



Bezeq Group

Q2-2026

Investor Presentation

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Glossary

- Q2-2026 and H1-2026 results in this presentation are shown in comparison to Q2-2025 and H1-2025, unless otherwise stated
- Comp EBITDA and Comp Net Profit - After adjusting for other operating expenses/income, net, the overall impact of losses/gains from impairment/increase in value of assets and stock-based compensation
- Free cash flow - Cash flow from operating activities less net payments for investments and leases
- Group Core Revenues - Group revenues excluding Bezeq Fixed-Line telephony revenues, Pelephone interconnect fees, Bezeq International consumer revenues and Bezeq Online revenues
- Bezeq Fixed-Line Core Revenues - Total fixed-line revenues excluding telephony revenues
- Pelephone revenues and ARPU in this presentation are excluding interconnect fees, unless stated otherwise
- yes ARPU - includes all yes revenues, excluding revenues from content sales to external broadcasting entities and revenues from the sale of end-user equipment
- IP subscribers - the number of yes subscribers viewing IP broadcasting through the yes+ and STINGTV services. This includes subscribers that use satellite services as well
- yes financial data in this presentation are proforma numbers, until and including Q4-2025



Bezeq Group

Q2-2026 Summary



Growth in core revenues

Core revenues grew 4% to over NIS 2 billion, with growth across all key group segments



Increase in Comp EBITDA and Comp Net Profit

Comp EBITDA increased 6.2% and Comp Net Profit grew 38%. The increase in Comp Net Profit was driven by higher revenues and lower operating expenses (after adjusting for the change in yes' valuation in Q2-2025) as well as lower financing expenses



Shareholder Remuneration

- Board recommends dividend distribution of NIS 415m, NIS 0.15 per share
- Buyback of NIS 100m, as part of a multi-year program of NIS 800m, following completion of previous buyback of NIS 150m



Subscriber and ARPU growth

- 17% increase in fiber subscribers and 12% growth in 5G subscriber plans
- 4.4% increase in retail broadband ARPU and 8% in yes ARPU



Increase in retail broadband subscribers

1% increase in Group retail broadband subscribers,⁽¹⁾ reaching 35% take-up in fiber infrastructure



New synergistic investment opportunities

- Pelephone signs MOU to acquire Wecom
- Continued development and growth of digital infrastructure activities, with an emphasis on international subsea cables

⁽¹⁾ Bezeq Fixed-Line retail broadband + yes fiber bundle subscribers

Technological & Business Roadmap



Migration to fiber

2020

Launch of fiber project

- + 3.03m homes passed
- + 1.06m subscriber take-up (retail + wholesale), 72% of total broadband subs
- + 35% take-up rate
- + 39% increase in broadband ARPU⁽¹⁾ to NIS 142

Today

- + Retail ARPU ~NIS 150
- + ~43% take-up rate (retail + wholesale)

2029 Targets

Strategic infrastructure investments continue to provide a solid foundation for growth



Transition to 5G

5G Tender Award

- + 1.49m postpaid subscribers (63% of postpaid subscribers)
- + 217k 5GMAX subs
- + 5G sites ~50% of total network
- + ARPU – NIS 45

- + ARPU ~NIS 50
- + ~85% 5G subscriber plans
- + ~450k 5GMAX subscribers
- + 5G sites ~90% of total network

yes.

Migration to IP

Satellite to IP migration

- + 508k IP subscribers (90%)
- + ~ 149k fiber bundle subs
- + ARPU – NIS 204

- + ARPU ~NIS 215
- + TV + fiber bundle subs - ~50% of total subs
- + Completion of the migration to IP

⁽¹⁾ Compared to Q4-2020



Q2-2026 Summary

4.0% 

Core Revenues

2.03 NIS billion

~94% of Group Revenues

6.2% 

Comp EBITDA

978 NIS million

Comp EBITDA margin of 45%

38% 

Comp Net Profit

315 NIS million33% 

Free Cash Flow

155 NIS million6.2% 

Increase in Net Debt

5.2 NIS billion

Q2-2026 Summary (Cont'd)



Fiber subscribers

1.06 million (retail and wholesale)

Fiber net adds⁽¹⁾

32k (retail and wholesale)

Retail Broadband ARPU

NIS **142**

4.4% 

Homes Passed

3.03 million

Take-up rate

35%

⁽¹⁾ Compared to Q1-2026

⁽²⁾ As of reporting date

⁽³⁾ Impacted by decrease in roaming revenues due to the war with Iran



Cellular subscribers

2.71 million

2.3% 

Postpaid subscriber net adds⁽¹⁾

21k

Cellular ARPU

NIS **45**⁽³⁾

2.2% 

5G subscriber plans

1.49 million⁽²⁾

63% of postpaid subscribers⁽²⁾ | 217k 5GMAX subscribers⁽²⁾

Cellular Service Revenues

NIS **363** million⁽³⁾

0.6% 

yes.

TV subscribers

563k

0.2% 

TV + fiber bundle subscriber net adds⁽¹⁾

12k

yes ARPU

NIS **204**

7.9% 

TV subscribers

90% IP subscribers⁽²⁾

Revenues

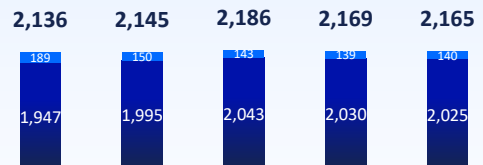
NIS **348** million

8.7% 

Q2-2026 Key Financial Highlights | NIS million

Revenues

4.0% ⁽¹⁾ ▲



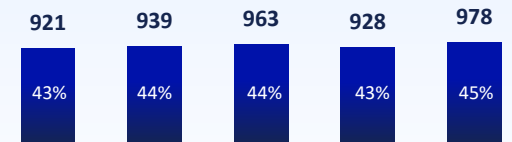
Q2-2025 Q3-2025 Q4-2025 Q1-2026 Q2-2026

■ Fixed-line telephony, Telephone interconnect and Bezeq Intl consumer

■ Core revenues

Comp EBITDA

6.2% ▲



Q2-2025 Q3-2025 Q4-2025 Q1-2026 Q2-2026

% - Comp EBITDA margin

Comp Net Profit

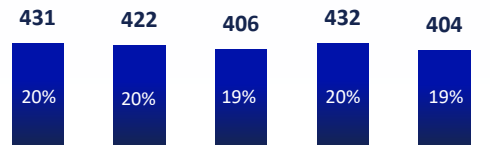
38% ▲



Q2-2025 Q3-2025 Q4-2025 Q1-2026 Q2-2026

CapEx

6.3% ▼



Q2-2025 Q3-2025 Q4-2025 Q1-2026 Q2-2026

% - CapEx/Sales margin

Free Cash Flow

33% ▼



Q2-2025 Q3-2025 Q4-2025 Q1-2026 Q2-2026

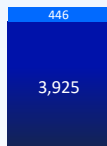
- **Growth in core revenues** across all key group segments
- **Comp Net Profit growth**, primarily due to higher revenues and lower operating expenses (after adjusting for the change in yes' valuation in Q2-2025) as well as lower financing expenses
- **Free cash flow** was impacted by changes in working capital. Free cash flow in H1-2026 was NIS 610m, compared to NIS 492m in the corresponding period

H1-2026 Key Financial Highlights | NIS million

Revenues

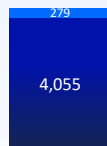
3.3% ⁽¹⁾ ▲

4,371



H1-2025

4,334



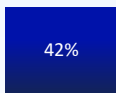
H1-2026

■ Fixed-line telephony, Pelephone interconnect, Bezeq Intl consumer and Bezeq Online revenues
■ Core revenues

Comp EBITDA

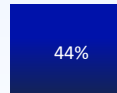
3.7% ▲

1,838



H1-2025

1,906



H1-2026

% - Comp EBITDA margin

Comp Net Profit

19% ▲

517



H1-2025

615

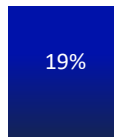


H1-2026

CapEx

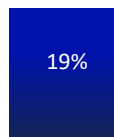
1.6% ▼

850



H1-2025

836



H1-2026

% - CapEx/Sales margin

Free Cash Flow

24% ▲

492



H1-2025

610



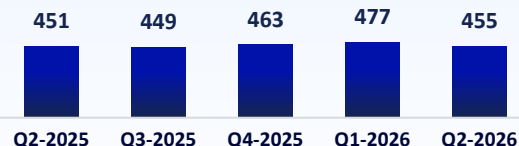
H1-2026

- ✚ **Growth in core revenues** across all key group segments
- ✚ **Comp Net Profit growth**, primarily due to lower financing expenses
- ✚ **Free cash flow** was positively impacted by changes in working capital

Q2-2026 Operating Expenses | NIS million

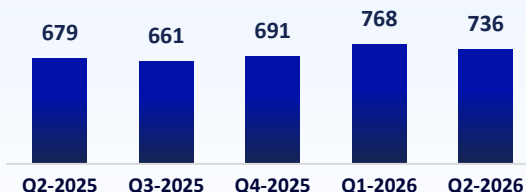
Salaries

0.9% ▲



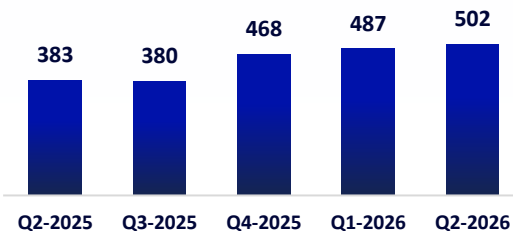
Operating Expenses

8.4% ▲

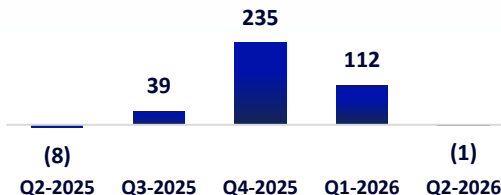


Depreciation & Amortization

31% ▲



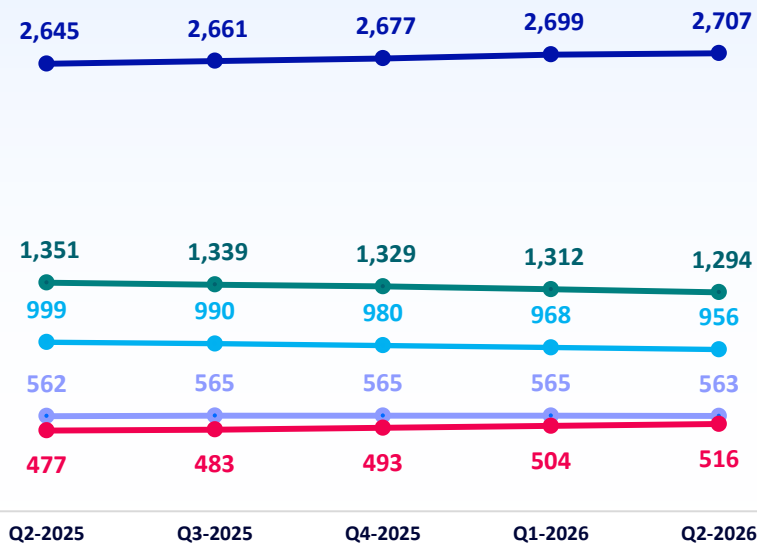
Other Expenses (Income)



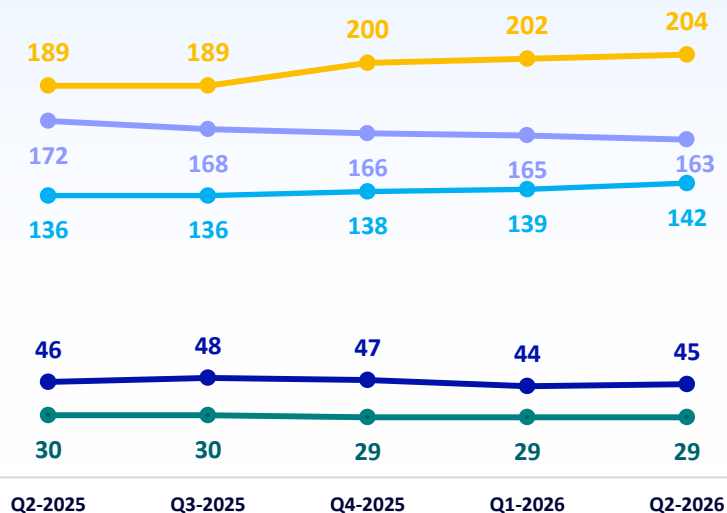
- + **Operating and depreciation expenses** were impacted by changes in yes' valuation in Q2-2025. After excluding the impact of the changes in valuation, operating expenses decreased ~NIS 35m and depreciation expenses increased ~NIS 15m
- + **Other expenses** were impacted by the cancellation of provisions for legal claims in Q2-2025

Key Quarterly Operational Metrics

Subscribers (end of period, in thousands)



ARPU (NIS)



● Cellular
 ● Telephony
 ● Retail broadband
 ● Wholesale broadband
 ● yes ARPU
 ● yes TV

Financial Debt

Financial Debt (NIS billion)



● Cash and short-term investment ● Net Debt — Net Debt/Comp EBITDA AL

✚ The Group maintains its high credit rating, within the AA group

Net debt/
Comp EBITDA AL ratio

1.6x

Increase in Net Debt

**Increase of NIS 303 million,
or 6.2%, to NIS 5.2 billion**

Debt ratings



Outlook: **Stable**

Rating: **Aa2.il**

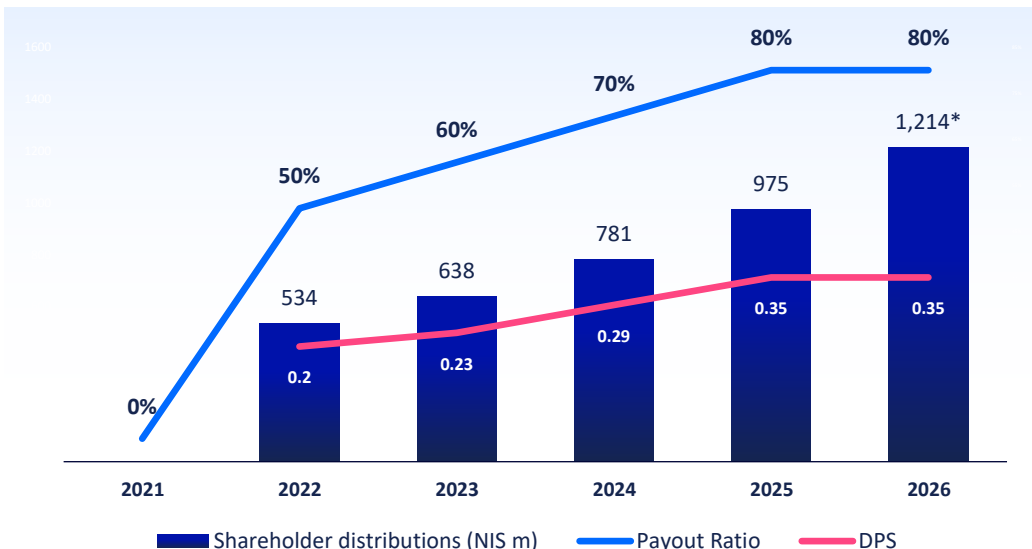


Outlook: **Stable**

Rating: **iIAA**

Shareholder Remuneration

- + Board of directors recommended a dividend distribution of NIS 415 million (NIS 0.15 per share), representing 80% of H1-2026 net profit
- + In addition, the Company will launch a new share repurchase plan of NIS 100 million, as part of its multi-year program of NIS 800 million



*Including Dividends and Share Repurchase (Dividend of NIS 415m, pending shareholder approval)

2026 Outlook (Unchanged)

	2025 Performance	2026 Outlook ⁽¹⁾
Comp EBITDA	NIS 3.74 billion	NIS 3.7 – 3.8 billion
Comp Net Profit	NIS 1.09 billion	NIS 1.0 – 1.1 billion
CapEx	NIS 1.68 billion	NIS 1.6 billion

⁽¹⁾The Company will report, as required, deviations of more/less than 10% of the midpoint of the Outlook range, where a range exists

Financial targets 2029

	2025 Performance	2029 Targets
Core Revenues	NIS 8.0 billion	NIS 8.7 – 8.9 billion
Comp EBITDA ⁽¹⁾	NIS 3.7 billion	NIS 4.2 – 4.4 billion
Gross CapEx	NIS 1.7 billion	NIS 1.5 – 1.6 billion
Comp EBITDA ⁽¹⁾ – CapEx	NIS 2.1 billion	NIS 2.65 – 2.85 billion
Comp Net Profit ⁽¹⁾	NIS 1.1 billion	CAGR of >8%
FCF (After leases)	NIS 1.1 billion	CAGR of >10%
Financial stability	AA Credit Rating	Maintain high credit rating within the AA group
Shareholder remuneration	NIS 975 million ⁽²⁾	Strive to increase shareholder remuneration

⁽¹⁾ After adjusting for other operating expenses/income, net, the overall impact of losses/gains from impairment/increase in value of assets and stock-based compensation

⁽²⁾ Total dividend paid in 2025

Operational targets 2029

	2025 Performance	2029 Targets
Full-time equivalents	8,354	Decrease of ~14%
Fiber deployment	~2.9 homes passed	~3.5 homes passed
Fiber take-up	~34% (retail + wholesale)	~43% (retail + wholesale)
Broadband retail ARPU	~NIS 136	~NIS 150
% fiber subs with speeds above 1 Gbps	~13%	~50%
Pelephone ARPU	~NIS 46	~NIS 50
5G subscriber plans	~59% of postpaid subscribers	~85% of postpaid subscribers
5G MAX Subscriber plans	~140k	~450k
5G sites	~50% of total network	~90% of total network
yes ARPU	~NIS 192	~NIS 215
yes TV + fiber subscribers	~21% of total subscribers	~50% of total subscribers



Bezeq

Q2-2026 Summary



Core revenue growth

Core revenues grew 1.9% to NIS 998 million, driven by higher revenues from transmission and data communications, cloud & digital services and infrastructure projects



Higher Comp EBITDA and Comp Net Profit

Comp EBITDA increased 6.1% to NIS 682m, Comp Net Profit grew 20%, mainly driven by higher revenues and lower operating and financing expenses



Fiber subscriber growth

Retail fiber subscribers totaled 655k with 4.4% growth in retail broadband ARPU to NIS 142



Continued fiber deployment

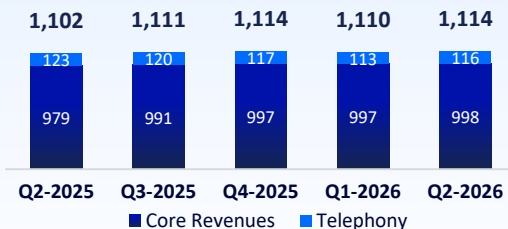
Fiber deployment reached 3.03m homes passed with total fiber subscribers (retail and wholesale) of 1.06 million, or 72% of total broadband subscribers; Take-up reached 35%



Q2-2026 Key Financial Highlights | NIS million

Revenues

1.9% ⁽¹⁾ ▲



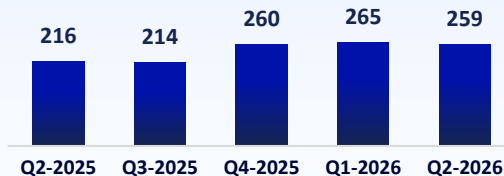
Comp EBITDA

6.1% ▲



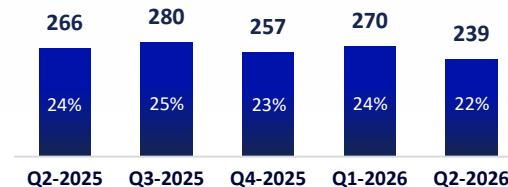
Comp Net Profit

20% ▲



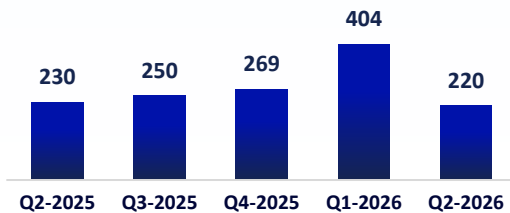
CapEx

10% ▼



Free Cash Flow

4.3% ▼



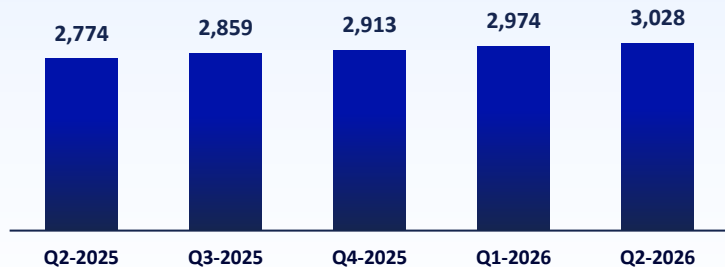
- + **Core revenue growth** driven by higher revenues from transmission and data communications, cloud & digital services and infrastructure projects
- + Higher **Comp EBITDA** and **Comp Net Profit** driven by higher revenues and lower operating and financing expenses
- + **Free cash flow** in H1-2026 was NIS 624m, compared to NIS 450m in the corresponding quarter

% - CapEx/Sales margin

Continued Fiber Deployment and Take-Up Focus

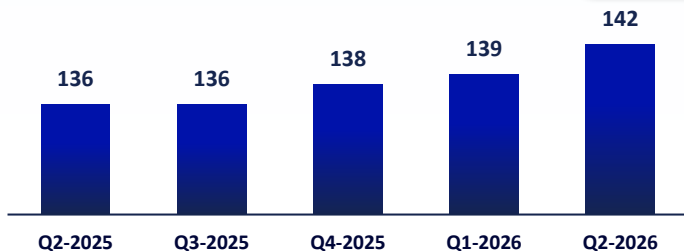
Homes Passed (thousands)

9.2% ▲



Retail Broadband ARPU

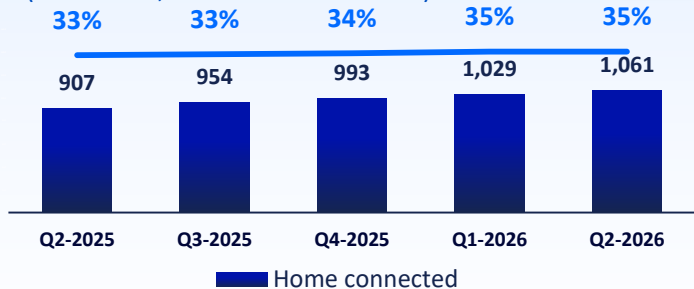
4.4% ▲



Total Fiber Take-Up

(thousands, Retail and Wholesale)

17% ▲



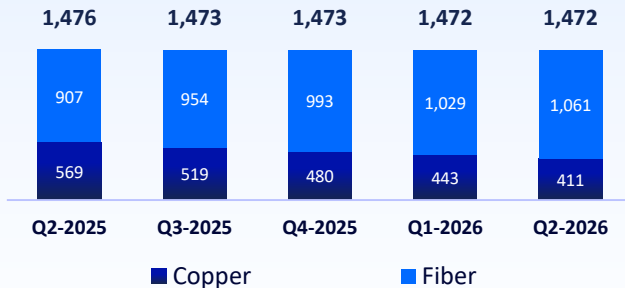
- + Homes passed of over 3 million
- + Over 1 million active subscribers on Bezeq's fiber network
- + Continued growth in broadband ARPU

Fiber Take-Up – Retail and Wholesale

Retail vs. Wholesale (Thousands)

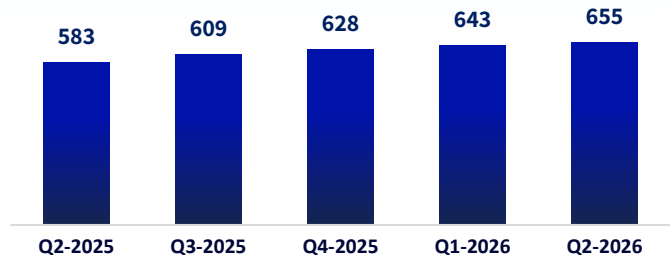


Fiber vs. Copper (Thousands)

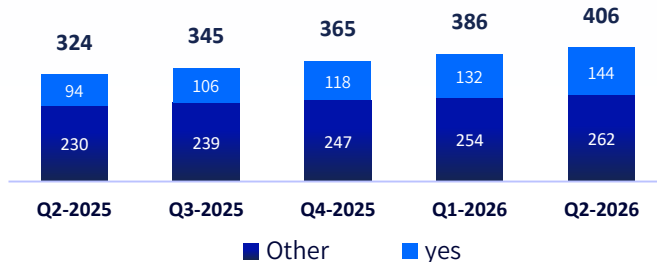


+ Fiber subscribers represent 69% of total retail subscribers

Total Retail Fiber Take-Up (Thousands)



Total Wholesale Fiber Take-Up (Thousands)

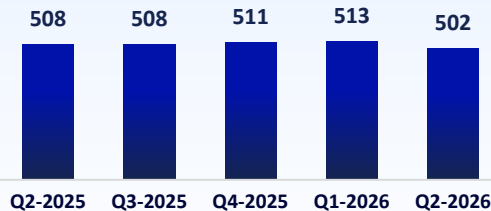


+ 25% growth in wholesale fiber subscribers year-over-year

Q2-2026 Revenues | NIS million

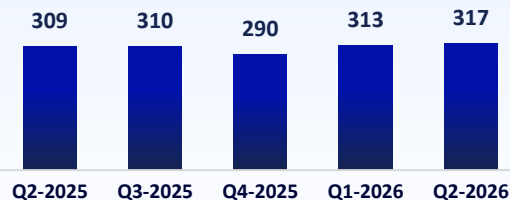
Broadband Revenues

1.2% ▼



Transmission & Data

2.6% ▲



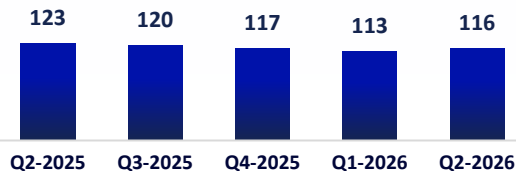
Cloud & Digital

3.3% ▲



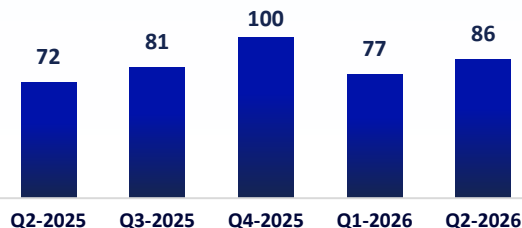
Telephony

5.7% ▼



Other

19% ▲



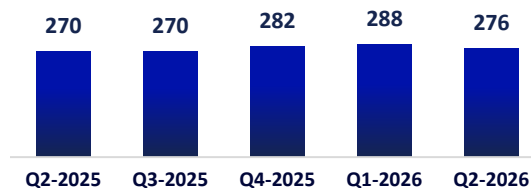
- + **Broadband revenues** were impacted by the MOC decrease in wholesale tariffs in Q2-2026
- + **Transmission & data growth** driven by higher revenues from metro transmission services
- + **Cloud & digital growth** driven by higher revenues from virtual exchanges and cloud services
- + **Telephony revenues** were impacted by the cancellation of interconnect fees in June 2025
- + **Other income** was positively impacted by higher revenues from infrastructure projects



Q2-2026 Operating Expenses | NIS million

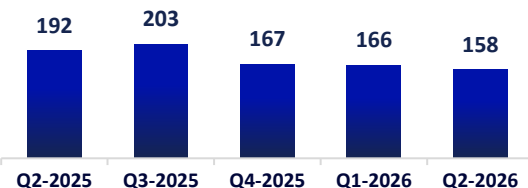
Salaries

2.2% ▲



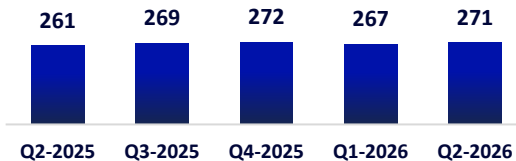
Operating Expenses

18% ▼

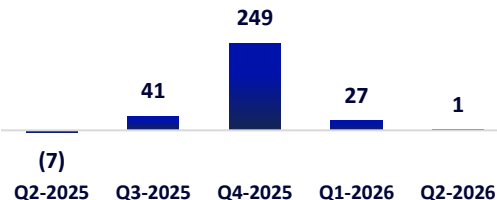


Depreciation & Amortization

3.8% ▲



Other Expenses (Income)



- + **Decrease in operating expenses** due to lower expenses for fiber installation and materials, among others
- + **Other expenses** were impacted by the cancellation of provisions for legal claims in the corresponding quarter

Pelephone

Q2-2026 Summary



Limited impact of war on key financial metrics

Growth in revenues, Comp EBITDA and Comp Net Profit despite the impact of the war with Iran on roaming revenues

Increase in subscribers

- **Postpaid subscribers** grew by 21k
- **5G postpaid subscriber** plans grew by 48k reaching 1.49m⁽¹⁾ (63% ⁽¹⁾ of postpaid subscribers)
- **5G MAX** subscriber plans continued to grow reaching 217k⁽¹⁾ Pelephone expects to reach ~300k 5GMAX subscribers by the end of 2026



Decrease in ARPU due to impact of war

ARPU in Q2-2026 was NIS 45, a Y-o-Y decrease of 2.2%, or NIS 1



Continued streamlining

Employee agreement to retire 150 employees in next three years



Mergers and acquisitions

MOU signed for the acquisition of Wecom

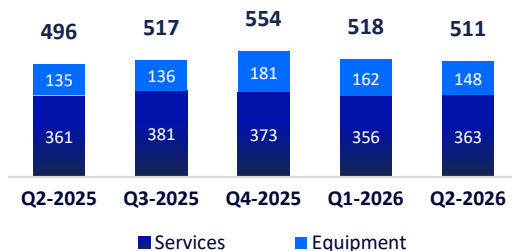
⁽¹⁾ As of reporting date



Q2-2026 Key Financial Highlights | NIS million

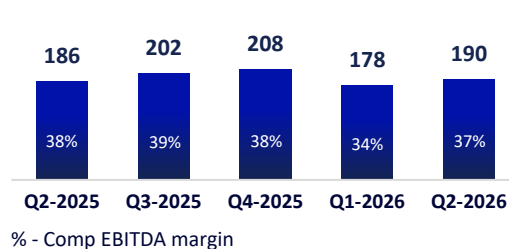
Revenues

3.0% ▲



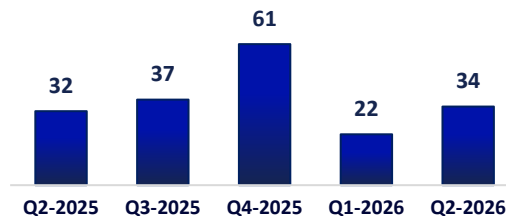
Comp EBITDA

2.2% ▲



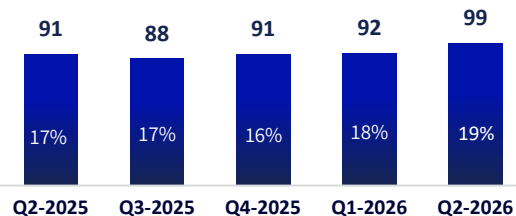
Comp Net Profit

6.3% ▲

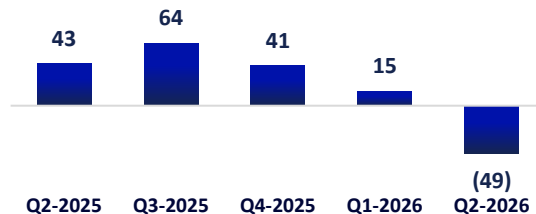


CapEx

8.8% ▲



Free Cash Flow

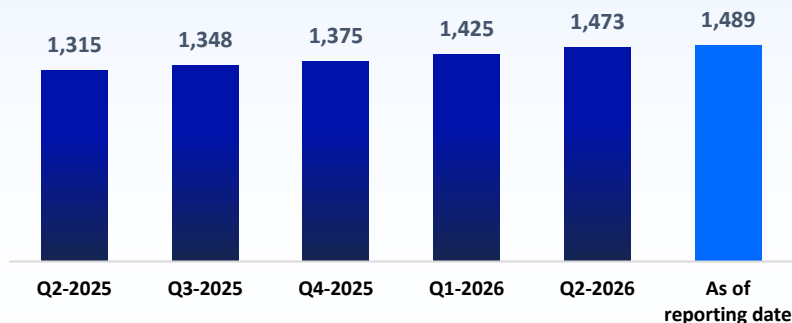


- + Revenues, Comp EBITDA and Comp Net Profit grew despite the impact of the war with Iran on roaming revenues
- + Free cash flow was impacted by changes in working capital, mainly from payments to employees due to the signing of a new collective agreement and the timing of end-user equipment procurement

Growth in Cellular Subscribers and 5G Plans

Postpaid Subscribers on 5G Plans
(Thousands)

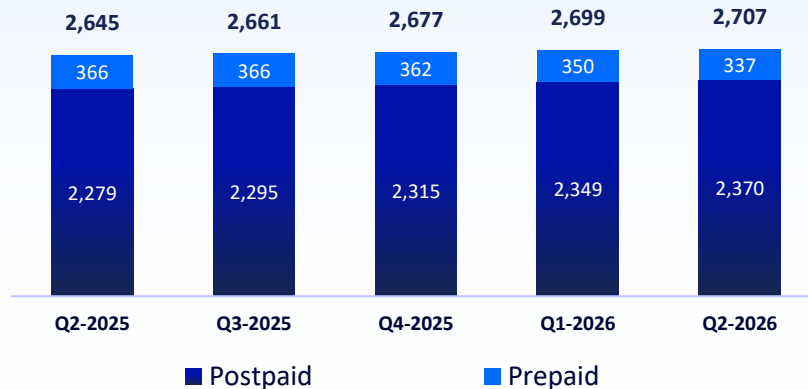
12% ▲



✚ 5G postpaid subscriber plans were 63% of postpaid subscribers today

Subscribers (Thousands)

2.3% ▲



✚ Continued growth in postpaid subscribers, including 5G

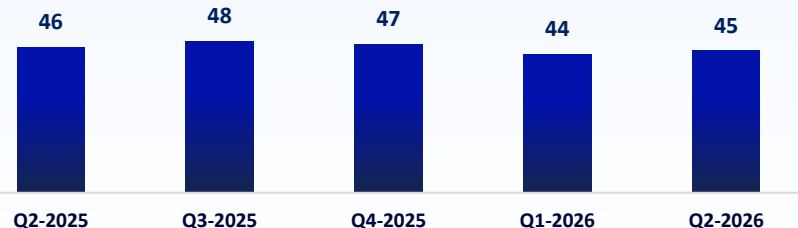
Service Revenues and ARPU

0.6% ▲

2.2% ▼

Comparison of Service Revenues in Q2 (Millions)

ARPU (NIS)



✚ Increase in service revenues despite lower roaming revenues due to the war with Iran

yes.

Q2-2026 Summary



Revenue growth

Revenues grew 8.7% to NIS 348m, recording the highest quarterly revenues since Q4-2018, driven by higher revenues from the TV + Bezeq fiber bundle as well as revenues from the Partner transaction



Comp EBITDA and Comp net profit growth

- Second consecutive quarter of Comp net profit
- Q2-2026 is the first quarter to reflect the full impact of the migration from satellite broadcasting
- Record quarterly Comp EBITDA and Comp net profit since Q2-2023



Record ARPU

ARPU grew NIS 15 year-over-year to NIS 204 driven by an increase in TV + fiber subscribers and revenues from the Partner transaction



Subscriber growth

- + Continued growth in fiber subscribers reaching 149k⁽¹⁾, 29%⁽¹⁾ of total IP subscribers
- + TV subscribers were 563k, an increase of 1k year-over-year
- + Continued migration from satellite to IP with 508k⁽¹⁾ IP customers (90% of total subscribers)⁽¹⁾



⁽¹⁾ As of reporting date

yes.

Q2-2026 Key Financial Highlights | NIS million

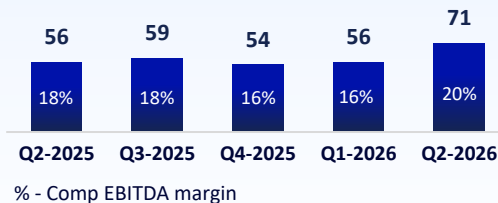
Revenues

8.7% ▲

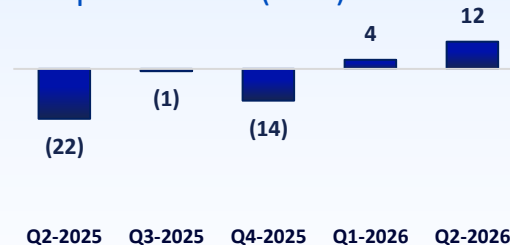


Comp EBITDA

27% ▲

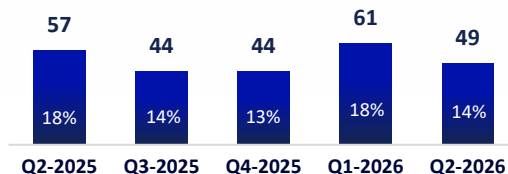


Comp Net Profit (Loss)

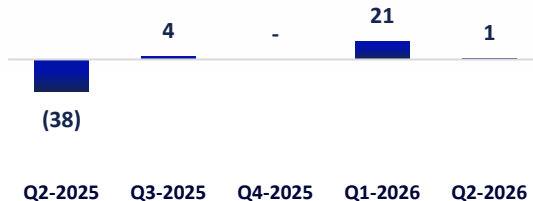


CapEx

14% ▼



Free Cash Flow



- + Record quarterly revenues since Q4-2018, driven by higher revenues from the TV + Bezeq fiber bundle as well as revenues from the Partner transaction
- + Record Comp EBITDA and Comp Net Profit since Q2-2023, driven by higher revenues and lower expenses
- + Free cash flow was impacted by higher profits and changes in working capital

% - CapEx/Sales margin

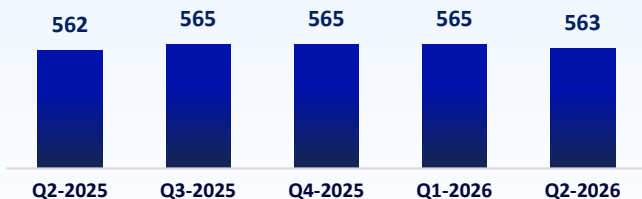


yes.

Key Operational Metrics

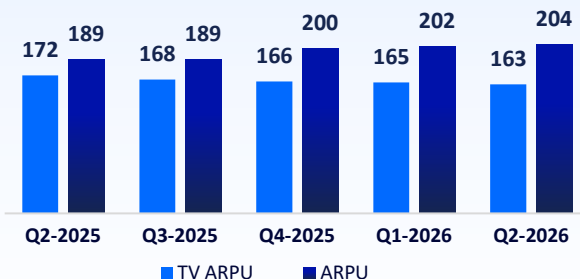
Subscribers (Thousands)

0.2% ▲



ARPU (NIS)

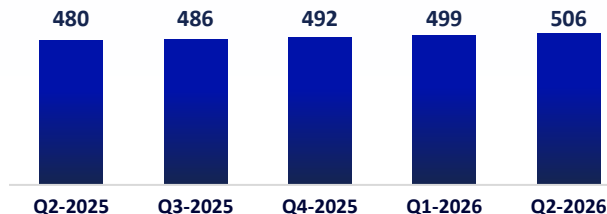
7.9%⁽¹⁾ ▲



- + 1k increase in TV subscribers year-over-year
- + NIS 15 growth in ARPU driven by increase in TV + fiber subscribers and revenues from the Partner transaction

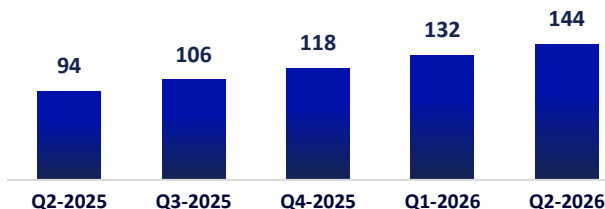
IP Subscribers (Thousands)

5.4% ▲



Fiber Subscribers (Thousands)

53% ▲



- + Continued growth in IP subscribers to 90% of yes subscribers⁽²⁾
- + Fiber subscribers grew 50k year-over-year, representing the highest subscriber growth since yes began offering TV+ fiber bundles

⁽¹⁾ % change in yes ARPU

⁽²⁾ As of reporting date



Q2-2026 Summary



Revenue growth

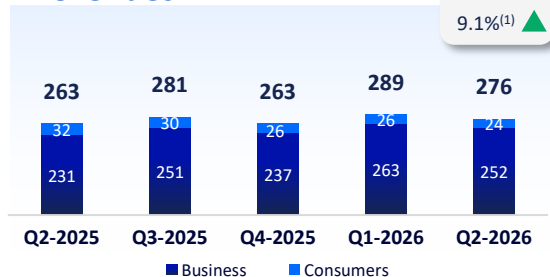
Revenues from business customers grew 9% to NIS 252m, due to higher revenues from sales of equipment and cloud activities



Growth in Comp EBITDA and Comp Net Profit

Comp EBITDA grew 5.4% to NIS 39m and Comp Net Profit totaled NIS 11m compared to NIS 3m in the corresponding quarter. Growth in both metrics was primarily due higher revenues

Revenues



Comp EBITDA



% - Comp EBITDA margin

⁽¹⁾ % change in revenues from business customers



Thank You!

For more information please visit us
ir.bezeq.co.il

