# BEZEQ THE ISRAEL TELECOMMUNICATION CORPORATION LIMITED

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS MARCH 31, 2011 (UNAUDITED)

The information contained in these financial statements constitutes a translation of the financial statements published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.

## Condensed Consolidated Interim Financial Statements as at March 31, 2011 (unaudited)

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#### Somekh Chaikin

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#### Review Report to the Shareholders of "Bezeq" The Israel Telecommunication Corp. Limited

#### Introduction

We have reviewed the accompanying financial information of Bezeq The Israel Telecommunication Corporation Limited and its subsidiaries (hereinafter - "the Group"), comprising of the condensed consolidated interim statement of financial position as of March 31, 2011 and the related condensed consolidated interim statements of income, comprehensive income, changes in equity and cash flows for the three month period then ended. The Board of Directors and Management are responsible for the preparation and presentation of this interim financial information in accordance with IAS 34 "Interim Financial Reporting", and are also responsible for the preparation of financial information for this interim period in accordance with Section D of the Securities Regulations (Periodic and Immediate Reports), 1970. Our responsibility is to express a conclusion on this interim financial information based on our review.

We did not review the condensed interim financial information of certain consolidated subsidiaries whose assets constitute 2.6% of the total consolidated assets as of March 31, 2011, and whose revenues constitute 1.7% of the total consolidated revenues for the three month period then ended. The condensed interim financial information of those companies was reviewed by other auditors whose review reports thereon were furnished to us, and our conclusion, insofar as it relates to amounts emanating from the financial information of such companies, is based solely on the said review reports of the other auditors.

#### Scope of Review

We conducted our review in accordance with Standard on Review Engagements 1, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" of the Institute of Certified Public Accountants in Israel. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review and review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying financial information was not prepared, in all material respects, in accordance with IAS 34.

In addition to that mentioned in the previous paragraph, based on our review and the review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying interim financial information does not comply, in all material respects, with the disclosure requirements of Section D of the Securities Regulations (Periodic and Immediate Reports),1970.

Without qualifying our above conclusion, we draw attention to the claims made against the Group of which the exposure cannot yet be assessed or calculated, as described in Note 5.

Somekh Chaikin Certified Public Accountants (Isr.)

May 11, 2011

## **Condensed Consolidated Interim Statements of Financial Position**

|   | March 31,<br>2011<br>(Unaudited)<br>NIS millions | March 31,<br>2010<br>(Unaudited)<br>NIS millions | December 31,<br>2010<br>(Audited)<br>NIS millions |
|---|--|--|---|
| Assets  |  |  |   |
| Cash and cash equivalents                         | 681  | 944  | 365   |
| Investments, including derivatives                | 20   | 12   | 7   |
| Trade receivables                                 | 2,787  | 2,573  | 2,701   |
| Other receivables                                 | 272  | 249  | 224   |
| Inventory   | 246  | 181  | 178   |
| Current tax assets                                | 2  | -  | 3   |
| Assets classified as held for sale                | 20   | 33   | 29  |
| Total current assets                              | 4,028  | 3,992  | 3,507   |
| Investments, including derivatives                | 129  | 128  | 129   |
| Trade and other receivables                       | 1,299  | 915  | 1,114   |
| Property, plant and equipment                     | 5,773  | 5,444  | 5,610   |
| Intangible assets                                 | 2,256  | 1,887  | 2,248   |
| Deferred and other expenses                       | 281  | 294  | 292   |
| Investments in equity-accounted investees (mainly |  |  |   |
| loans)  | 1,068  | 1,213  | 1,084   |
| Deferred tax assets                               | 299  | 361  | 254   |
| Total non-current assets                          | 11,105   | 10,242   | 10,731  |

| Total assets | 15,133 | 14,234 | 14,238 |
|--------------|--------|--------|--------|

|  | March 31,<br>2011<br>(Unaudited)<br>NIS millions | March 31,<br>2010<br>(Unaudited)<br>NIS millions | December 31,<br>2010<br>(Audited)<br>NIS millions |
|--|--|--|---|
| Liabilities  |  |  |   |
| Debantures James and harrowings                                | 1,013  | 753  | 949   |
| Debentures, loans and borrowings                               | 1,032  | 908  |   |
| Trade payables   | ·  |  | 1,061   |
| Other payables, including derivatives  Current tax liabilities | 1,042  | 739  | 770   |
|  | 313  | 184  | 267   |
| Deferred income  | 34   | 36   | 33  |
| Provisions   | 260  | 375  | 251   |
| Employee benefits  | 538  | 475  | 269   |
| Dividend payable (see Note 6)                                  | 984  | -  | -   |
| Total current liabilities                                      | 5,216  | 3,470  | 3,600   |
| Debentures   | 1,914  | 2,596  | 1,967   |
| Bank loans   | 2,711  | 531  | 2,801   |
| Employee benefits  | 267  | 301  | 305   |
| Deferred income and others                                     | 42   | 5  | 43  |
| Provisions   | 69   | 72   | 69  |
| Deferred tax liabilities                                       | 75   | 59   | 83  |
| Dividend payable (see Note 6)                                  | 1,827  |  | -   |
| Total non-current liabilities                                  | 6,905  | 3,564  | 5,268   |
| Total liabilities  | 12,121   | 7,034  | 8,868   |
| Equity   |  |  |   |
| Total equity attributable to equity holders of the             |  |  |   |
| Company  | 2,970  | 7,206  | 5,327   |
| Non-controlling interests                                      | 42   | (6)  | 43  |
| Total equity   | 3,012  | 7,200  | 5,370   |
|  |  |  |   |
| Total liabilities and equity                                   | 15,133   | 14,234   | 14,238  |
| Shaul Elovitch Chairman of the Board of Directors CEO          |  | n <b>Gelman</b><br>uty CEO and C                 | FO  |

Date of approval of the financial statements: May 11, 2011

#### **Condensed Consolidated Interim Statements of Income**

|   | For the three i | For the year<br>ended<br>December 31 |              |
|---|-----------------|--------------------------------------|--------------|
|   | 2011            | 2010                                 | 2010         |
|   | (Unaudited)     | (Unaudited)                          | (Audited)    |
|   | NIS millions    | NIS millions                         | NIS millions |
|   |                 |                                      |              |
| Continuing operations                         |                 |                                      |              |
| Revenues (Note 8)                             | 2,913           | 2,915                                | 11,987       |
| ,   |                 |                                      |              |
| Costs and expenses                            |                 |                                      |              |
| Depreciation and amortization                 | 335             | 343                                  | 1,409        |
| Salaries                                      | 532             | 505                                  | 2,024        |
|   |                 | 1,218                                |              |
| General and operating expenses (Note 9)       | 1,131           |                                      | 5,026        |
| Other operating expenses (income), net        | 250             | (25)                                 | (216)        |
|   | 0.040           | 0.044                                | 0.040        |
|   | 2,248           | 2,041                                | 8,243        |
| Operating profit                              | 665             | 874                                  | 3,744        |
| Operating profit                              | 003             | 074                                  | 3,744        |
| Financing expenses( income)                   |                 |                                      |              |
| Financing expenses                            | 102             | 63                                   | 391          |
|   |                 |                                      |              |
| Financing income                              | (82)            | (85)                                 | (282)        |
| Financing expenses (income), net              | 20              | (22)                                 | 109          |
| ag expenses (meemey), net                     |                 | (==)                                 |              |
| Profit after financing expenses (income), net | 645             | 896                                  | 3,635        |
| 3 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7       |                 |                                      | -,           |
| Share of losses of equity-accounted investees | 65              | 23                                   | 261          |
|   |                 |                                      |              |
| Profit before income tax                      | 580             | 873                                  | 3,374        |
|   |                 |                                      |              |
| Income tax                                    | 174             | 231                                  | 932          |
| Due 64 for the more d                         | 400             | 0.40                                 | 0.440        |
| Profit for the period                         | 406             | 642                                  | 2,442        |
| Attaile utable to                             |                 |                                      |              |
| Attributable to:                              | 407             | 0.40                                 | 0.440        |
| Owners of the Company                         | 407             | 642                                  | 2,443        |
| Non-controlling interests                     | (1)             |                                      | (1)          |
|   |                 |                                      |              |
| Profit for the period                         | 406             | 642                                  | 2,442        |
| Familia a manakan                             |                 |                                      |              |
| Earnings per share                            |                 |                                      |              |
| Basic earnings per share (NIS)                | 0.15            | 0.24                                 | 0.91         |
|   |                 |                                      |              |
| Diluted earnings per share (NIS)              | 0.15            | 0.24                                 | 0.90         |
|   |                 |                                      |              |

## **Condensed Consolidated Interim Statements of Comprehensive Income**

|   | For the three months ended<br>March 31 |              | For the year<br>ended<br>December 31 |
|---|--|--------------|--------------------------------------|
|   | 2011                                   | 2010         | 2010                                 |
|   | (Unaudited)                            | (Unaudited)  | (Audited)                            |
|   | NIS millions                           | NIS millions | NIS millions                         |
| Profit for the period                         | 406                                    | 642          | 2,442                                |
| Other comprehensive income (loss), net of tax |  | (1)          | 13                                   |
| Total comprehensive income for the period     | 406                                    | 641          | 2,455                                |
| Attributable to:                              |  |              |                                      |
| Owners of the Company                         | 407                                    | 641          | 2,456                                |
| Non-controlling interests                     | (1)                                    |              | (1)                                  |
| Total comprehensive income for the period     | 406                                    | 641          | 2,455                                |

|   | 21               | Ohama         | Capital reserve for      | Capital reserve<br>for a<br>transaction<br>between a<br>corporation and | 011              |              |              | Non-                     |              |
|---|------------------|---------------|--------------------------|---|------------------|--------------|--------------|--------------------------|--------------|
|   | Share<br>capital | Share premium | options for<br>employees | a controlling<br>shareholder  | Other reserves * | Deficit      | Total        | controlling<br>interests | Total equity |
|   | NIS millions     | NIS millions  | NIS millions             | NIS millions  | NIS millions     | NIS millions | NIS millions | NIS millions             | NIS millions |
|   |                  |               | Attributab               | le to owners of the   | Company          |              |              |                          |              |
| Three months ended March 31, 2011   |                  |               |                          |   |                  |              |              |                          |              |
| Balance at January 1, 2011 (audited)  | 6,213            | 378           | 146                      | 390   | (10)             | (1,790)      | 5,327        | 43                       | 5,370        |
| Comprehensive income for the period (unaudited)   | -                | -             | -                        | -   | -                | 407          | 407          | (1)                      | 406          |
| Transactions with owners recognized directly in equity                                      |                  |               |                          |   |                  |              |              |                          |              |
| Dividends to Company shareholders – not in compliance with the earnings test (unaudited) ** | (2,415)          | (396)         | _                        | _   | _                | _            | (2,811)      | _                        | (2,811)      |
| Share-based payments (unaudited)  | (2,710)          | -             | 43                       | -   | _                | _            | 43           | -                        | 43           |
| Exercise of options for shares (unaudited)  | 5                | 18            | (19)                     |   |                  |              | 4            |                          | 4            |
| Balance at March 31, 2011 (unaudited)   | 3,803            |               | 170                      | 390   | (10)             | (1,383)      | 2,970        | 42                       | 3,012        |

<sup>\*</sup> Including translation reserve, reserve from available-for-sale assets and reserve from transactions with non-controlling interests

For details of the approval of the general meeting of the Company's shareholders for distribution of a cash dividend of NIS 1.163 billion, subsequent to the reporting date, see Note 6

<sup>\*\*</sup> See Note 6

|   | Share<br>capital<br>NIS millions | Share premium NIS millions | Capital<br>reserve for<br>options for<br>employees<br>NIS millions | Capital reserve for a transaction between a corporation and a controlling shareholder | Other reserves * | Deficit<br>NIS millions | Total NIS millions | Non-<br>controlling<br>interests<br>NIS millions | Total equity NIS millions |
|---|----------------------------------|----------------------------|--|---|------------------|-------------------------|--------------------|--|---------------------------|
|   |                                  |                            | Attributab   | le to owners of the   | Company          |                         |                    |  |                           |
| Three months ended March 31, 2010   |                                  |                            |  |   |                  |                         |                    |  |                           |
| Balance at January 01, 2010 (audited)   | 6,187                            | 275                        | 210  | 390   | (5)              | (513)                   | 6,544              | (6)  | 6,538                     |
| Profit for the period (unaudited) Other comprehensive income for the period, net of tax (unaudited) |                                  | <u>-</u>                   | <u>-</u>   | <u>-</u>  | -<br>(1)         | 642                     | 642<br>(1)         | <u>-</u>   | 642<br>(1)                |
| Total comprehensive income for the period (unaudited)   |                                  |                            |  |   | (1)              | 642                     | 641                |  | 641                       |
| Transactions with owners recognized directly in equity  |                                  |                            |  |   |                  |                         |                    |  |                           |
| Share-based payments (unaudited)  | -                                | -                          | 6  | -   | -                | -                       | 6                  | -  | 6                         |
| Exercise of options for shares (unaudited)  | 14                               | 63                         | (62)   |   |                  |                         | 15                 |  | 15                        |
| Balance at March31, 2010 (unaudited)  | 6,201                            | 338                        | 154  | 390   | (6)              | 129                     | 7,206              | (6)  | 7,200                     |

<sup>\*</sup> Including translation reserve, reserve from available-for-sale assets and reserve from transactions with non-controlling interests

|  | Share<br>capital<br>Audited<br>NIS millions | Share premium Audited NIS millions | Capital reserve for options for employees Audited NIS millions | Capital reserve for a transaction between a corporation and a controlling shareholder Audited NIS millions | Other reserves * Audited NIS millions Company | Deficit Audited NIS millions | Total<br>Audited<br>NIS millions | Non-<br>controlling<br>interests<br>Audited<br>NIS millions | Total equity Audited NIS millions |
|--|---|------------------------------------|--|--|---|------------------------------|----------------------------------|---|-----------------------------------|
| Year ended December 31, 2010                           |   |                                    |  |  |   |                              |                                  |   |                                   |
| Balance at January 1, 2010                             | 6,187                                       | 275                                | 210  | 390  | (5)   | (513)                        | 6,544                            | (6)   | 6,538                             |
| Profit for the year                                    | -   | -                                  | -  | -  | -   | 2,443                        | 2,443                            | (1)   | 2,442                             |
| Other comprehensive income for the year, net of tax    |   |                                    |  |  |   | 13                           | 13                               |   | 13                                |
| Total comprehensive income for the year                |   |                                    |  |  |   | 2,456                        | 2,456                            | (1)   | 2,455                             |
| Transactions with owners recognized directly in equity |   |                                    |  |  |   |                              |                                  |   |                                   |
| Dividends to Company shareholders                      | -   | -                                  | -  | -  | -   | (3,733)                      | (3,733)                          | -   | (3,733)                           |
| Share-based payments                                   | -   | -                                  | 39   | -  | -   | -                            | 39                               | -   | 39                                |
| Exercise of options for shares                         | 26  | 103                                | (103)  | -  | -   | -                            | 26                               | -   | 26                                |
| Transfers by non-controlling interests, net            | -   | -                                  | -  | -  | -   | -                            | -                                | 2   | 2                                 |
| Non-controlling interests in a business combination    | -   | -                                  | -  | -  | -   | -                            | -                                | 57  | 57                                |
| Increase in the rate of holding in a subsidiary        |   |                                    |  |  | (5)   |                              | (5)                              | (9)   | (14)                              |
| Balance at December 31, 2010                           | 6,213                                       | 378                                | 146  | 390  | (10)  | (1,790)                      | 5,327                            | 43  | 5,370                             |

<sup>\*</sup> Including translation reserve, reserve from available-for-sale assets and reserve from transactions with non-controlling interests

#### **Condensed Consolidated Interim Statements of Cash Flows**

|   | For the three                   | For the year<br>ended<br>December 31 |                                       |
|---|---------------------------------|--------------------------------------|---------------------------------------|
|   | 2011                            | 2010                                 | 2010                                  |
|   | (Unaudited)                     | (Unaudited)                          | (Audited)                             |
|   | NIS millions                    | NIS millions                         | NIS millions                          |
|   |                                 |                                      |                                       |
| Cash flows from operating activities  |                                 |                                      |                                       |
| Net profit for the period   | 406                             | 642                                  | 2,442                                 |
| Adjustments:  |                                 |                                      |                                       |
| Depreciation  | 259                             | 272                                  | 1,114                                 |
| Amortization of intangible assets   | 70                              | 65                                   | 269                                   |
| Amortization of deferred and other expenses   | 6                               | 6                                    | 26                                    |
| Profit from a controlling shareholder in an investee  | -                               | -                                    | (57)                                  |
| Share of losses of equity-accounted investees   | 65                              | 23                                   | 261                                   |
| Financing expenses (income), net  | 36                              | (6)                                  | 113                                   |
| Capital gain, net   | (44)                            | (27)                                 | (171)                                 |
| Expenses (income) for derivatives, net  | (2)                             | -                                    | 12                                    |
| Share-based payment   | 43                              | 6                                    | 35                                    |
| Income tax expenses   | 174                             | 231                                  | 932                                   |
| Proceeds (payment) of derivatives, net  | 2                               | (1)                                  | (2)                                   |
| Change in inventory Change in trade and other receivables Change in trade and other payables Change in provisions Change in employee benefits | (70)<br>(321)<br>95<br>9<br>231 | 78<br>(171)<br>(141)<br>(4)<br>(22)  | 84<br>(300)<br>(21)<br>(136)<br>(215) |
| Net income tax paid   | (184)                           | (145)                                | (690)                                 |
| Net cash from operating activities  | 775                             | 806                                  | 3,696                                 |
| Cash flow used in investing activities  |                                 |                                      |                                       |
| Investment in intangible assets and deferred expenses   | (78)                            | (88)                                 | (343)                                 |
| Proceeds from the sale of property, plant and equipment   | 187                             | 15                                   | 133                                   |
| Change in current investments, net  | (8)                             | 141                                  | 138                                   |
| Purchase of property, plant and equipment   | (422)                           | (281)                                | (1,279)                               |
| Proceeds from disposal of investments and long-term loans   | 1                               | 2                                    | 11                                    |
| Investments and long-term loans   | (1)                             | (1)                                  | (6)                                   |
| Payment for derivatives   | (11)                            | -                                    | (2)                                   |
| Business combinations less cash acquired  | -                               | _                                    | (145)                                 |
| Interest received   | 3                               | _                                    | 9                                     |
|   |                                 |                                      |                                       |
| Net cash used in investing activities   | (329)                           | (212)                                | (1,484)                               |

## **Condensed Interim Statements of Cash Flows (contd.)**

|  | For the three i | For the year<br>ended<br>December 31 |              |
|--|-----------------|--------------------------------------|--------------|
|  | 2011            | 2010                                 | 2010         |
|  | (Unaudited)     | (Unaudited)                          | (Audited)    |
|  | NIS millions    | NIS millions                         | NIS millions |
| Cash flows used in financing activities              |                 |                                      |              |
| Bank loans received                                  | -               | -                                    | 2,670        |
| Repayment of debentures                              | (92)            | (206)                                | (697)        |
| Repayment of loans                                   | (9)             | (9)                                  | (448)        |
| Short-term borrowing, net                            | (1)             | -                                    | (6)          |
| Dividends paid                                       | -               | -                                    | (3,733)      |
| Interest paid  | (32)            | (30)                                 | (237)        |
| Proceeds for derivatives, net                        | -               | -                                    | 10           |
| Transfers by non-controlling interests, net          | -               | -                                    | 2            |
| Increase in the rate of holding in a subsidiary      | -               | -                                    | (14)         |
| Proceeds from exercise of share options              | 4               | 15                                   | 26           |
| Net cash used for financing activities               | (130)           | (230)                                | (2,427)      |
|  |                 |                                      |              |
| Net increase (decrease) in cash and cash equivalents | 316             | 364                                  | (215)        |
| Cash and cash equivalents at beginning of period     | 365             | 580                                  | 580          |
| Cash and cash equivalents at end of period           | 681             | 944                                  | 365          |

#### **NOTE 1 – REPORTING ENTITY**

- A. "Bezeq" The Israel Telecommunication Corp. Limited. ("the Company") is a company registered in Israel whose shares are traded on the Tel Aviv Stock Exchange. The condensed consolidated financial statements of the Company include those of the Company and its subsidiaries (together referred to as "the Group"), as well as the Group's interest in associates. The Group is a principal provider of communication services in Israel (see also Note 10 Segment Reporting).
- **B.** Beginning April 14, 2010, Shaul Elovitch is the ultimate controlling shareholder in the Company, through his holdings in Eurocom Communications Ltd., the controlling shareholder in Internet Gold-Golden Lines Ltd, which controls B Communications Ltd. ("B Communications"). B Communications holds Company shares through a company that it controls. At March 31, 2011, this company held 31.36% of the Company's shares. Each of these companies is also considered as a controlling shareholder in the Company.
- C. The Company is subject to various sets of laws that regulate and restrict its business activities, including its tariffs. The Company's tariffs are regulated by provisions in the Communications Law. The Company's service fees are regulated and updated according to a linkage formula. The Company was declared a monopoly in the main areas in which it operates. All the operating segments of the Group are subject to competition. The operations of the Group are subject, in general, to government regulation and supervision. The intensifying competition and changes in the communication market could have an adverse effect on the business results of the Group.

#### **NOTE 2 - BASIS OF PREPARATION**

- **A.** The condensed interim consolidated financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting, and Chapter D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970.
- **B.** The condensed consolidated interim financial statements do not contain all the information required in full annual financial statements, and should be reviewed in the context of the annual financial statements of the Company and its subsidiaries at December 31, 2010 and the year then ended, and their accompanying notes ("the annual financial statements"). The notes to the interim financial statements include only the material changes that have occurred from the date of the most recent annual financial statements until the date of these consolidated interim financial statements.
- **C.** The condensed consolidated interim financial statements were approved by the Board of Directors on May 11, 2011.

#### D. Use of estimates and judgment

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make judgments and use estimates, assessments and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenues and expenses. Actual results may differ from the estimates used.

The judgments made by management, when applying the Group's accounting policies and the key assumptions used in assessments that involve uncertainty, are consistent with those applied in the annual financial statements.

#### NOTE 3 - REPORTING PRINCIPLES AND ACCOUNTING POLICY

The significant accounting policies applied in these condensed consolidated interim financial statements are consistent with those applied in the annual financial statements for the year ended December 31, 2010, except as described below:

#### A. Recognition of actuarial gains or losses

The Group does not produce in every interim reporting period an updated actuarial assessment for measuring employee benefits unless there are significant changes during the interim period in the principal actuarial assumptions in a defined benefit plan: discount rate, expected return on plan assets, employee leave rate and the rate of future salary increases. As a result, actuarial gains or losses are not recognized in the reporting period.

#### B. Initial application of new accounting standards

#### (1) Related party disclosures

Beginning January 1, 2011 the Group applies IAS 24 (2009) – Related Party Disclosures ("the Standard"). The Standard includes changes in the definition of a related party and modifications of disclosure requirements for government-related entities. The Standard is applied retrospectively.

The Group mapped related parties for initial application of the Standard. According to the new definition and following the mapping, new related parties were identified. The Group had no transactions with these related parties in the reporting period and in corresponding periods.

#### (2) Interim financial reporting

Beginning January 1, 2011, the Group applies the amendment to IAS 34 – "Interim Financial Reporting", significant events and transactions ("the Amendment"), issued under the Annual improvements to IFRSs, 2010 of the International Accounting Standards Board (IASB). The Amendment expands the list of events and transactions requiring disclosure in interim financial statements. In addition, the minimum requirement for disclosure in the current standard, prior to the Amendment, was eliminated. Application of the Amendment did not have a material effect on the financial statements.

#### **NOTE 4 - GROUP ENTITIES**

A detailed description of the Group entities appears in Note 13 to the Group's annual financial statements as at December 31, 2010. Below are details of the material changes that occurred in connection with the Group entities since publication of the annual financial statements.

Equity-accounted associates

DBS Satellite Services (1998) Ltd.

- (1) For information about the financial position of DBS, see Note 4 to the financial statements of DBS for the three months ended March 31, 2011, attached to these reports. See also Note 6 to the financial statements of DBS regarding subsequent events.
- (2) DBS has a current debt to the Group companies of NIS 58 million, of which NIS 47 million is to the Company.

#### **NOTE 5 – CONTINGENT LIABILITIES**

During the normal course of business, legal claims were filed against Group companies or there are pending claims (hereinafter in this section: "legal claims").

In the opinion of the managements of the Group companies, based, inter alia, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 242 million, where provisions are required to cover the exposure resulting from such claims. In the opinion of the managements of the Group companies, the additional exposure as at March 31, 2011, due to legal claims filed against the Group companies on various matters and which are unlikely to be realized, amounts to approximately NIS 16.7 billion (of which NIS 1.3 billion is for claims, which at this stage, cannot be assessed, as set out in section B below). For updates subsequent to the reporting date, see section B below. This amount and all the amounts of the additional exposures in this note are linked to the CPI and are stated net of interest.

For applications for certification as class action suits to which the Group has exposure beyond the aforesaid (since the claims do not state an exact amount), see sections B and D below.

A detailed description of the Group's contingent liabilities appears in Note 18 to the Group's annual financial statements as at December 31, 2010. Following is a description of the Group's contingent liabilities at March 31, 2011, classified into groups with similar characteristics.

#### A. Employee claims

At March 31, 2011, the additional exposure (beyond the provisions included in these financial statements) for employee claims amounts to approximately NIS 2 billion and relates mainly to claims filed by groups of employees or individual claims with wide ramifications. In the opinion of the management of the Company, based, inter alia, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 96 million, where provisions are required to cover the exposure resulting from such claims.

#### B. Customer claims

At March 31, 2011, the amount of the additional exposure (beyond the provisions included in these financial statements) for customer claims amounts to approximately NIS 8.2 billion. Of these claims, there are claims amounting to NIS 3 billion, which, at this stage, cannot yet be estimated. There are other claims for which the Group has additional exposure beyond the aforesaid, which cannot be quantified, as the exact amount of the claim is not stated in the claims. In the opinion of the managements of the Group companies, based, inter alia, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 57 million, where provisions are required to cover the exposure resulting from such claims.

Subsequent to the reporting date, customers of the Company filed a claim against the Company amounting to approximately NIS 127 million, for which its exposure cannot be assessed at this stage. In addition, customer claims against the Group companies with exposure of approximately NIS 366 million have been eliminated.

### C. Supplier and communication provider claims

At March 31, 2011, the amount of the additional exposure (beyond the provisions included in these financial statements) for supplier and communication provider claims amounts to approximately NIS 978 million. In the opinion of the managements of the Group companies, based, *inter alia*, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 14 million, where provisions are required to cover the exposure resulting from such claims.

#### D. Claims for punitive damages

At March 31, 2011, the amount of the additional exposure (beyond the provisions included in these financial statements) for punitive damages amounts to approximately NIS 5 billion (This amount does not include claims for which the insurance coverage is not disputed). There are other claims for which the Group has additional exposure beyond the aforesaid, which cannot be quantified, as the exact amount of the claim is not stated in the claim.

In the opinion of the managements of the Group companies, based, inter alia, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 1 million, where provisions are required to cover the exposure resulting from such claims.

#### **NOTE 5 – CONTINGENT LIABILITIES (CONTD.)**

#### E. Claims by developers and companies

At March 31, 2011, the amount of the additional exposure (beyond the provisions included in these financial statements) for claims by developers and companies amounts to approximately NIS 256 million. In the opinion of the managements of the Group companies, based, inter alia, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 10 million, where provisions are required to cover the exposure resulting from such claims.

#### F. Claims by the State and authorities

At March 31, 2011, the amount of the additional exposure (beyond the provisions included in these financial statements) for claims by the State of Israel and authorities amounts to approximately NIS 290 million. In the opinion of the managements of the Group companies, based, inter alia, on legal opinions as to the likelihood of success of the claims, the financial statements include appropriate provisions of approximately NIS 64 million, where provisions are required to cover the exposure resulting from such claims.

For claims against DBS, see Note 5 to the financial statements of DBS as at March 31, 2010, which are attached to these financial statements.

#### **NOTE 6 – EQUITY AND SHARE-BASED PAYMENTS**

**A.** Below are details of the Company's share capital:

| Registered  |   |   | Issued and paid up                                |   |   |  |
|---|---|---|---|---|---|--|
| March 31, 2011<br>(Unaudited)<br>Number of shares | March 31, 2010<br>(Unaudited)<br>Number of shares | December 31,<br>2010<br>(Audited)<br>Number of shares | March 31, 2011<br>(Unaudited)<br>Number of shares | March 31, 2010<br>(Unaudited)<br>Number of shares | December 31,<br>2010<br>(Audited)<br>Number of shares |  |
| 2,825,000,000                                     | 2,749,000,000                                     | 2,825,000,000   | 2,691,069,862                                     | 2,674,293,490                                     | 2,685,917,052   |  |

- **B.** Following the exercise of options by employees in accordance with the options plans set out in Note 27 to the financial statements as at December 31, 2010, in the three months ended March 31, 2011, the Company issued 5,152,810 ordinary shares of NIS 1 par value each.
- C. Subsequent to the reporting date and through May 10, 2011, following the exercise of options by the employees, in accordance with the options plans set out in Note 27 to the financial statements as at December 31, 2010, the Company issued 10,050,973 ordinary shares of NIS 1 par value each.
- **D.** In March 2011, the Board of Directors of the Company approved the allotment of 1,900,000 options to Company employees, according to the 2010 employee options plan set out in Note 27(C) to the financial statements as at December 31, 2010. The theoretical economic value of the allotted options, calculated at the date the Board of Directors approved the allotment, based on the weighted Black and Scholes model, amounts to NIS 7 million.
- **E.** Subsequent to the reporting date, on April 13, 2011, the general meeting of the shareholders of the Company approved (further to the recommendation of the Board of Directors of the Company of March 7, 2011) a cash dividend distribution to the shareholders of the Company in the amount of NIS 1.163 billion, representing NIS 0.4305716 per share and 43.05716%% of the Company's issued and paid up capital on the record date (May 4, 2011). The dividend will be paid on May 19, 2011.

#### NOTE 6 - EQUITY AND SHARE-BASED PAYMENTS (CONTD.)

**F.** Further to Note 21(C) to the financial statements as at December 31, 2010 regarding a planned distribution of NIS 3 billion to the Company's shareholders, a sum not in compliance with the profit test, as defined in section 302 Companies Law, 5759-1999, on March 31, 2011 the court approved the Company's petition to approve the distribution.

The dividend will be distributed in six equal semi-annual payments, in 2011-2013, (without interest or linkage payments), and to the extent possible, together with the Company's regular dividend distribution. The first payment of NIS 500 million (which at the record date, May 4, 2011 constitutes NIS 0.1851125 per share and 18.51125% of the Company's issued and paid up capital) will be paid to shareholders on May 19, 2011.

The liability for the distribution is recognized as a financial liability and was initially measured at its present value at the date approval was received from the court. Discounting is based on the expected payment dates, at a discount rate of 3.81% - 5.05%.

The dividend is stated as follows:

|                         | March 31, 2011                |   |
|-------------------------|-------------------------------|---|
|                         | Dividend payable undiscounted | Presented in the statement of financial position at current value |
|                         | (Unaudited)                   | (Unaudited)   |
|                         | NIS millions                  | NIS millions  |
| Current liabilities     | 1,000                         | 984   |
| Non-current liabilities | 2,000                         | 1,827   |
|                         | 3,000                         | 2,811   |

#### NOTE 7 -TRANSACTIONS WITH INTERESTED AND RELATED PARTIES

- **A.** Further to Note 30(F) to the financial statements as at December 31, 2010, on April 13, 2011, the general meeting of the Company's shareholders approved a maximum bonus for 2010 for the Company's former chairman of the Board of Directors, under the terms of his employment agreement, as approved by the general meeting on June 1, 2008, of 18 monthly salaries, amounting to NIS 3.507 million.
- **B.** Further to Note 30(E)(2)(m) to the financial statements as at December 31, 2010 regarding a framework transaction for three years for the Company's engagement in future insurance policies to cover Directors & Officers ("D&O") liability, in April 2011, the general meeting of the Company's shareholders approved the framework agreement.
- **C.** Further to Note 30 (E)(2)(n) to the financial statements as at December 31, 2010 regarding the Company's engagement in a D&O liability insurance policy for one year, beginning April 14, 2011, during the month of April 2011, the general meeting of the Company's shareholders approved the aforesaid engagement.

## **NOTE 8 - REVENUES**

|   | Three mor<br>Marc | Year ended<br>December 31 |              |
|---|-------------------|---------------------------|--------------|
|   | 2011              | 2010 *                    | 2010 *       |
|   | (Unaudited)       | (Unaudited)               | (Audited)    |
|   | NIS millions      | NIS millions              | NIS millions |
| Domestic fixed-line communications                      |                   |                           |              |
|   | 597               | 763                       | 2.074        |
| Fixed line telephony                                    |                   |                           | 3,074        |
| Internet - infrastructure                               | 265               | 236                       | 977          |
| Transmission and data communications                    | 183               | 182                       | 713          |
| Other services  | 64                | 55                        | 226          |
|   | 1,109             | 1,236                     | 4,990        |
| Cellular  |                   |                           |              |
| Cellular services and terminal equipment                | 645               | 809                       | 3,286        |
| Value-added services                                    | 283               | 233                       | 1,014        |
| Sale of terminal equipment                              | 501               | 286                       | 1,176        |
|   | 4 420             | 4 220                     | F 470        |
|   | 1,429             | 1,328                     | 5,476        |
| International communications, internet services and NEP | 315               | 335                       | 1,334        |
| Other   | 60                | 16                        | 187          |
|   | 2,913             | 2,915                     | 11,987       |

<sup>(\*)</sup> Revenues from transmission, data communications and from value added services were reclassified and stated separately.

## **NOTE 9 – OPERATING AND GENERAL EXPENSES**

|   | Three mor<br>Marc | Year ended<br>December 31 |              |
|---|-------------------|---------------------------|--------------|
|   | 2011              | 2010                      | 2010         |
|   | (Unaudited)       | (Unaudited)               | (Audited)    |
|   | NIS millions      | NIS millions              | NIS millions |
| Materials and spare parts                   | 391               | 263                       | 1,049        |
| General expenses                            | 292               | 283                       | 1,184        |
| Cellular telephone expenses                 | 214               | 436                       | 1,866        |
| International communication expenses        | 77                | 85                        | 325          |
| Building maintenance                        | 68                | 64                        | 107          |
| Vehicle maintenance expenses                | 29                | 31                        | 132          |
| Services and maintenance by sub-contractors | 27                | 33                        | 265          |
| Royalties to the State of Israel            | 27                | 16                        | 74           |
| Collection fees                             | 6                 | 7                         | 24           |
|   | 1,131             | 1,218                     | 5,026        |

Notes to the Condensed Consolidated Interim Financial Statements as at March 31, 2011

#### **NOTE 10 – SEGMENT REPORTING**

#### A. Operating segments

|   | Three months ended March 31, 2011 (unaudited) |                       |   |                          |              |              |              |
|---|---|-----------------------|---|--------------------------|--------------|--------------|--------------|
|   | Domestic fixed-line communication             | Cellular<br>telephone | International communication and internet services | Multi-channel television | Others       | Adjustments  | Consolidated |
|   | NIS millions                                  | NIS millions          | NIS millions                                      | NIS millions             | NIS millions | NIS millions | NIS millions |
| External revenues                                   | 1,108   | 1,428                 | 315   | 406                      | 59           | (406)        | 2,910        |
| Inter-segment revenues                              | 70  | 22                    | 14  | -                        | 8            | (111)        | 3            |
| Total revenue                                       | 1,178   | 1,450                 | 329   | 406                      | 67           | (517)        | 2,913        |
| Depreciation and amortization                       | 162   | 139                   | 24  | 69                       | 7            | (66)         | 335          |
| Segment results – operating profit                  | 211   | 399                   | 61  | 61                       | 1            | (68)         | 665          |
| Financing expenses                                  | 80  | 15                    | 3   | 138                      | 1            | (135)        | 102          |
| Financing income                                    | (54)  | (25)                  | (2)   | (4)                      |              | 3            | (82)         |
| Total financing expenses (income), net              | 26  | (10)                  | 1   | 134                      | 1            | (132)        | 20           |
| Segment profit (loss) after financing expenses, net | 185   | 409                   | 60  | (73)                     | -            | 64           | 645          |
| Share of losses of equity-<br>accounted investees   |   |                       |   | -                        |              | (65)         | (65)         |
| Segment profit (loss) before income tax             | 185   | 409                   | 60  | (73)                     | -            | (1)          | 580          |
| Income tax  | 62  | 99                    | 14  | -                        |              | (1)          | 174          |
| Segment results – net profit (loss)                 | 123   | 310                   | 46  | (73)                     |              |              | 406          |

## NOTE 10 - SEGMENT REPORTING (CONTD.)

#### A. Operating segments (Contd.)

|   | Domestic fixed-line communication NIS millions | Cellular<br>telephone<br>NIS millions | International communication and internet services  NIS millions | Multi-channel<br>television<br>NIS millions | Others<br>NIS millions | Adjustments<br>NIS millions | Consolidated NIS millions |
|---|--|---------------------------------------|---|---|------------------------|-----------------------------|---------------------------|
| External revenues Inter-segment revenues  | 1,235<br>69                                    | 1,328<br>65                           | 335<br>8  | 391<br>-                                    | 13<br>6                | (391)<br>(144)              | 2,911                     |
| Total revenue   | 1,304  | 1,393                                 | 343   | 391   | 19                     | (535)                       | 2,915                     |
| Depreciation and amortization   | 170  | 149                                   | 23  | 64  | 1                      | (64)                        | 343                       |
| Segment results – operating profit  | 490  | 322                                   | 61  | 59  | 1                      | (59)                        | 874                       |
| Financing expenses Financing income   | 51<br>(52)                                     | 12<br>(34)                            | 3 (2)   | 106<br>(39)                                 | <u>-</u>               | (109)<br>42                 | 63<br>(85)                |
| Total financing expenses (income), net  | (1)  | (22)                                  | 1   | 67  |                        | (67)                        | (22)                      |
| Segment profit (loss) after financing expenses, net Share of profits (losses) of equity-accounted investees | 491<br>  | 344                                   | 60  | (8)   | 1 -                    | 8<br>(24)                   | 896<br>(23)               |
| Segment profit (loss) before income tax Income tax  | 491<br>131                                     | 344<br>85                             | 61<br>15  | (8)   | 1                      | (16)                        | 873<br>231                |
| Segment results – net profit (loss)   | 360  | 259                                   | 46  | (8)   | 1                      | (16)                        | 642                       |

## NOTE 10 - SEGMENT REPORTING (CONTD.)

#### A. Operating segments (Contd.)

| Year ended December 31, 20 | Year ei | nded De | ecember | 31. | 201 |
|----------------------------|---------|---------|---------|-----|-----|
|----------------------------|---------|---------|---------|-----|-----|

|   | Domestic fixed-line communication NIS millions | Cellular<br>telephone<br>NIS millions | International communication and internet services NIS millions | Multi-channel<br>television<br>NIS millions | Others<br>NIS millions | Adjustments<br>NIS millions | Consolidated NIS millions |
|---|--|---------------------------------------|--|---|------------------------|-----------------------------|---------------------------|
| External revenues   | 4,990  | 5,474                                 | 1,333  | 1,578                                       | 178                    | (1,578)                     | 11,975                    |
| Inter-segment revenues                                      | 273  | 258                                   | 47   | 5   | 32                     | (603)                       | 12                        |
| Total revenue   | 5,263  | 5,732                                 | 1,380  | 1,583                                       | 210                    | (2,181)                     | 11,987                    |
| Depreciation and amortization                               | 690  | 601                                   | 94   | 285   | 15                     | (276)                       | 1,409                     |
| Segment results – operating profit                          | 2,043  | 1,383                                 | 320  | 178   | 14                     | (194)                       | 3,744                     |
| Financing expenses  | 282  | 111                                   | 11   | 500   | 3                      | (516)                       | 391                       |
| Financing income  | (192)  | (100)                                 | (6)  | (9)   |                        | 25                          | (282)                     |
| Total financing expenses (income), net                      | 90   | 11                                    | 5  | 491   | 3                      | (491)                       | 109                       |
| Segment profit (loss) after financing expenses, net         | 1,953  | 1,372                                 | 315  | (313)                                       | 11                     | 297                         | 3,635                     |
| Share of profits (losses) of equity-<br>accounted investees | -  | 1,372                                 | 3  | (313)                                       | -                      | (264)                       | (261)                     |
|   |  |                                       |  |   |                        |                             |                           |
| Segment profit (loss) before income tax Income tax          | 1,953<br>527                                   | 1,372<br>339                          | 318<br>65  | (313)<br>1                                  | 11<br>4                | 33<br>(4)                   | 3,374<br>932              |
| Segment results – net profit (loss)                         | 1,426  | 1,033                                 | 253  | (314)                                       | 7                      | 37                          | 2,442                     |

## NOTE 10 - SEGMENT REPORTING (CONTD.)

## B. Adjustments for segment reporting of revenue, profit or loss

|   | Three mor<br>Marc | Year ended<br>December 31 |                           |
|---|-------------------|---------------------------|---------------------------|
|   | 2011              | 2010                      | 2010                      |
|   | (Unaudited)       | (Unaudited)               | (Audited)                 |
|   | NIS millions      | NIS millions              | NIS millions              |
| Revenues  |                   |                           |                           |
| Revenues from reporting segments  | 3,363             | 3,431                     | 13,958                    |
| Revenues from other segments  | 67                | 19                        | 210                       |
| Elimination of revenues from inter-segment revenues except for revenues from sales to an associate reporting as a segment | (111)             | (144)                     | (603)                     |
| Elimination of revenues from a segment classified as<br>an associate  | (406)             | (391)                     | (1,578)                   |
| Consolidated revenues   | 2,913             | 2,915                     | 11,987                    |
|   | Marc              | nths ended<br>ch 31       | Year ended<br>December 31 |
|   | 2011              | 2010                      | 2010                      |
|   | (Unaudited)       | (Unaudited)               | (Audited)                 |
|   | NIS millions      | NIS millions              | NIS millions              |
| Profit or loss  |                   |                           |                           |
| Operating profit for reporting segments  Cancellation of expenses from a segment classified                               | 732               | 932                       | 3,924                     |
| as an associate   | (61)              | (59)                      | (178)                     |
| Financing income (expenses), net  | (20)              | 22                        | (109)                     |
| Share in losses of equity-accounted investees   | (65)              | (23)                      | (261)                     |
| Profit for operations classified in other categories  | 1                 | 1                         | 14                        |
| Other adjustments   | (7)               |                           | (16)                      |
| Consolidated profit before income tax   | 580               | 873                       | 3,374                     |

## NOTE 11 – CONDENSED FINANCIAL STATEMENTS OF PELEPHONE COMMUNICATIONS LTD. AND BEZEQ INTERNATIONAL LTD.

#### 1. Pelephone Communications Ltd.

#### A. Statement of financial position

|  | March 31, 2011 | March 31, 2010 | December 31, 2010 |
|--|----------------|----------------|-------------------|
|  | (Unaudited)    | (Unaudited)    | (Audited)         |
|  | NIS millions   | NIS millions   | NIS millions      |
| Current assets<br>Non-current assets         | 2,119<br>2,970 | 1,885<br>2,876 | 2,071<br>2,821    |
|  | 5,089          | 4,761          | 4,892             |
| Current liabilities<br>Long-term liabilities | 1,159<br>657   | 1,120<br>832   | 1,198<br>732      |
| Total liabilities<br>Equity                  | 1,816<br>3,273 | 1,952<br>2,809 | 1,930<br>2,962    |
|  | 5,089          | 4,761          | 4,892             |

#### B. Statement of income

|                                       | Three mor<br>Marc | Year ended<br>December 31 |              |
|---------------------------------------|-------------------|---------------------------|--------------|
|                                       | 2011              | 2010                      | 2010         |
|                                       | (Unaudited)       | (Unaudited)               | (Audited)    |
|                                       | NIS millions      | NIS millions              | NIS millions |
| Revenue from services                 | 666               | 873                       | 3,536        |
| Revenue from value added services     | 283               | 233                       | 1,014        |
| Revenue from terminal equipment sales | 501               | 287                       | 1,182        |
| Total revenue from services and sales | 1,450             | 1,393                     | 5,732        |
| Cost of services and sales            | 902               | 923                       | 3,754        |
| Gross profit                          | 548               | 470                       | 1,978        |
| Selling and marketing expenses        | 117               | 119                       | 468          |
| General and administrative expenses   | 32                | 29                        | 127          |
|                                       | 149               | 148                       | 595          |
| Operating profit                      | 399               | 322                       | 1,383        |
| Financing expenses                    | 15                | 12                        | 111          |
| Financing income                      | (25)              | (34)                      | (100)        |
| Financing expenses (income), net      | (10)              | (22)                      | 11           |
| Profit before income tax              | 409               | 344                       | 1,372        |
| Income tax                            | 99                | 85                        | 339          |
| Profit for the period                 | 310               | 259                       | 1,033        |

# NOTE 11 – CONDENSED FINANCIAL STATEMENTS OF PELEPHONE COMMUNICATIONS LTD. AND BEZEQ INTERNATIONAL LTD. (CONTD.)

#### 2. Bezeq International Ltd.

#### A. Statement of financial position

|                             | March 31, 2011 (Unaudited) NIS millions | March 31, 2010<br>(Unaudited)<br>NIS millions | December 31, 2010(<br>(Audited)<br>NIS millions |
|-----------------------------|---|---|---|
|                             | NIO IIIIIIOIIS                          | THIS IIIIIIOIIS                               | MIO IIIIIIOII3                                  |
| Current assets              | 451                                     | 541   | 447   |
| Non-current assets          | 619                                     | 557   | 591   |
|                             | 1,070                                   | 1,098   | 1,038   |
| Current liabilities         | 265                                     | 310   | 279   |
| Long-term liabilities       | 20                                      | 39  | 25  |
| Total liabilities<br>Equity | 285<br>785                              | 349<br>749                                    | 304<br>734                                      |
|                             | 1,070                                   | 1,098   | 1,038   |

#### B. Statement of income

|   | Three months ended<br>March 31 |                     | Year ended<br>December 31 |
|---|--------------------------------|---------------------|---------------------------|
|   | 2011<br>(Unaudited)            | 2010<br>(Unaudited) | 2010<br>(Audited)         |
|   |                                |                     |                           |
|   | NIS millions                   | NIS millions        | NIS millions              |
| Revenue   | 329                            | 343                 | 1,380                     |
| Operating expenses                                | 193                            | 210                 | 822                       |
| 0   | 400                            | 100                 |                           |
| Gross profit                                      | 136                            | 133                 | 558                       |
| Selling and marketing expenses                    | 47                             | 44                  | 192                       |
| General and administrative expenses               | 28                             | 28                  | 109                       |
| Other income, net                                 |                                |                     | (63)                      |
| Operating profit                                  | 61                             | 61                  | 320                       |
| Financing expenses                                | 3                              | 3                   | 11                        |
| Financing income                                  | (2)                            | (2)                 | (6)                       |
| Financing expenses (income), net                  | 1                              | 1                   | 5                         |
| Share in earnings of equity- accounted associates |                                | 1                   | 3                         |
| Income before income tax                          | 60                             | 61                  | 318                       |
| Income tax  | 14                             | 15                  | 65                        |
| Profit for the period                             | 46                             | 46                  | 253                       |

## NOTE 12 – MATERIAL EVENTS DURING THE REPORTING PERIOD AND SUBSEQUENT EVENTS

- **A.** On January 24, 2011 the Company's Board of Director's approved an early retirement plan for employees. According to the plan, up to 260 employees will retire from the Company at a total cost of up to NIS 281.5 million. The expense of NIS 281.5 million for the plan was recognized in the financial statements as other operating expenses.
- **B.** In March 2011 the Company applied to the Securities Authority for permission to publish a shelf prospectus and submitted a preliminary draft shelf prospectus based on the Company's financial statements as at December 31, 2010, according to which the Company may issue, subject to the terms of the shelf prospectus, shares, debentures, convertible debentures, stock options, debenture options and marketable securities, in the scope and according to the terms set out in the shelf offering memorandums, insofar as these will be issued by the Company in the future.
- C. On May 11, 2011, the Company's Board of Directors approved raising debt of NIS 2 billion, through loans from Israeli banks and an institutional body (group). NIS 1.4 billion of the total debt will be long-term (average duration of 6.2 years) and NIS 0.6 billion of the total debt will be short term for one year. At the approval date of the report, the debt had not yet been raised. Some of the debt is expected to be raised by exercising the letter of commitment to provide long-term credit that the Company received from a bank on February 17, 2011. After the debt has been raised, the amount of credit in the letter of commitment will be reduced from NIS 1.5 billion to NIS 0.7 billion.