</b>	<b>(764)</b>	<b>(698)</b>	<b>(244)</b>	<b>(354)</b>	<b>(172)</b>
<b>Cash flows from financing activities</b>					
Issue of debentures and receipt of loans	-	718	-	-	718
Repayment of debentures and loans	(409)	(766)	(306)	(3)	(1,821)
Costs for early repayment of loans and debentures	(15)	(51)	(15)	-	(65)
Interest paid	(144)	(168)	(7)	(5)	(346)
Payment of principal and interest for a lease	(84)	(84)	(31)	(26)	(111)
Payment for expired hedging transactions	-	-	-	-	(57)
Net cash provided by financing activities due to transactions with subsidiaries	120	15	20	-	45
<b>Net cash used in financing activities</b>	<b>(532)</b>	<b>(336)</b>	<b>(339)</b>	<b>(34)</b>	<b>(1,637)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>135</b>	<b>472</b>	<b>(16)</b>	<b>173</b>	<b>297</b>
Cash and cash equivalents at the beginning of the period	431	134	582	433	134
<b>Cash and cash equivalents at the end of the period</b>	<b>566</b>	<b>606</b>	<b>566</b>	<b>606</b>	<b>431</b>

The accompanying notes are an integral part of the separate financial information.

<b>Notes to the Condensed Separate Interim Financial Information</b>
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**1. Manner of Preparing Financial Information****1.1 Definitions**

The "Company" – Bezeq - The Israel Telecommunication Corporation Ltd.

"Associate," the "Group," "Investee" – as these terms are defined in the Company's Consolidated Financial Statements for 2020.

**1.2 Principles used for preparing financial information**

The condensed separate interim financial information is presented in accordance with Regulation 38D (the "Regulation") of the Securities Regulations (Periodic and Immediate Reports), 1970 and the Tenth Schedule to those regulations (the "Tenth Schedule"), concerning a corporation's condensed separate interim financial information. It should be read in conjunction with the separate financial information as of and for the year ended December 31, 2020 and in conjunction with the condensed consolidated interim financial statements as of September 30, 2021 (the "Consolidated Statements").

The accounting policies used in preparing this condensed separate interim financial information are consistent with the accounting policies set out in the separate financial information as of and for the year ended December 31, 2020.

For accounting policies applied following new events, see Note 3.2 to the Consolidated Statements.

For new standards and interpretations not yet adopted, see Note 3.3 to the Consolidated Statements.

**2. Revenues**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2021	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Internet infrastructure	1,208	1,205	407	408	1,622
Fixed-line telephony	691	760	220	254	1,008
Transmission and data communications	814	747	270	250	1,011
Cloud and digital services	238	213	80	71	288
Other services	179	179	60	59	230
Total revenues	3,130	3,104	1,037	1,042	4,159

**3. General Operating Expenses**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2021	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Maintenance of buildings and sites	84	83	30	32	113
Marketing and general	139	121	48	41	159
Interconnectivity and payments to telecommunications operators	76	85	23	30	115
Services and maintenance by subcontractors	88	67	33	24	94
Vehicle maintenance	26	21	9	8	29
Terminal equipment and materials	67	59	20	19	80
Total general operating expenses	480	436	163	154	590

**4. Other Operating Expenses (Income), Net**

	Nine months ended September 30		Three months ended September 30		Year ended December 31
	2021	2020	2021	2021	2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million
Capital gains from the sale of fixed assets (mainly real estate)	(122)	(8)	5	(3)	(13)
Expenses due to employee termination benefits under early retirement plan	11	-	3	-	64
Provision for collective agreement signing bonus	-	-	-	-	40
Gain from the sale of an investee	-	-	-	-	(22)
Other income (mainly due to reversal of provision for claims)	(25)	(3)	-	(2)	(1)
Total operating income, net	(136)	(11)	8	(5)	68

**5. Contingent Liabilities**

5.1 During the normal course of business, legal claims were filed against the Company or there are various legal proceedings pending against it (in this section – “Legal Claims”).

In the opinion of the Company's management, based, *inter alia*, on legal opinions as to the likelihood of success of the Legal Claims, the financial statements include adequate provisions in the amount of NIS 46 million, where provisions are required to cover the exposure arising from such Legal Claims.

Furthermore, motions to certify class actions have been filed against the Company, which do not specify the exact amount of the claim and for which the Group has additional exposure beyond the aforesaid.



Breakdown of the Company's contingent liabilities as of September 30, 2021:

Balance of provision	Additional exposure*	Exposure for claims whose chances cannot yet be assessed*
NIS million		
46	1,405	2,563 <sup>(1)</sup>

\* Nominal

(1) The exposure includes:

Two motions to certify class actions for a total of NIS 1.8 billion, filed in June 2017 against the Company, officers of the Group and companies of the group of the Company's former controlling shareholder, with respect to the transaction for the Company's acquisition of DBS shares from Eurocom DBS Ltd. In accordance with the court's decision, a consolidated motion is expected to be filed instead of these two motions. For now, the proceeding has been stayed due to the investigation described in Note 1.3 to the Consolidated Statements and at the request of the Attorney General, until July 20, 2022.

For further information concerning contingent liabilities, see Note 7 to the Consolidated Statements.

## 6. Events in and Subsequent to the Reporting Period

- 6.1 Regarding the investigation by the Israel Securities Authority and the Israel Police, see Note 1.3 to the Consolidated Statements.
- 6.2 Regarding an impairment loss in respect of Bezeq International and DBS, see Note 5 to the Consolidated Statements.
- 6.3 For information on a credit facility of NIS 40 million that was provided to DBS, see Note 4.2.1 to the Consolidated Statements.
- 6.4 For information on the impacts of the COVID-19 pandemic, see Note 1.2 to the Consolidated Statements.
- 6.5 For an update on share-based payment, see Note 14 to the Consolidated Statements.
- 6.6 For information on a plan for structural change in the Subsidiaries and the provision of a credit facility that will become effective subject to and upon completion of the structural change plan, see Note 4.1 to the Consolidated Statements.
- 6.7 For information on the deployment of a fiber optic network by the Company and the commitment to pay into the Incentive Fund, see Notes 6 and 8 to the Consolidated Statements.
- 6.8 During the first nine months of 2021, several loans were received from subsidiaries for a total of NIS 120 million.
- 6.9 For information on additional material subsequent events, see Note 18 to the Consolidated Statements.

# Chapter E - Quarterly Report on the Effectiveness of Internal Control over Financial Reporting and Disclosure for the Period Ended September 30, 2021



The information contained in this report constitutes a translation of the report published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.

## 1. Report on internal control over financial reporting and disclosure:

### **Quarterly report on the effectiveness of internal control over financial reporting and disclosure, pursuant to Regulation 38C(a) of the Securities Regulations (Periodic and Immediate Reports), 1970:**

Management, under the supervision of the Board of Directors of Bezeq - The Israel Telecommunication Corporation Ltd. (the "Company"), is responsible for establishing and maintaining appropriate internal control over financial reporting and disclosure in the Company.

For this matter, the members of Management are:

1. Dudu Mizrahi, CEO
2. Udi Atar, VP Residential Division
3. Eyal Kamil, VP Operations and Logistics Division
4. Amir Nachlieli, Legal Counsel
5. Erez Hasdai, VP Economics and Regulation Division
6. Guy Hadass, VP Corporate Communications
7. Tobi Fischbein, CFO Bezeq Group
8. Moran Kita, VP Human Resources Division
9. Meni Baruch, VP Technologies and Network Division
10. Nir David, VP Business Division
11. Keren Laizerovitz, VP Marketing and Innovation Division

In addition to the said members of Management, the following serve in the Company:

1. Lior Segal, Internal Auditor
2. Shelly Bainhoren, Group Corporate Secretary and Internal Compliance Officer

Internal control over financial reporting and disclosure includes controls and procedures in the Company, which were planned by the CEO<sup>1</sup> and the most senior financial officer, or under their supervision, or by whoever fulfills those functions in practice, under the supervision of the Board of Directors of the Company, and were designed to provide reasonable assurance as to the reliability of the financial reporting and the preparation of the reports in accordance with the provisions of the law, and to ensure that information that the Company is required to disclose in the reports it publishes in accordance with the provisions of the law is collected, processed, summarized and reported on the date and in the format laid down in law.

Internal control includes, *inter alia*, controls and procedures planned to ensure that the information the Company is required to disclose as aforesaid, is accumulated and forwarded to the Management of the Company, including to the CEO and the most senior financial officer or to whoever fulfills those functions in practice, in order to enable decisions to be made at the appropriate time in relation to the disclosure requirements.

Due to its structural limitations, internal control over financial reporting and disclosure is not intended to provide absolute assurance that misstatement or omission of information from the reports will be prevented or will be detected.

In the quarterly report on the effectiveness of internal control over financial reporting and disclosure that was attached to the quarterly report for the period ended June 30, 2021 (the "Last Quarterly Report on Internal Control"), internal control was found to be effective.

Up to the reporting date, an event or matter was brought to the attention of the Board of Directors and Management that could change the evaluation of the effectiveness of internal control as found in the Last Quarterly Report on Internal Control, as detailed below:

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<sup>1</sup> Regarding the transfer of the CEO's authority in matters connected with investees of the Company to the Board of Directors – see Section 1.1.3 of the Description of Company Operations chapter in the Periodic Report for 2020.

On August 2, 2021, the employees' representatives in two of the Company's investees (Pelephone and Bezeq International) initiated various organizational sanctions, including the suspension of the billing process used for charging customers as well as the disruption of the work processes in connection with the financial statements. On November 1, 2021, the aforesaid investees reached agreements in principle with the Histadrut Labor Federation and the employees' representatives on the discontinuation of the sanctions and the start of negotiations. For more information see section 4.8 in the Description of Company Operations chapter of this quarterly report.

Upon the return of the employees to work in the aforesaid investees and up to the date of publication of this quarterly report, most of the work processes in connection with the financial statements were restored and a partial run of the billing process was carried out. Additionally, the Company and the aforesaid investees carried out compensatory controls in order to strengthen internal control over financial reporting and disclosure and complete the evaluation of its effectiveness in a timely manner. These compensatory controls comprised mainly the addition of analytical tests, reasonableness checks and sensitivity tests on the estimates used, as well as the involvement of senior professional managers in the financial statement review process.

Following an examination of the matter, and *inter alia* due to the actions taken after the sanctions ended and due to the compensatory controls, Management under the supervision of the Board of Directors concluded that nothing in this event warranted changing the evaluation of the effectiveness of internal control as found in the Last Quarterly Report on Internal Control.

As at the reporting date, based on that stated in the Last Quarterly Report on Internal Control, and based on information that was brought to the attention of the Board of Directors and Management as aforesaid, internal control is effective.

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Concerning the investigations of the Israel Securities Authority and the Israel Police as detailed in section 1.1.5 of the Description of Company Operations chapter in the periodic report for 2020, the Company does not have complete information about the investigations, their content, or the material and evidence in the possession of the law enforcement authorities on this matter (although in January 2021 the Company received the core investigation material in connection with Case 4000, further to an invitation it received to a hearing in this matter). Accordingly, the Company is unable to assess the effects, if any, of the investigations, their findings and their outcome on the Company, on its financial statements and on the estimates used in the preparation of the financial statements. Once the constraints on carrying out reviews and controls related to issues that arose in the investigations are lifted, the review of all matters related to those issues will be completed as required.

## **2. Declaration of Executives:**

### **A. Declaration of the CEO in accordance with Regulation 38C(d)(1) of the Securities Regulations (Periodic and Immediate Reports), 1970:**

I, Dudu Mizrahi, declare that:

1. I have reviewed the quarterly report of Bezeq - The Israel Telecommunication Corporation Ltd. (the "Company") for the third quarter of 2021 (the "Reports").
2. To the best of my knowledge, the Reports do not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period of the Reports.
3. To the best of my knowledge, the financial statements and other financial information in the Reports reflect fairly, in all material respects, the financial position, results of operations and cash flows of the Company as of the dates and for the periods presented in the Reports.
4. I have disclosed the following to the Independent Auditor of the Company, to the Company's Board of Directors, and to the Audit and the Financial Statements Review Committees of the Board of Directors of the Company, based on my most recent evaluation of internal control over financial reporting and disclosure:
  - A. All the significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting and disclosure which are reasonably likely to adversely affect the Company's ability to collect, process, summarize or report financial information, in a way that could cast doubt on the reliability of the financial reporting and the preparation of the financial statements in accordance with the provisions of the law;
  - B. Any fraud, whether or not material, that involves the CEO or anyone directly subordinate to the CEO, or which involves other employees who have a significant role in the Company's internal control over financial reporting and disclosure
5. I, alone or together with others in the Company:
  - A. Established controls and procedures, or ensured the establishment and maintaining of controls and procedures under my supervision, designed to ensure that material information relating to the Company, including its subsidiaries as defined in the Israel Securities Regulations (Annual Financial Statements), 2010, is brought to my attention by others in the Company and in the subsidiaries, particularly during the period of preparation of the Reports;
  - B. Established controls and procedures, or ensured the establishment and maintaining of controls and procedures under my supervision, designed to provide reasonable assurance regarding the reliability of the financial reporting and the preparation of the financial statements in accordance with the provisions of the law, including in accordance with generally accepted accounting principles;
  - C. No event or matter that occurred in the period between the date of the last report (quarterly or periodic, as applicable) and this reporting date was brought to my attention that would change the conclusions of the Board of Directors and Management concerning the effectiveness of internal control over the Company's financial reporting and disclosure.

Nothing in the foregoing shall derogate from my responsibility or that of anyone else in law.

Date: November 29, 2021

Dudu Mizrahi, CEO

**B. Declaration of the most senior financial officer in accordance with Regulation 38C(d)(2) of the Israel Securities Regulations (Periodic and Immediate Reports), 1970:**

I, Tobi Fischbein, declare that:

1. I have reviewed the interim financial statements and other financial information included in the reports for the interim period of Bezeq - The Israel Telecommunication Corporation Ltd, (the "Company") for the third quarter of 2021 (the "Reports" or the "Reports for the Interim Period").
2. To the best of my knowledge, the interim financial statements and other financial information included in the Reports for the Interim Period do not include any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period of the Reports.
3. To the best of my knowledge, the financial statements and other financial information included in the Reports for the Interim Period reflect fairly, in all material respects, the financial position, results of operations and cash flows of the Company as of the dates and for the periods presented in the Reports:
4. I have disclosed the following to the Independent Auditor of the Company, to the Company's Board of Directors, and to the Audit and the Financial Statements Review Committees of the Board of Directors of the Company, based on my most recent evaluation of internal control over financial reporting and disclosure:
  - A. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting and disclosure, insofar as it relates to the interim financial statements and other financial information included in the Reports for the Interim Period, which are reasonably likely to adversely affect the Company's ability to collect, process, summarize or report financial information, in a way that could cast doubt on the reliability of the financial reporting and the preparation of the financial statements in accordance with the provisions of the law;
  - B. Any fraud, whether or not material, that involves the CEO, or anyone directly subordinate to the CEO, or which involves other employees who have a significant role in the Company's internal control over financial reporting and disclosure.
5. I, alone or together with others in the Company:
  - A. Established controls and procedures, or ensured the establishment and maintaining of controls and procedures under my supervision, designed to ensure that material information relating to the Company, including its subsidiaries as defined in the Israel Securities Regulations (Annual Financial Statements), 2010, is brought to my attention by others in the Company and in the subsidiaries, particularly during the period of preparation of the Reports;
  - B. Established controls and procedures or ensured the establishment and maintaining of controls and procedures under my supervision, designed to provide reasonable assurance regarding the reliability of the financial reporting and the preparation of the financial statements in accordance with the provisions of the law, including in accordance with generally accepted accounting principles;
  - C. No event or matter that occurred in the period between the date of the last report (quarterly or periodic, as applicable) and this reporting date was brought to my attention, in respect of the interim financial statements and any other financial information included in the Reports for the Interim Period, that would, in my opinion, change the conclusions of the Board of Directors and Management concerning the effectiveness of internal control over the Company's financial reporting and disclosure.

Nothing in the foregoing shall derogate from my responsibility or that of anyone else in law.

Date: November 29, 2021

Tobi Fischbein, CFO Bezeq Group